

**GREATER LONDON AUTHORITY**

**Housing Standards Review**

Viability Assessment

Draft Appendices

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# Appendix 1

## Details of Consultation Surveys

1. Agents Survey
2. Developers Survey

## Details of those targeted

1. Agents
2. Other organisations

## **GLA Housing Standards Viability Study**

### **Questionnaire for Agents**

#### **Introduction**

In August 2013 the UK Government consulted on its intention to introduce national housing standards to replace existing standards used by local authorities across the UK. The aim is to reduce the administrative burden on new housing developments by simplifying and rationalising the large number of standards that local authorities apply to new homes.

The GLA and DCLG have worked together to ensure that there is common ground between the Government's Housing Standards Review and the Mayor's current standards, to ensure London can continue to secure high quality, accessible housing .

The optional access standards broadly align with Lifetime Home Standards and the Wheelchair Housing Design Guide, the optional space standard with the Mayor's space standards and the optional water standard is broadly in line with London Plan policy. All of these are already a requirement in London.

For the avoidance of doubt the Mayor has commissioned a study to establish that the adoption of the Government's new standards will not undermine the viability of development in London.

This will build on the Government's September 2014 consultation on the technical matters related to the review, including how the transitional arrangements will work.

In addition, the Mayor is proposing to amend energy targets to ensure consistency of approach for non-domestic development in line with Government's plans for zero carbon development.

The Mayor has confirmed that it is his intention to align the London Plan with the review once the outcome of the review has been implemented, through a minor alteration to the London Plan. As the London Plan forms part of the borough's development plan this will enable the new optional standards to be implemented at borough level.

This research will support the process for putting in place the required alterations.

The purpose of this questionnaire is to ensure that the viability testing takes into account market perceptions and advice, and is robust.

You have been selected for specific consultation as a representative organisation in your industry with dealings with new housing development and marketing in London.

We will be grateful if you could complete this questionnaire by COP Friday 30 January 2015. If you have any queries concerning the questionnaire or the proposed Housing Standards, please do not hesitate to contact us.

**Question 1: What is the name of your organisation/body?**

**Question 2: Name of respondent:**

**Domestic property: Nationally described space standards:**

By Adopting the Nationally Described Space Standards the Mayor would require all new dwellings to be designed as follows:

**Table 1 - Minimum gross internal floor areas and storage (m<sup>2</sup>)**

number of bedrooms	number of bedspaces	1 storey dwellings	2 storey dwellings	3 storey dwellings	built-in storage
studio	1p	39 (37)*			1.0
1b	2p	50	58		1.5
2b	3p	61	70		2.0
	4p	70	79		
3b	4p	74	84	90	2.5
	5p	86	93	99	
	6p	95	102	108	
4b	5p	90	97	103	3.0
	6p	99	106	112	
	7p	108	115	121	
	8p	117	124	130	
5b	6p	103	110	116	3.5
	7p	112	119	125	
	8p	121	128	134	
6b	7p	116	123	129	4.0
	8p	125	132	138	

Rather than the existing London Plan space requirements as below:

	Dwelling type (bedroom/ persons)	Essential GIA (sq.m)
Single storey dwelling	1b2p	50
	2b3p	61
	2b4p	70
	3b4p	74
	3b5p	86
	3b6p	95
	4b5p	90
	4b6p	99
Two storey dwelling	2b4p	83
	3b4p	87
	3b5p	96
	4b5p	100
	4b6p	107
Three storey dwelling	3b5p	102
	4b5p	106
	4b6p	113

The Nationally Described Spaced Standards Proposed minimum ceiling heights of 2.5m for 75% of the floor space, compared to the 2.5m London Plan requirement

**Questions:**

**1 Please describe any impact you think the introduction of the Nationally Described Space Standards will have on the following:**

- Demand for new units
- Supply of new units
- Sales prices

**Access Requirements M4(2)**

The proposed national standards will include an optional requirement M4(2) Accessible and Adaptable Dwellings, the GLA consider this equivalent to Lifetime Homes Standards. To continue the current approach this would require 90% of all new homes to be built to the M4(2) accessible and adaptable standard. This will require step free access above ground floor. The current London Plan requirement is for lifts to be provided at fourth floor (Fifth storey) level and above

**Questions:**

**2 Please describe any impact you think the introduction of Optional Requirement M4(2) will have on:**

- Demand for new units
- Supply of new units
- Sales prices

**3 Based on your experience, please provide an estimate of the percentage of flatted development of up to 4 storeys in height currently being provided without a lift**

**4 For low rise flatted development of up to 4 storeys, what do you consider to be the optimum number of units to be served per lift core?**

**Wheelchair Housing requirement M4(3)**

The proposed national standards will include an optional requirement M4(3) Wheelchair User Dwellings, the GLA consider this equivalent to Wheelchair Housing Standards. These standards will be applicable to the current London Plan Policy that 10% of all new homes to be wheelchair accessible or easily adaptable for occupation by a wheelchair user.

**Questions:**

- 5 Given the ageing population and relative lack of Wheelchair suitable housing in existing stock, do you think 10% is appropriate?**
  
- 6 What specific targeted marketing do you undertake when disposing of wheelchair suitable dwellings? (Please send examples if available by email to Katie Christou at David Lock Associates: kchristou@davidlock.com)**
  
- 7 How do the values and demand for Wheelchair suitable housing compare to standard housing?**
  
- 8 Do you think all wheelchair suitable units require a dedicated car parking space? Please provide a reasoned response.**

**Water**

The proposed national standards indicate an optional requirement for all dwellings to be designed for calculated water usage of no more than 110 litres per person per day, which includes a specific allowance of no more than 5 litres per person per day for external water use. This is no more onerous than the Code for Sustainable Homes Level 3 requirement of 105 litres per day. The GLA also considers recommending the “fittings based approach” (as opposed to the Water Calculator approach) as the preferred approach to determine the water consumption of a development.

**Questions:**

- 9 Please describe any impact you think the introduction of Optional Water Requirement will have on:**
  - Demand for new units**
  
  - Supply of new units**
  
  - Sales prices**

**Viability Testing**

The proposed viability testing for the minor alterations to the London Plan arising from the proposed national standards will follow the methodology adopted for the viability testing for the GLA SHLAA, building on the established evidence base.

The approach will involve the following:

High level test appraisals based on a 1 hectare tile development for each London Borough. The assumed densities in numbers of units per hectare, as adopted for the SHLAA assessment, are as follows:

<b>Borough</b>	<b>Shlaa Assumed density</b>
Barking & Dagenham	80
Barnet	80
Bexley	80
Brent	320
Bromley	80
Camden	320
City of London	320
City of Westminster	320
Croydon	160
Ealing	80
Enfield	80
Greenwich	320
Hackney	320
Hammersmith & Fulham	320
Haringey	160
Harrow	80
Havering	80
Hillingdon	80
Hounslow	80
Islington	320
Kensington & Chelsea	320
Kingston	320
Lambeth	320
Lewisham	320
Merton	320
Newham	160
Redbridge	80
Richmond	80
Southwark	320
Sutton	80
Tower Hamlets	320
Waltham Forest	320
Wandsworth	320

**Questions:**

- 10 Do you consider the assumed densities to be appropriate to the relevant location? If not, please indicate your view of a suitable alternative density where appropriate, and provide commentary on your suggested alternative.**

For the 1 hectare tile tests, the SHLAA viability assessment adopted the following mix of units:



<b>Dph</b>	<b>1 bed</b>	<b>2 bed</b>	<b>3 bed</b>	<b>4 bed</b>	<b>All flats?</b>	<b>Storeys (Flats)</b>
80	20% (Flat)	25% (Flat)	25% Terrace	30% Terrace	No	3
160	30%	35%	30%	5%	Yes	5
320	40%	35%	20%	5%	Yes	12

**Questions:**

- 11 Do you consider this mix to be suitable? If not, please suggest an alternative, with supporting commentary.**

As part of the viability testing, sensitivity analysis will be carried out. For the SHLAA, based on then current market views on prospects for increases in sales prices and costs, the following variations were tested:

- 3% house price growth with 3% build cost inflation
- -1% house price growth with 3% build cost inflation
- 3% house price growth with no build cost inflation
- Availability of grant of £30,000 per affordable home

**Questions:**

- 12 Do you consider these variances appropriate to the current market? If not please suggest alternatives, with supporting commentary.**

## Case Studies

The viability testing will also include financial appraisals for a range of assumed developments across eight example boroughs. These locations were used for the SHLAA testing as they offer a combination of significant development capacity and are towards the lower value end of the London sales value spectrum, where viability is more likely to be more sensitive to any changes.

Five studies will be carried out for each location based on sites identified in the SHLAA, assessing a range of development sizes, enabling the impact of changes, such as the requirement for lifts for lower rise flatted development, to be tested.

The example boroughs are as follows:

<b>SHLAA case study locations</b>
Barking & Dagenham
Brent
Croydon
Greenwich
Hounslow
Newham
Southwark
Tower Hamlets

### Questions:

- 13 Do you consider these locations to be suitable for case study testing? If not please suggest alternatives, with supporting commentary.**
  
- 14 Is there any specific size of scheme or mix of housing you think should be tested, and if so, why?**

**If you have any further comments on the impact of the proposed Housing Standards on the viability of residential development in London, please comment below:**

**Thank you for taking the time to complete this survey.**

## **GLA Housing Standards Viability Study**

### **Questionnaire for House builder developers and other relevant organisations**

#### **Introduction**

In August 2013 the UK Government consulted on its intention to introduce national housing standards to replace existing standards used by local authorities across the UK. The aim is to reduce the administrative burden on new housing developments by simplifying and rationalising the large number of standards that local authorities apply to new homes.

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This research will support the process for putting in place the required alterations.

The purpose of this questionnaire is to ensure that the viability testing takes into account market perceptions and advice, and is robust.

You have been selected for specific consultation as a representative organisation in your industry with dealings with new housing development and marketing in London.

We will be grateful if you could complete this questionnaire and return it electronically to .....  
by .....

**Domestic property: Nationally described space standards:**

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2b	3p	61	70		2.0
	4p	70	79		
3b	4p	74	84	90	2.5
	5p	86	93	99	
	6p	95	102	108	
4b	5p	90	97	103	3.0
	6p	99	106	112	
	7p	108	115	121	
	8p	117	124	130	
5b	6p	103	110	116	3.5
	7p	112	119	125	
	8p	121	128	134	
6b	7p	116	123	129	4.0
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	4b6p	99
Two storey dwelling	2b4p	83
	3b4p	87
	3b5p	96
	4b5p	100
	4b6p	107
Three storey dwelling	3b5p	102
	4b5p	106
	4b6p	113

The Nationally Described Spaced Standards Proposed minimum ceiling heights of 2.5m for 75% of the floor space, compared to the 2.5m London Plan requirement

**Questions:**

**2 Please describe any impact you think the introduction of the Nationally Described Space Standards will have on the following:**

- Demand for new units
  
- Supply of new units
  
- Sales prices
  
- Build costs
  
- Delivery programmes

**Access Requirements M4(2)**

The proposed national standards will include an optional requirement M4(2) Accessible and Adaptable Dwellings, the GLA consider this equivalent to Lifetime Homes Standards. To continue the current approach this would require 90% of all new homes to be built to the M4(2) accessible and adaptable standard. This will require step free access above ground floor. The current London Plan requirement is for lifts to be provided at fourth floor (fifth storey) level and above

**Questions:**

**2 Please describe any impact you think the introduction of Optional Requirement M4(2) will have on:**

- Demand for new units
  
- Supply of new units
  
- Sales prices

- **Build costs**
  
- **Delivery programmes**

**3** Please provide an estimate of the percentage of flatted development of up to 4 storeys in height that you currently provide without a lift

**4** For low rise flatted development of up to 4 storeys, what do you consider to be the optimum number of units to be served per lift core?

## **Wheelchair Housing requirement M4(3)**

The proposed national standards will include an optional requirement M4(3) Wheelchair User Dwellings, the GLA consider this equivalent to Wheelchair Housing Standards. These standards will be applicable to the current London Plan Policy that 10% of all new homes to be wheelchair accessible or easily adaptable for occupation by a wheelchair user.

### **Questions:**

- 5 Given the ageing population projections for London and relative lack of wheelchair accessible/adaptable housing in existing stock, do you think 10% continues to be appropriate?**
  
- 6 What specific targeted marketing do you undertake or require of your Agents when disposing of wheelchair user dwellings? (Please attach examples if available)**
  
- 7 How do the values and demand for Wheelchair user dwellings compare to standard housing?**
  
- 8 Do you think all wheelchair user dwellings require a dedicated car parking space? Please provide a reasoned response.**

## **Water**

The proposed national standards indicate an optional requirement for all dwellings to be designed for calculated water usage of no more than 110 litres per person per day, which includes a specific allowance of no more than 5 litres per person per day for external water use. This is no more onerous than the Code for Sustainable Homes Level 3 requirement of 105 litres per day. The GLA also considers recommending the 'fittings based approach' (as opposed to the 'Water Calculator approach) as the preferred approach to determine the water consumption of a development.

### **Questions:**

- 9 Please describe any impact you think the introduction of Optional Water Requirement and the use of the 'fittings based approach' will have on:**
  - Demand for new units**

- **Supply of new units**
- **Sales prices**
- **Build costs**
- **Delivery programmes**

### **Viability Testing**

The proposed viability testing for the minor alterations to the London Plan arising from the proposed national standards will follow the methodology adopted for the viability testing for the GLA SHLAA, building on the established evidence base.

The approach will involve the following:

High level test appraisals based on a 1 hectare tile development for each London Borough. The assumed densities in numbers of units per hectare, as adopted for the SHLAA viability assessment, are set out below. Boroughs were assigned to one of the three groups based on typical future development density as identified in the SHLAA.:



<b>Borough</b>	<b>Shlaa Assumed density</b>
Barking & Dagenham	80
Barnet	80
Bexley	80
Brent	320
Bromley	80
Camden	320
City of London	320
City of Westminster	320
Croydon	160
Ealing	80
Enfield	80
Greenwich	320
Hackney	320
Hammersmith & Fulham	320
Haringey	160
Harrow	80
Havering	80
Hillingdon	80
Hounslow	80
Islington	320
Kensington & Chelsea	320
Kingston	320
Lambeth	320
Lewisham	320
Merton	320
Newham	160
Redbridge	80
Richmond	80
Southwark	320
Sutton	80
Tower Hamlets	320
Waltham Forest	320
Wandsworth	320

**Questions:**

- 10 Do you consider the assumed densities to be appropriate to the relevant location? If not, please indicate your view of a suitable alternative density where appropriate, and provide commentary on your suggested alternative.**

For the 1 hectare tile tests, the SHLAA viability assessment adopted the following mix of units:

<b>Dph</b>	<b>1 bed</b>	<b>2 bed</b>	<b>3 bed</b>	<b>4 bed</b>	<b>All flats?</b>	<b>Storeys (Flats)</b>
80	20% (Flat)	25% (Flat)	25% Terrace	30% Terrace	No	3
160	30%	35%	30%	5%	Yes	5
320	40%	35%	20%	5%	Yes	12

**Questions:**

- 11 Do you consider this mix to be suitable? If not, please suggest an alternative, with supporting commentary.**

As part of the viability testing, sensitivity analysis will be carried out. For the SHLAA, based on then current market views on prospects for increases in sales prices and costs, the following variations were tested:

- 3% house price growth with 3% build cost inflation
- -1% house price growth with 3% build cost inflation
- 3% house price growth with no build cost inflation
- Availability of grant of £30,000 per affordable home

**Questions:**

- 12 Do you consider these variances appropriate to the current market? If not please suggest alternatives, with supporting commentary.**

## Case Studies

The viability testing will also include financial appraisals for a range of assumed developments across eight example boroughs. These locations were used for the SHLAA viability testing as they offer a combination of significant development capacity and are towards the lower value end of the London sales value spectrum, where viability is more likely to be more sensitive to any changes.

Five studies will be carried out for each location based on sites identified in the SHLAA, assessing a range of development sizes, enabling the impact of changes, such as the requirement for lifts for lower rise flatted development, to be tested.

The example boroughs are as follows:

<b>SHLAA case study locations</b>
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Southwark
Tower Hamlets

### Questions:

- 13 Do you consider these locations to be suitable for case study testing? If not please suggest alternatives, with supporting commentary.**
- 14 Is there any specific size of scheme or mix of housing you think should be tested, and if so, why?**

**If you have any further comments on the impact of the proposed Housing Standards on the viability of residential development in London, please comment below:**

**Thank you for taking the time to complete and return this questionnaire.**

List of Agents consulted:

Consultee
<b>Agents</b>
CBRE
Savills
JLL
Knight Frank
Chestertons
Montagu Evans
DTZ
BNP Paribas
Turner Morum
DS2 Consulting
VOA

List of other organisations consulted:

<b>Developers</b>
House Builders Federation
National Housing Federation
Barratt
Bellway
Berkeley Group
Taylor Wimpey
Redrow
Galliford Try (Linden Homes)
Willmott Dixon Housing
Fairview
Galliard Homes
Higgins Homes
PTEa
Keepmoat
Crest Nicholson
Capco
Canary Wharf
Argent
Lend Lease
British Land
Grosvenor
Land Securities
Grainger
RER
Derwent
Hammerson
The Crown Estate
Quintain
<b>Other bodies</b>
University of Westminster
Bartlett
LSE
Centre for London
British Property Federation
CEBR
RTPI
International Longevity Centre

<b>Housing Associations</b>
Circle Housing
Notting Hill
Metropolitan
Peabody
Family Mosaic
Affinity Sutton
The Hyde Group
Catalyst
East Thames Group
A2Dominion
Genesis
L&Q
Network Housing Group
Newlon Housing Trust
Southern Housing Group
Amicus Horozon
Guinness Partnership
East Village
Swan Housing Association
Pocket Living
Gentoo
Octavia Housing
One Housing Group
Viridian
Islington & Shoreditch
<b>Contractors</b>
Carillion
BAM
Laing O'Rourke
Sir Robert McAlpine
Lend Lease (Contracting)
Skanska
Canary Wharf Contractors
Balfour Beatty
Brookfield Multiplex
Willmott Dixon

<b>Façade Contractors</b>
Frener Reifer
Sheldenbouw / Permasteelisa
Schindler
Yuanda
Focchi
<b>Façade Consultants</b>
ARUP facades
WSP
Tomasetti
Meinhardt
Buro Happold Facades
Wintech
Mott Macdonald
Ramboll
AECOM
Waterman
WYG
Clarke Bond
FMDC
James & Taylor
Eckersley O'Callaghan
Europa
<b>London Boroughs as suggested by GLA</b>
Westminster
Barking and Dagenham
Camden
Ealing
Hackney
Harrow
Lambeth
Sutton
Tower Hamlets
Waltham Forest

## Appendix 2

Analysis of survey results



GLA Housing Standards Viability Assessment Study 2 Developer/housebuilder consultation - analysis of results					Total number of complete responses	21 out of 86	
					Total number of partial responses	10 out of 86	
Questions	No of responses			Other specific comments			
	Positive impact (i.e. increased demand)	Negative impact (i.e. reduced demand)	Minimal/ No impact				
<b>1 Please describe any impact you think the introduction of the Nationally Described Space Standards will have on the following:</b> <ul style="list-style-type: none"> <li>• Demand for new units</li> <li>• Supply of new units</li> <li>• Sales prices</li> <li>• Build costs</li> <li>• Delivery programmes</li> </ul>	2	1	13	<i>Demand for new units</i> - single person homes are not necessarily studios. dictated by market conditions for private homes. demand in London will always outstrip supply. the national standards are similar to the Mayoral standards. <i>Supply of new units</i> - should not be greatly affected but more challenging locations, where development is less see less units delivered. <i>Sales prices</i> - in certain locations the price is elastic and in others there is more of a ceiling. homes continue to be marketed & sold on a no of bedrooms basis rather than m <sup>2</sup> & so are unlikely to have a noticeable impact on sales. <i>Build costs</i> - some impact on build price as land is assessed on residual value. trivial difference since land costs are such a high % of total. <i>Delivery programmes</i> - those developers who build on a large scale with standard house types affected in areas where the space standards are newly applied. This will not affect London but may affect a small no of regional developments.			
<b>2 Please describe any impact you think the introduction of Optional Requirement M4(2) will have on:</b> <ul style="list-style-type: none"> <li>• Demand for new units</li> <li>• Supply of new units</li> <li>• Sales prices</li> <li>• Build costs</li> <li>• Delivery programmes</li> </ul>	3	0	8	<i>Demand for new units</i> - led by market conditions. <i>Supply of new units</i> - the requirement to install a lift for any dwelling above ground floor will have cost implications. The viability of smaller developments may be undermined. This might lead to less new units being supplied. <i>Sales prices</i> - may increase marginally, but additional service charges to maintain lifts may suppress the increase. <i>Delivery programmes</i> - The effect of the access requirements on delivery programmes cannot be assessed as it is not clear when these changes will be made or how they will affect the upcoming 2015-18 Housing Covenant Programme (HCP).			
<b>3 Please provide an estimate of the percentage of flatted development of up to 4 storeys in height that you currently provide without a lift</b>	15	5	3	1	6		
	No. responses	0-25%	26-50%	51-75%	76-100%		
<b>4 For low rise flatted development of up to 4 storeys, what do you consider to be the optimum number of units to be served per lift core?</b>	11	1	5	1	4	Other specific comments	
	No. responses	0 to 4	5 to 8	9 to 12	>12	Depends on the scheme design, tenure mix, & availability of stairs. The optimum no of homes served by a single lift is a balance of build costs, security & service charges. To encourage social interaction & neighbourliness, the no of units per floor per lift should be limited to 4-6.	

	No. responses	No. Yes	No. No	Other specific comments
<b>5</b> Given the ageing population projections for London and relative lack of wheelchair accessible/ adaptable housing in existing stock, do you think 10% is appropriate?	13	8	5	<p>Depends on bedsize, tenure &amp; location.</p> <p>10% should be aspirational. A fixed % does not always reflect the need per local authority per scheme, in respect of local demand. Adapted units take longer to let than standard units, so a more flexible system would be preferable.</p> <p>It does not reflect actual need for wheelchair accessible adaptable housing in London which is very low. Suggested that 2% of all households in London are wheelchair households.</p> <p>The 10% wheelchair housing requirement presents design and planning issues when combined with the requirement for dual aspect that will increase development costs and therefore reduce numbers being produced.</p> <p>Associations that advertise wheelchair units have found that not all have been taken up by a wheelchair user which suggests that 10% is excessive in many areas of London.</p>
	No. responses	No. Who target	No. Who do not target	Specific examples of targeting
<b>6</b> What specific targeted marketing do you undertake or require of your Agents when disposing of wheelchair user dwellings? (Please attach examples if available)	7	1	6	<p>Overall demand for normal housing massively outweighs demand for wheelchair housing.</p> <p>Rely upon local authority nominations procedures or the Homebuy agent.</p> <p>Includes specific website or magazines.</p> <p>Local press, mainstream advertising &amp; specialist websites.</p>
	No. Higher value	No. Lower value	No. no difference in value	Other specific comments
<b>7</b> How do the values and demand for Wheelchair user dwellings compare to standard housing?	1	0	2	<p>The demand for low-rise blocks of flats will be reduced and sales prices will increase because the additional management costs with lifts will increase the service charges and make the flats less attractive.</p>
	No. Higher demand	No. Lower demand	No. no difference in demand	
	0	5	3	<p>Depends on how the wheelchair user dwellings are designed.</p> <p>Had zero take up by wheelchair users for the adaptable properties marketed to date.</p> <p>Demand for wheelchair units far outweighs demand for standard units.</p>
	No. responses	No. Yes	No. No	Other specific comments
<b>8</b> Do you think all wheelchair user dwellings require a dedicated car parking space? Please provide a reasoned response.	12	9	3	<p>Adapted units without a car parking space are far more difficult to let. The space should be easily accessible from the home to enable ease of access and mobility.</p> <p>In London, some developments have zero parking, primarily as most facilities are within a reasonable distance.</p> <p>The majority of wheelchair users rely on a car.</p> <p>Not all wheelchair users have access to a car.</p> <p>This takes on board if there are visits by carers or family members, even if the household has no car.</p>

	Positive impact	Negative impact	Minimal/ No impact	Other specific comments
<b>9 Please describe any impact you think the introduction of Optional Water Requirement and the use of the fittings based approach' will have on:</b> <ul style="list-style-type: none"> <li>• Demand for new units</li> <li>• Supply of new units</li> <li>• Sales prices</li> <li>• Build costs</li> <li>• Delivery programmes</li> </ul>				<i>Demand for new units -</i> There are many other site factors increasing demand than water consumption issues. Fittings based approach will have no difference to the end consumer. No resistance from customers in designing for CfSH level 4 compliance at 105 l/pp/pd. As the standard already applies it will not affect demand where Code 3 already applies, however for luxury developments the requirements will be hard to apply, as they prevent the use of 'waterfall showers' and other luxury fittings. Fittings based approach is easiest to apply & monitor, but the water calculator is useful where flexibility is needed & should always be an option.
	0	0	10	<i>Supply of new units -</i>
	0	1	10	This may cause a constraint as additional requirements may put off some developers from pursuing a scheme. Suppliers should be able to change their specification to accommodate this requirement.
	1	0	9	<i>Sales prices -</i>
	2	2	6	It should not affect sales prices in the long-term as those are by no means onerous requirements & suppliers should quickly adapt as developers' specification change.
	0	0	11	<i>Build costs -</i>
	No. Responses	No. Yes	No. No	Alternative suggestions
<b>10 Do you consider the assumed densities to be appropriate to the relevant location? If not, please indicate your view of a suitable alternative density where appropriate, and provide commentary on your suggested alternative.</b>	12	10	2	<i>Delivery programmes -</i> It should not affect delivery programmes as these will be minor changes that should be relatively easy to accommodate.
				Densities can be moderately higher than the high density category of 320, in larger scale developments. High density need not mean high. Density assumptions should depend upon the specific location/site, taking into account proximity to transport nodes. Basing density on Borough seems inappropriate. The current London Plan density assessment is a far better measure, and densities should be increased from the current level.
				Alternative suggestions
<b>11 Do you consider this mix to be suitable? If not, please suggest an alternative, with supporting commentary.</b>				It will depend on location and demand - you cannot be prescriptive on a % of unit types. Height limit is not appropriate. Assessments on height should be based on the local context rather than blanket rule. This mix may be appropriate for smaller sites, and those with higher PTAL, may justify a mix which focuses more on smaller houses. Concerned about monitoring impact of tenure mix on viability.
	12	8	4	The percentages outlined could prevent development from occurring, as it would not adhere to market need and therefore there would be added risk in developing unit types that are not desired.
				It would be sensible to apply some sensitivity testing to the percentages for each area to allow for local variations in demand for smaller or larger units.
				A LB Council noted that they could see no reason why more larger homes cannot be provided in flatted and high density development with careful, considerate & inclusive design.
				Alternative suggestions

	No. Responses	No. Yes	No. No	Alternative suggestions
<b>12 Do you consider these variances appropriate to the current market? If not please suggest alternatives, with supporting commentary.</b>	10	6	4	<p>The variances do not reflect the current market, build cost inflation over the last 12 months is 20% and since October 30%.</p> <p>Construction cost inflation @ 8% would be closer to what is happening in the market.</p> <p>These do not reflect current local trends - house price inflation over the last year in Waltham Forest was around 25% and build cost inflation around 8%.</p>
<b>Case Studies</b>	No. Responses	No. Yes	No. No	Alternative suggestions
<b>13 Do you consider these locations to be suitable for case study testing? If not please suggest alternatives, with supporting commentary.</b> <b>Barking &amp; Dagenham</b> <b>Brent</b> <b>Croydon</b> <b>Greenwich</b> <b>Hounslow</b> <b>Newham</b> <b>Southwark</b> <b>Tower Hamlets</b>	9	8	1	<p>Viability testing needs to also take into account the issues faced by higher cost inner city boroughs, in order to present a balanced and more representative picture.</p> <p>Based on key investment areas for development, case studies should include Ealing, Hackney, Lewisham, Lambeth, Westminster and Wandsworth.</p> <p>Not sure why the most expensive boroughs have been excluded.</p> <p>Waltham Forest would be interested in being included in the case studies because of the Council's ambition to significantly increase the number of new homes provided in the borough, but do not yet have sites identified for a case study.</p>
	Suggestions			
<b>14 Is there any specific size of scheme or mix of housing you think should be tested, and if so, why?</b>	<p>Smaller schemes that are below 4 storeys. This will test the viability implications of installing lifts.</p> <p>No it will be based on location, demand, cohesion, amenity sales and build price. Mixed tenure sites will always provide a different set of results than mono tenure.</p> <p>A range of scheme sizes should be assessed, for example up to 50 units, up to 200 units, up to 500 units &amp; above 750 units.</p> <p>The examples chosen for testing should reflect the mix of schemes that are being brought forward &amp; balance the more representative proposals for that area, with a couple of more marginal outlier schemes.</p> <p>The great risk is to smaller schemes, where M4(2) will have a dramatic impact so case studies of schemes of 4 storeys or less would be recommended, looking at the impact of level access requirements.</p> <p>Whilst there is a housing need in these locations, towers (10+ stories) &amp; schemes with large abnormal costs are in many instances not viable in the locations outlined &amp; indeed various other parts of London.</p> <p>Smaller schemes of houses in outer boroughs like Croydon, Bromley &amp; Bexley. As lower density areas dictate more small-scale development.</p> <p>Testing of larger family accommodation 3-bed +</p>			

Further comments	Additional comments provided:
	Strong feelings around space standards for Build to Rent in order to create a more suitable product for market whilst facilitating viability.
	If the new standards effect costs then that will have a knock-on effect on sales income, this could mean that our reinvestment into our affordable programme is reduced as a consequence. If the impact on costs can be directly attributed to the new standards then we would expect the gap to be bridged by grant.
	We support the introduction of the currently proposed National Space Standards. However, we are very concerned that the standards review could as currently drafted still allow Planning Authorities multiple choices around accessibility and general building regulations. This will totally undermine the 'reduced red tape' initiative originally intended and cause significant costs and uncertainty for developers.
	As the national standards are lower than the London Plan standards if they are accepted in theory they should have no negative impact on the viability of London development. However overall greater clarity is still needed on the impact of the national standards and their practical adoption across the country. For example guidance on the evidence that LA's will be required to present on the need for high space standards, or for selecting higher acceptability options. This survey is an example of the data gathering process that might be required. Similarly there is lack of clarity on the process for assessing viability. Developers are allowed a competitive return without clarifying what this means, or providing a definition of when a scheme is non-viable or what might be an acceptable range for developers 'hope value'.
	We welcome the standards as we feel that they will level the playing field between developers and housing associations, as well as balancing out standards across tenures and simplifying designs as a result. We are already building to these standards in and outside London, so the impact on our designs will be negligible, however we remain concerned that the application of M4(2) could have negative effects for smaller sites and we urge the GLA to develop a mechanism for the sensible application of this standard across London.
	To accelerate delivery of high quality housing stock there should be a review of affordable housing requirements and tenures. For example the introduction of Discount Market Rent would be appropriate in certain instances, such as PRS development where there is an unbroken block.
	The Mayor should look to hold on to the higher quality standards in London because London can deliver due to it being a global city.
	Welcome the stated aim of achieving harmonised housing standards to reduce costs and uncertainty for house builders. Although express concern that the proposed changes in respect to the step free access above ground floor will add significantly to build costs and remove a fundamental of housing design which has correctly not required lifts other than for blocks over 5 storeys previously. This should be a matter of housing design and markets and not incorporated into the London Plan. Whilst we do not disagree that a suitable amount of storage be provided for dwellings, we consider the minimum areas for built in storage are too large. They have a negative impact on internal layouts and this space can at times be better utilised within bedrooms and kitchens. Based on our housebuilding experience and customer feedback, a minimum of 1.0m2 is sufficient for up to 4 bedspaces, and anything above this should be provided with a minimum of 1.5m2. Storage areas in excess of this should be at the discretion of the housebuilder.
	Welcome the space standards, but must note that it could adversely impact on diversity and innovation in the provision of homes in a region like London, where high values and a wide range of housing needs mean that standards must encourage the provision of high quality, accessible and sustainable homes as well as making it easier to develop many more urgently needed new homes.
	Support the need for accessible units and want them to go to people who need them.
	Since housing associations are already developing to the London Plan space requirements, do not think the new nationally described space standard will affect viability for National Housing Federation members.
	Requiring lift provision to all blocks of flats will significantly affect the build and management costs for low-rise blocks of flats that currently do not need lift provision under the London Plan. This will lead to fewer new units being developed i.e. reduced supply, particularly where higher blocks are not permissible because of the additional costs for lifts. (Q15)
	Believe it should still be possible to develop walk-up blocks of flats under the new standards.
	Since housing associations are already developing to CfSH Level 3, the proposed national standards for calculated water use will not affect viability of National Housing Federation members.
	To ensure that there is no disruption to the supply of much-needed affordable housing, the National Housing Federation believes that the proposed changes should not be made to the upcoming Housing Covenant Programme.

## Appendix 3

NHF Written response

## **GLA Housing Standards Viability Study: Federation response**

### **Introduction**

The National Housing Federation is the voice of affordable housing in England. We believe that everyone should have the home they need at a price they can afford. That's why we represent the work of housing associations and campaign for better housing. Our members provide two and a half million homes for more than five million people. Each year they invest in a diverse range of neighbourhood projects that help create strong, vibrant communities. In London there are around 400 housing associations, which completed 8,480 homes in 2011/12 (last published statistics).

We are responding to the research about viability testing in relation to adopting the Government's new standards (arising from the Housing Standards Review) in the London Plan. We do not collect the detailed information from our members about build costs, sales prices or demand and supply being sought but we have set out our general concerns following consultation with key London members. Overall, we cannot assess the effect of adopting these standards on delivery programmes because it is not clear when these changes will be made or how they will affect the upcoming 2015-18 Housing Covenant Programme (HCP).

### **Key Points**

- There is a lack of clarity on when the changes will be made and how they will affect the upcoming HCP. To ensure that there is no disruption to the supply of much-needed affordable housing, we believe that these changes should not be made to the upcoming HCP.
- As worded, the changes to Access Requirements appear to represent a change on step free and lift access that will reduce housing output if walk-up blocks are no longer permitted.
- While the Federation fully supports the need for accessible units, we want them to go to people who need them, which this isn't guaranteed in the current allocation framework. Without changes, there is the risk of reducing output and of units going to people who do not have accessibility requirements.

### **Nationally described space standards**

Since housing associations are already developing to the London Plan space requirements, we do not think the new nationally described space standard will affect viability for our members.

### **Access requirements M4(2)**

Key developing London housing associations have advised that the requirement to have step-free access to all M4(2) homes above ground floor will necessitate lift provision to all blocks of flats. This will significantly affect the build (Q11) and management costs for low-rise blocks of flats that currently do not need lift provision under the London Plan. This will lead to fewer new units being developed i.e. reduced supply (Q9), particularly where higher blocks are not permissible because of the additional costs for lifts. It will also reduce the demand for low-rise blocks of flats (Q8) and increase sales prices (Q10) because the additional management costs with lifts will increase the service charges and make the flats less attractive.

Having worked closely with DCLG as they are preparing the housing standards we feel that this may be a misinterpretation of the Department's intention and could incur additional costs which would impact viability. This aspect needs to be reviewed urgently, particularly in relation to having 90% at M4(2) and the Federation would be very willing to work with the GLA to resolve this. We believe that it should still be possible to develop walk-up blocks of flats under the new standards.

We cannot assess the effect of the access requirements on delivery programmes (Q12) because it is not clear when these changes will be made or how they will affect the upcoming HCP. We do not have information on the numbers of low-rise with and without lift access (Qs13-14) but housing associations completions for 2011/12 showed 7,293 flats.

#### **Wheelchair housing requirements M4(3)**

Associations developing in London have commented that to have 10% of all new homes for wheelchair users could mean lift provision in blocks of flats, including low-rise blocks. This presents design and planning issues when combined with the requirements for dual aspect that will increase development costs and therefore reduce numbers being produced. In terms of demand for wheelchair units, Associations that advertise wheelchair units have found that not all have been taken up by a wheelchair user which suggests that 10% is excessive in many areas of London (Q15). Members have also reported that due to local allocation policies, they have been unable to offer wheelchair units to existing tenants who need such provision because the new home is only offered to someone on the local authority waiting list, irrespective of need.

In terms of the marketing and demand for wheelchair housing (Qs16-18) the Federation does not have this detailed information but we would be willing to help the GLA consult our key London members.

#### **Water**

Since housing associations are already developing to Code for Sustainable Homes Level 3, we do not think the proposed national standards for calculated water use (set at about the same level as for Code Level 3) will affect viability for our members.

#### **Transitional arrangements**

To ensure that there is no disruption to the supply of much-needed affordable housing, the Federation believes that these changes should not be made to the upcoming HCP. In addition, we recommend that there should be clear guidance published before the next HCP on what changes are being made, when they will come into effect and how they relate to the current London Plan.

#### **Conclusions**

The Federation would be delighted to work with the GLA to ensure that the adoption of these new standards will not prejudice the delivery of much-needed affordable housing.

Andrew Burke

Policy Officer

6 February 2015



## Appendix 4

Evidence of CIL threshold land values

Threshold values based on CIL viability studies carried out between 2012 and 2013.

These include a range of values reflecting different existing use values for potential development sites. The base assumption for London, particularly for central boroughs, is that the majority of sites coming forward for potential residential development will be previously developed land. The landowner will therefore have an expectation of value based on existing use, and is likely to require a premium over and above this to agree to a sale.

The threshold values identified in the CIL studies include an allowance for the incentive to sell. Analysis of the CIL studies, which vary in approach has given rise to an approach setting up to 4 representative CIL thresholds for each Borough. The analysis and assumed threshold levels to be tested against are set out below. Where retail values have been quoted, these have not been taken into account as they apply only to town centre areas or other retail designated locations where residential development is likely to be above the ground floor retail floorspace.

CIL evidence base	Barking & Dagenham	Barnet	Bexley	Brent	Bromley	Camden	City of London	Croydon	Ealing	Enfield	Greenwich	Hackney	Hammersmith & Fulham	Haringey	Harrow	Havering	Hillingdon	Hounslow	Islington	Kensington & Chelsea	Kingston on Thames	Lambeth V&W	Lewisham	Merton WTC2	Newham	Redbridge	Richmond on Thames TC3	Southwark	Sutton	Tower Hamlets	Waltham Forest	Wandsworth	Westminster	
CIL High	1.9	22		N/A	No CIL	17.3	Unclear	4.4	9	4.15	14.31	15.77	23 (South)	4	12.24	1.65	8.8	7.595	20.6	73.78	8.648	24	3.6	8	17.37	Unclear	10	Unclear	3	15.4	3	15.62	Unclear	
CIL Medium	1.4	Unclear	Unclear	4		9.4	Unclear	1.6	3.85	2.2	8.16	9.04	Centre	2.75	8.14	1.375	7.1	3.94	14.3	39.92	4.659	20	3.6	2	10.98	Unclear	2	Unclear	2	10.01	1	11.62	Unclear	
CIL Medium/Low	1.5	Unclear		3.6	2.5		3.8	Unclear	1.6	2	1	3.75	6.63	11.5 (Central)	2.05	4.82	1.1	3.9	2.85	9.8	15.65	3.067	14	3.6	2	3.31	Unclear	2	Unclear	2	5.3	1	6	Unclear
CIL Low	1.3	Unclear	Unclear		2	N/A	Unclear	1.6	0.975		2.24	3.38	Industrial	0.75	2.24	0.825	2.4	1.975	5	6.23	2.101	4	3.6	2	2.24	Unclear	2	Unclear	2	2.99	1	4	Unclear	

These are the highest figures identified

Clarifications:
1 Lambeth V&W = Vauxhall and Waterloo
2 Merton WTC = Wimbledon Town Centre
3 Richmond TC = Town Centre

Lambeth Other	8.7	5	4																															
Residential	7.7	3	2																															
Merton Other	5.06	2	2																															
Richmond Other	4		2																															

Richmond Other	7.5																																		
	4																																		
	2																																		
	2																																		

Assumed threshold levels for testing  
Based where possible on actual evidence, and based on comparable locations where this is unclear

Assumed thresholds	Barking & Dagenham	Barnet	Bexley	Brent	Bromley	Camden	City of London	Croydon	Ealing	Enfield	Greenwich	Hackney	Hammersmith & Fulham	Haringey	Harrow	Havering	Hillingdon	Hounslow	Islington	Kensington & Chelsea	Kingston on Thames	Lambeth V&W	Lewisham	Merton WTC2	Newham	Redbridge	Richmond on Thames TC3	Southwark	Sutton	Tower Hamlets	Waltham Forest	Wandsworth	Westminster
Good quality secondary	1.5	22	5	4	4.4	17.3	7.5	4.4	8	4.15	14.31	15.77	23	4	12.24	1.65	8.8	7.595	20.6	73.78	8.648	24	3.6	8	17.37	5	10	18	3	15.4	3	15.62	7.5
CIL Medium (EG lower quality)	1.5	10	4	5	1.6	9.4	40	1.6	3.85	2.2	8.16	9.04	14	2.75	8.14	1.375	7.1	3.94	14.3	39.92	4.659	20	2	2	10.98	3	2	12	2	10.01	1	11.62	40
CIL	1.5	4	3.6	2.5	1.6	3.8	16	1.6	2	1	3.75	6.63	11.5	2.05	4.82	1.1	3.9	2.85	9.8	15.65	3.067	14	2	2	3.31	2	2	6	2	5.9	1	6	16
Other less commercial use	1.3	2.5	2.2	2	1.6	2	6.25	1.6	0.975	1	2.24	3.38	3	0.75	2.24	0.825	2.4	1.975	5	6.23	2.101	4	1	2	2.24	2	2	3	2	2.99	1	4	6.25

Clarifications:
1 Lambeth V&W = Vauxhall and Waterloo
2 Merton WTC = Wimbledon Town Centre
3 Richmond TC = Town Centre

Lambeth Other	8.7	4																																
Residential	7.7	2																																
Merton Other	5.06	2																																
Richmond Other	4																																	

Residential figures as a threshold have been taken out where identified separately, as this is the value derived from the testing

## Appendix 5

Evidence of open market values and rental values used to support viability testing





## Appendix 6

Key modelling assumptions for affordable housing

The approach to modelling and key assumptions adopted are set out in Section 3 of the housing Standards Review Viability Study document.

Further assumptions used in the modelling and the source of the data are set out below.

### Affordable Housing

The level of Affordable housing allowed for each borough has been based on their policy (*Source - London Plan Annual Monitoring Report 2014*). It has been assumed that the affordable housing provided will be split 60% affordable rent and 40% shared ownership in line with Policy 3.11 of the London Plan 2015, with a 40% share being acquired. See Figure 2 below showing the Tenure Mix by Percentage.

It has been assumed that there is generally no grant available; however, in some relevant cases boroughs sensitivity testing has been undertaken assuming a £30,000 grant per affordable unit is available.

The affordable housing percentage requirements for each borough and the average delivered level of affordable housing 2010 -2013 are set out levels in Table 1 overleaf.

Other affordable housing cost assumptions are set out below in Figure 1 below:

Figure 1

<b>Affordable Rent</b>			
Management	6% of AR rent		
Maintenance	1260		
Voids	3%		
Major repairs	Adjusted in cap rate		
Rental Growth	Adjusted in cap rate		
Lettings fee	0%		
Capitalisation rate	5.50%		
<b>Shared Ownership</b>			
Share sold	40%		
Rent on retained equity	2.75%		
Capitalisation rate	6.50%		

The affordable rents adopted for the viability assessments are set out at Appendix 5.

Affordable Rent levels of 65% of market rent (of the dwelling) have been tested against a “floor” of the target low rent social rent, and a “ceiling” of the lowest Local Housing Allowance (capped according to LHA regulations), for each Borough. In most cases the 65% level worked within the floor and ceiling, but in five Boroughs, with the highest values and with a low LHA Broad Market Rental Area, 65% of market rents exceeded the LHA ceiling with an estimated service charge included (at 7.0% of base rent). In general it was the larger family sized dwellings which exceeded the capped LHA ceiling. Adjustments have been made to the modelled AR rent levels in these boroughs to bring gross Affordable Rents within the cap as follows:

Camden	61% of open market rent
City of London	51%

Islington	60%
Kensington and Chelsea	42%
Westminster	51%

All rents used in the testing are net of service charges.

Table 1 target affordable housing percentages by borough, and average percentages delivered.

Borough	Threshold	Target %	London Plan AMR average over 2010-2013 period	Additional comments
Barking & Dagenham	No threshold	No target	40%	AMR 2013/14
Barnet	>10 units or 0.5ha	40%	31%	AMR 2012/13
Bexley	>10 units	35% min. (aspiration 50%)	34%	AMR 2013/14
Brent	>10 units	50%	51%	AMR 2011/12
Bromley	>10 units or 0.4ha	35%	29%	Affordable Housing SPD
Camden	>15 units or 0.5ha	50%	34%	AMR 2011/12
City of London	>10 units	30%	1%	AMR 2010/11
Croydon	>10 units	30%	43%	MR Homes 2014
Ealing	>10 units	50%	36%	AMR 2012/13
Enfield	>10 units	40%	41%	AMR 2011/12
Greenwich	>10 units or 0.5ha	35%	47%	AMR 2012/13
Hackney	>10 units	50%	41%	AMR 2012/13
Hammersmith & Fulham	>10 units	40%	27%	AMR 2012/13
Haringey	>10 units	50%	46%	AMR 2012/13
Harrow	>10 units	40%	40%	AMR 2012/13
Havering	>10 units or 0.5ha	50%	44%	AMR 2012/13
Hillingdon	>10 units	35%	33%	AMR 2012/13
Hounslow	>10 units	40%	48%	AMR 2012/13
Islington	>10 units	50%	24%	AMR 2013
Kensington & Chelsea	>10 units	50% or 800m <sup>2</sup>	24%	AMR 2013



Kingston upon Thames	>10 units	50%	30%	AMR 2013
Lambeth	>10 units or 0.1ha	50%	48%	AMR 2013
Lewisham	>10 units	50%	38%	AMR 2013/14
Merton	>10 units	40%	24%	AMR 2013/14
Newham	>10 units	50%	43%	AMR 2010/11
Redbridge	>10 units or 0.5ha	50%	19%	AMR 2012/13
Richmond upon Thames	>10 units	50%	28%	AME 2012/13
Southwark	>10 units	35%	43%	AMR 2010/11
Sutton	>10 units	50%	49%	AMR 2012/13
Tower Hamlets	>10 units	50%	37%	AMR 2012/13
Waltham Forest	>10 units	50%	63%	AMR 2013/14
Wandsworth	>10 units	33%	29%	AMR 2013/14
Westminster	>10 units or 0.3ha	30%	16%	AMR 2012/13

Costs of long term finance vary between providers and products. There is evidence to suggest that the cost of long-term finance for the larger developing Registered Providers can be secured at approximate rates of interest for 30 year funds for London's larger associations of between 4.5 and 5%. We have modelled development finance costs at a cautious 7% and long-term finance at 6.5%.

Rent losses through void periods and bad debts reflect that the Affordable Rent product as rents are higher and the time to find a new tenant with the appropriate income level might be longer. The losses have been assessed at 3.0% of annual rental. This compares with London RP performance on existing, mainly Social Rent stock, of nearer 2%.

Management costs at 6% of annual rent represent about 60% of the costs reported in HCA Global Accounts 2012 for those Registered Providers with most of their operation in London. This recognises the common practice of applying marginal management costing to the investment appraisal of additional supply. The assumption being that most fixed costs and overheads remain unchanged.

Maintenance costs however are not amenable to marginal costing. Most outgoings are for labour and materials which have a direct and variable cost. For appraisal purposes we have adopted the GLA toolkit default value of £1,260 for 2013/14.

## Appendix 7

Cost assumptions

The costs for the 1 ha tile viability tests were assessed by Gardiner and Theobald, and are as follows:

Borough	Quality Rating	Target Affordable	Flats over 40 stores			Flats 16-40 stores			Flats 6-15 stores			Flats 5 stores				Houses <=75M2				Houses >75M2			
			[Private]	[Notional incl Affordable at 15%]	Var	[Private]	[Notional incl affordable at 15%]	Var	[Private]	[Notional incl Affordable 35%]	Var	[Private]	[Affordable]	[Notional incl Affordable Based on Targets]	Var	[Private]	[Affordable]	[Notional incl Affordable Based on Targets]	Var	[Private]	[Affordable]	[Notional incl Affordable Based on Targets]	Var
Barking & Dagenham	4	40	£ 2,960	£ 2,925	0.84	£ 2,886	£ 2,851	1.09	£ 2,399	£ 2,205	1.08	£ 1,940	£ 1,506	£ 1,766	1.18	£ 1,345	£ 1,238	£ 1,302	1.17	£ 1,300	£ 1,300	£ 1,300	1.33
Barnet	4	40	£ 2,960	£ 2,925	0.84	£ 2,886	£ 2,851	1.03	£ 2,399	£ 2,205	1.03	£ 1,940	£ 1,506	£ 1,766	1.12	£ 1,500	£ 1,291	£ 1,416	1.21	£ 1,425	£ 1,356	£ 1,397	1.36
Bexley	4	35	£ 2,960	£ 2,925	0.84	£ 2,886	£ 2,851	1.02	£ 2,399	£ 2,205	1.01	£ 1,940	£ 1,506	£ 1,766	1.10	£ 1,500	£ 1,291	£ 1,427	1.20	£ 1,425	£ 1,356	£ 1,401	1.34
Brent	4	50	£ 2,960	£ 2,925	0.84	£ 2,886	£ 2,851	1.03	£ 2,399	£ 2,205	1.02	£ 1,940	£ 1,506	£ 1,766	1.11	£ 1,500	£ 1,291	£ 1,396	1.18	£ 1,425	£ 1,356	£ 1,390	1.34
Bromley	4	35	£ 2,960	£ 2,925	0.84	£ 2,886	£ 2,851	1.05	£ 2,399	£ 2,205	1.05	£ 1,940	£ 1,506	£ 1,766	1.14	£ 1,500	£ 1,291	£ 1,427	1.24	£ 1,425	£ 1,356	£ 1,401	1.39
Camden	2	50	£ 3,782	£ 3,701	1.06	£ 3,186	£ 3,105	1.01	£ 2,699	£ 2,512	1.06	£ 2,583	£ 1,937	£ 2,325	1.39	£ 2,690	£ 1,453	£ 2,072	1.59	£ 2,556	£ 1,526	£ 2,041	1.79
City of London	2	30	£ 3,782	£ 3,701	1.06	£ 3,186	£ 3,105	1.06	£ 2,699	£ 2,512	1.11	£ 2,583	£ 1,937	£ 2,325	1.40	n/a	n/a	n/a		n/a	n/a	n/a	
Croydon	4	30	£ 2,960	£ 2,925	0.84	£ 2,886	£ 2,851	1.02	£ 2,399	£ 2,205	1.01	£ 1,940	£ 1,506	£ 1,766	1.10	£ 1,500	£ 1,291	£ 1,427	1.21	£ 1,425	£ 1,356	£ 1,404	1.35
Ealing	2	50	£ 3,632	£ 3,551	1.02	£ 3,186	£ 3,105	1.11	£ 2,699	£ 2,512	1.15	£ 1,940	£ 1,506	£ 1,766	1.10	£ 1,940	£ 1,453	£ 1,697	1.42	£ 1,843	£ 1,526	£ 1,684	1.61
Enfield	4	40	£ 2,960	£ 2,925	0.84	£ 2,886	£ 2,851	1.07	£ 2,399	£ 2,205	1.07	£ 1,940	£ 1,506	£ 1,766	1.16	£ 1,500	£ 1,291	£ 1,416	1.25	£ 1,425	£ 1,356	£ 1,397	1.41
Greenwich	2	35	£ 3,632	£ 3,551	1.02	£ 3,186	£ 3,105	1.11	£ 2,699	£ 2,512	1.15	£ 2,422	£ 1,722	£ 2,142	1.34	£ 1,940	£ 1,453	£ 1,770	1.49	£ 1,843	£ 1,526	£ 1,732	1.66
Hackney	2	50	£ 3,782	£ 3,701	1.06	£ 3,186	£ 3,105	1.06	£ 2,699	£ 2,512	1.11	£ 1,940	£ 1,506	£ 1,766	1.06	£ 1,500	£ 1,291	£ 1,396	1.13	£ 1,425	£ 1,356	£ 1,390	1.25
Hammersmith & Fulham	2	40	£ 3,482	£ 3,401	0.97	£ 3,186	£ 3,105	1.04	£ 2,699	£ 2,512	1.09	£ 2,583	£ 1,722	£ 2,239	1.32	£ 2,150	£ 1,453	£ 1,871	1.48	£ 2,043	£ 1,526	£ 1,836	1.66
Haringey	4	50	£ 2,960	£ 2,925	0.84	£ 2,886	£ 2,851	0.96	£ 2,399	£ 2,205	0.95	£ 1,940	£ 1,506	£ 1,766	1.04	£ 1,500	£ 1,291	£ 1,396	1.10	£ 1,425	£ 1,356	£ 1,390	1.26
Harrow	4	40	£ 2,960	£ 2,925	0.84	£ 2,886	£ 2,851	1.05	£ 2,399	£ 2,205	1.05	£ 1,940	£ 1,506	£ 1,766	1.14	£ 1,500	£ 1,291	£ 1,416	1.23	£ 1,425	£ 1,356	£ 1,397	1.39
Havering	4	50	£ 2,960	£ 2,925	0.84	£ 2,886	£ 2,851	1.14	£ 2,399	£ 2,205	1.13	£ 1,940	£ 1,506	£ 1,766	1.23	£ 1,500	£ 1,291	£ 1,396	1.31	£ 1,425	£ 1,356	£ 1,390	1.49
Hillingdon	4	35	£ 2,960	£ 2,925	0.84	£ 2,886	£ 2,851	1.07	£ 2,399	£ 2,205	1.07	£ 1,940	£ 1,506	£ 1,766	1.16	£ 1,500	£ 1,291	£ 1,427	1.26	£ 1,425	£ 1,356	£ 1,401	1.41
Hounslow	5	40	£ 2,910	£ 2,875	0.82	£ 2,836	£ 2,801	1.05	£ 2,312	£ 2,131	1.03	£ 1,940	£ 1,506	£ 1,766	1.16	£ 1,345	£ 1,238	£ 1,302	1.15	£ 1,300	£ 1,300	£ 1,300	1.31
Islington	2	50	£ 3,782	£ 3,701	1.06	£ 3,186	£ 3,105	1.06	£ 2,699	£ 2,512	1.11	£ 2,583	£ 1,722	£ 2,239	1.34	£ 2,690	£ 1,453	£ 2,072	1.67	£ 2,556	£ 1,526	£ 2,041	1.84
Kensington & Chelsea	1	50	£ 4,082	£ 3,956	1.13	£ 3,486	£ 3,360	1.10	£ 2,933	£ 2,752	1.16	£ 2,933	£ 2,152	£ 2,621	1.50	£ 3,020	£ 1,500	£ 2,260	1.74	£ 2,869	£ 1,575	£ 2,222	1.95
Kingston on Thames	2	50	£ 3,632	£ 3,551	1.02	£ 3,186	£ 3,105	1.08	£ 2,699	£ 2,512	1.12	£ 2,422	£ 1,722	£ 2,142	1.30	£ 1,940	£ 1,291	£ 1,616	1.32	£ 1,843	£ 1,526	£ 1,599	1.49
Lambeth	2	50	£ 3,782	£ 3,701	1.06	£ 3,186	£ 3,105	1.04	£ 2,699	£ 2,512	1.09	£ 2,422	£ 1,722	£ 2,142	1.26	£ 1,500	£ 1,291	£ 1,396	1.10	£ 1,425	£ 1,356	£ 1,390	1.26
Lewisham	3	50	£ 3,632	£ 3,551	1.02	£ 3,036	£ 2,955	1.09	£ 2,543	£ 2,362	1.12	£ 1,940	£ 1,506	£ 1,766	1.14	£ 1,500	£ 1,291	£ 1,396	1.21	£ 1,425	£ 1,356	£ 1,390	1.38
Merton	5	40	£ 2,910	£ 2,875	0.82	£ 2,836	£ 2,801	1.01	£ 2,312	£ 2,131	0.99	£ 1,940	£ 1,506	£ 1,766	1.11	£ 1,345	£ 1,238	£ 1,302	1.10	£ 1,278	£ 1,300	£ 1,287	1.24
Newham	4	50	£ 2,960	£ 2,925	0.84	£ 2,886	£ 2,851	1.09	£ 2,399	£ 2,205	1.08	£ 1,940	£ 1,506	£ 1,766	1.18	£ 1,500	£ 1,291	£ 1,396	1.25	£ 1,425	£ 1,356	£ 1,390	1.42
Redbridge	5	50	£ 2,910	£ 2,875	0.82	£ 2,836	£ 2,801	1.07	£ 2,312	£ 2,131	1.05	£ 1,940	£ 1,506	£ 1,766	1.18	£ 1,345	£ 1,238	£ 1,292	1.16	£ 1,300	£ 1,300	£ 1,300	1.33
Richmond on Thames	2	50	£ 3,632	£ 3,551	1.02	£ 3,186	£ 3,105	1.11	£ 2,699	£ 2,512	1.15	£ 2,583	£ 1,937	£ 2,325	1.45	£ 2,150	£ 1,453	£ 1,802	1.51	£ 2,043	£ 1,526	£ 1,784	1.71
Southwark	2	35	£ 3,782	£ 3,701	1.06	£ 3,186	£ 3,105	1.04	£ 2,699	£ 2,512	1.09	£ 2,583	£ 1,937	£ 2,325	1.37	£ 1,500	£ 1,291	£ 1,427	1.13	£ 1,425	£ 1,356	£ 1,401	1.27
Sutton	4	50	£ 2,960	£ 2,925	0.84	£ 2,886	£ 2,851	1.05	£ 2,399	£ 2,205	1.05	£ 1,940	£ 1,506	£ 1,766	1.14	£ 1,345	£ 1,238	£ 1,292	1.12	£ 1,278	£ 1,300	£ 1,289	1.28
Tower Hamlets	3	50	£ 3,632	£ 3,551	1.02	£ 3,036	£ 2,955	1.03	£ 2,543	£ 2,362	1.06	£ 1,940	£ 1,506	£ 1,766	1.08	£ 1,345	£ 1,238	£ 1,292	1.06	£ 1,278	£ 1,300	£ 1,289	1.20
Waltham Forest	5	50	£ 2,910	£ 2,875	0.82	£ 2,836	£ 2,801	1.02	£ 2,312	£ 2,131	1.00	£ 1,940	£ 1,506	£ 1,766	1.12	£ 1,345	£ 1,238	£ 1,292	1.10	£ 1,278	£ 1,300	£ 1,289	1.26
Wandsworth	2	33	£ 3,632	£ 3,551	1.02	£ 3,186	£ 3,105	1.08	£ 2,699	£ 2,512	1.12	£ 2,152	£ 1,614	£ 1,937	1.18	£ 2,150	£ 1,453	£ 1,920	1.57	£ 2,043	£ 1,526	£ 1,872	1.75
Westminster	1	50	£ 4,082	£ 3,956	1.13	£ 3,486	£ 3,360	1.10	£ 2,933	£ 2,752	1.16	£ 2,800	£ 2,152	£ 2,541	1.45	£ 3,020	£ 1,500	£ 2,260	1.74	£ 2,869	£ 1,575	£ 2,222	1.95

Professional fees are excluded  
 Abnormals are excluded  
 Site Infrastructure is excluded  
 Off Site Works are excluded  
 Super Prime Residential is excluded

Sensitivity testing figures showing baseline, +5% costs, +8% costs

Build type	Barking & Dagenham	Barnet	Bexley	Brent	Bromley	Camden	City of London	Croydon	Ealing	Enfield	Greenwich	Hackney	Hammer Smith & Fulham	Haringey	Harrow	Havering	Hillingdon	Hounslow	Islington	Kensington & Chelsea	Kingston on Thames	Lambeth	Lewisham	Merton	Newham	Redbridge	Richmond on Thames	Southwark	Sutton	Tower Hamlets	Waltham Forest	Wandsworth	Westminster					
<b>costs plus 5%</b>																																						
<b>G + T assessment</b>	E/M2 GEA																																					
Flats over 40 storeys	£ 2,925	£ 2,925	£ 2,925	£ 2,925	£ 2,925	£ 3,701	£ 3,701	£ 2,925	£ 3,551	£ 2,925	£ 3,551	£ 3,701	£ 3,401	£ 2,925	£ 2,925	£ 2,925	£ 2,925	£ 2,925	£ 2,925	£ 2,925	£ 2,925	£ 3,701	£ 3,966	£ 3,551	£ 3,701	£ 3,551	£ 2,875	£ 2,825	£ 2,875	£ 3,551	£ 3,701	£ 2,925	£ 3,551	£ 2,875	£ 3,551	£ 2,875	£ 3,551	£ 3,956
Flats 16-40 storeys	£ 2,851	£ 2,851	£ 2,851	£ 2,851	£ 2,851	£ 3,105	£ 3,105	£ 2,851	£ 3,105	£ 2,851	£ 3,105	£ 3,105	£ 3,105	£ 2,851	£ 2,851	£ 2,851	£ 2,851	£ 2,851	£ 2,851	£ 2,851	£ 2,851	£ 3,105	£ 3,360	£ 3,105	£ 3,105	£ 2,955	£ 2,801	£ 2,851	£ 2,801	£ 3,105	£ 3,105	£ 2,851	£ 2,955	£ 2,801	£ 3,105	£ 2,851	£ 3,360	
Flats 6-15 storeys	£ 2,205	£ 2,205	£ 2,205	£ 2,205	£ 2,205	£ 2,512	£ 2,512	£ 2,205	£ 2,512	£ 2,205	£ 2,512	£ 2,512	£ 2,512	£ 2,205	£ 2,205	£ 2,205	£ 2,205	£ 2,205	£ 2,205	£ 2,205	£ 2,205	£ 2,512	£ 2,752	£ 2,512	£ 2,512	£ 2,362	£ 2,131	£ 2,205	£ 2,131	£ 2,512	£ 2,512	£ 2,205	£ 2,362	£ 2,131	£ 2,512	£ 2,205	£ 2,752	
Flats 5 storeys	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 2,325	£ 2,325	£ 1,766	£ 1,766	£ 1,766	£ 2,142	£ 1,766	£ 2,239	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 2,239	£ 2,621	£ 2,142	£ 2,142	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 2,325	£ 2,325	£ 1,766	£ 1,766	£ 1,766	£ 1,937	£ 1,766	£ 1,937	£ 2,541	
Houses <=75M2	£ 1,302	£ 1,416	£ 1,427	£ 1,396	£ 1,427	£ 2,072	N/A	£ 1,437	£ 1,697	£ 1,416	£ 1,770	£ 1,396	£ 1,871	£ 1,396	£ 1,416	£ 1,396	£ 1,427	£ 1,302	£ 2,072	£ 2,260	£ 2,260	£ 1,616	£ 1,396	£ 1,396	£ 1,302	£ 1,396	£ 1,292	£ 1,802	£ 1,427	£ 1,292	£ 1,292	£ 1,292	£ 1,292	£ 1,920	£ 2,260			
Houses > 75M2	£ 1,300	£ 1,397	£ 1,401	£ 1,390	£ 1,401	£ 2,041	N/A	£ 1,404	£ 1,684	£ 1,397	£ 1,732	£ 1,390	£ 1,836	£ 1,390	£ 1,397	£ 1,390	£ 1,401	£ 1,300	£ 2,041	£ 2,222	£ 2,222	£ 1,599	£ 1,390	£ 1,390	£ 1,287	£ 1,390	£ 1,289	£ 1,784	£ 1,401	£ 1,289	£ 1,289	£ 1,289	£ 1,289	£ 1,872	£ 2,222			
<b>costs plus 8%</b>																																						
<b>G + T assessment</b>	E/M2 GEA																																					
Flats over 40 storeys	£ 3,071	£ 3,071	£ 3,071	£ 3,071	£ 3,071	£ 3,886	£ 3,886	£ 3,071	£ 3,729	£ 3,071	£ 3,729	£ 3,886	£ 3,571	£ 3,071	£ 3,071	£ 3,071	£ 3,071	£ 3,071	£ 3,071	£ 3,071	£ 3,071	£ 3,886	£ 4,154	£ 3,729	£ 3,886	£ 3,729	£ 3,019	£ 3,071	£ 3,019	£ 3,729	£ 3,886	£ 3,071	£ 3,729	£ 3,019	£ 3,729	£ 4,154		
Flats 16-40 storeys	£ 2,994	£ 2,994	£ 2,994	£ 2,994	£ 2,994	£ 3,260	£ 3,260	£ 2,994	£ 3,260	£ 2,994	£ 3,260	£ 3,260	£ 3,260	£ 2,994	£ 2,994	£ 2,994	£ 2,994	£ 2,994	£ 2,994	£ 2,994	£ 2,994	£ 3,260	£ 3,528	£ 3,260	£ 3,260	£ 3,103	£ 2,941	£ 2,994	£ 2,941	£ 3,260	£ 3,260	£ 2,994	£ 3,103	£ 2,941	£ 3,260	£ 3,528		
Flats 6-15 storeys	£ 2,315	£ 2,315	£ 2,315	£ 2,315	£ 2,315	£ 2,638	£ 2,638	£ 2,315	£ 2,638	£ 2,315	£ 2,638	£ 2,638	£ 2,638	£ 2,315	£ 2,315	£ 2,315	£ 2,315	£ 2,315	£ 2,315	£ 2,315	£ 2,315	£ 2,638	£ 2,890	£ 2,638	£ 2,638	£ 2,480	£ 2,238	£ 2,315	£ 2,238	£ 2,638	£ 2,638	£ 2,315	£ 2,480	£ 2,238	£ 2,638	£ 2,890		
Flats 5 storeys	£ 1,854	£ 1,854	£ 1,854	£ 1,854	£ 1,854	£ 2,441	£ 2,441	£ 1,854	£ 1,854	£ 1,854	£ 2,249	£ 1,854	£ 2,351	£ 1,854	£ 1,854	£ 1,854	£ 1,854	£ 1,854	£ 1,854	£ 1,854	£ 1,854	£ 2,351	£ 2,752	£ 2,249	£ 2,249	£ 1,854	£ 1,854	£ 1,854	£ 1,854	£ 2,441	£ 2,441	£ 1,854	£ 1,854	£ 2,034	£ 2,668			
Houses <=75M2	£ 1,367	£ 1,487	£ 1,498	£ 1,466	£ 1,498	£ 2,176	#VALUE!	£ 1,509	£ 1,782	£ 1,487	£ 1,859	£ 1,466	£ 1,965	£ 1,466	£ 1,487	£ 1,466	£ 1,498	£ 1,367	£ 2,176	£ 2,373	£ 2,373	£ 1,697	£ 1,466	£ 1,466	£ 1,367	£ 1,466	£ 1,357	£ 1,892	£ 1,498	£ 1,357	£ 1,357	£ 1,357	£ 2,016	£ 2,373				
Houses > 75M2	£ 1,365	£ 1,467	£ 1,471	£ 1,460	£ 1,471	£ 2,143	#VALUE!	£ 1,474	£ 1,768	£ 1,467	£ 1,819	£ 1,460	£ 1,928	£ 1,460	£ 1,467	£ 1,460	£ 1,471	£ 1,365	£ 2,143	£ 2,333	£ 2,333	£ 1,679	£ 1,460	£ 1,460	£ 1,351	£ 1,460	£ 1,353	£ 1,873	£ 1,471	£ 1,353	£ 1,353	£ 1,353	£ 1,966	£ 2,333				
<b>G + T assessment</b>	E/M2 GEA																																					
Flats over 40 storeys	£ 3,159	£ 3,159	£ 3,159	£ 3,159	£ 3,159	£ 3,997	£ 3,997	£ 3,159	£ 3,835	£ 3,159	£ 3,835	£ 3,997	£ 3,673	£ 3,159	£ 3,159	£ 3,159	£ 3,159	£ 3,159	£ 3,159	£ 3,159	£ 3,159	£ 3,997	£ 4,272	£ 3,835	£ 3,997	£ 3,835	£ 3,105	£ 3,159	£ 3,105	£ 3,835	£ 3,997	£ 3,159	£ 3,835	£ 3,105	£ 3,835	£ 4,272		
Flats 16-40 storeys	£ 3,079	£ 3,079	£ 3,079	£ 3,079	£ 3,079	£ 3,353	£ 3,353	£ 3,079	£ 3,353	£ 3,079	£ 3,353	£ 3,353	£ 3,353	£ 3,079	£ 3,079	£ 3,079	£ 3,079	£ 3,079	£ 3,079	£ 3,079	£ 3,079	£ 3,353	£ 3,629	£ 3,353	£ 3,353	£ 3,191	£ 3,025	£ 3,079	£ 3,025	£ 3,353	£ 3,353	£ 3,079	£ 3,191	£ 3,025	£ 3,353	£ 3,629		
Flats 6-15 storeys	£ 2,381	£ 2,381	£ 2,381	£ 2,381	£ 2,381	£ 2,713	£ 2,713	£ 2,381	£ 2,713	£ 2,381	£ 2,713	£ 2,713	£ 2,713	£ 2,381	£ 2,381	£ 2,381	£ 2,381	£ 2,381	£ 2,381	£ 2,381	£ 2,381	£ 2,713	£ 2,972	£ 2,713	£ 2,713	£ 2,551	£ 2,301	£ 2,381	£ 2,301	£ 2,713	£ 2,713	£ 2,381	£ 2,551	£ 2,301	£ 2,713	£ 2,972		
Flats 5 storeys	£ 1,907	£ 1,907	£ 1,907	£ 1,907	£ 1,907	£ 2,511	£ 2,511	£ 1,907	£ 1,907	£ 1,907	£ 2,313	£ 1,907	£ 2,418	£ 1,907	£ 1,907	£ 1,907	£ 1,907	£ 1,907	£ 1,907	£ 1,907	£ 1,907	£ 2,418	£ 2,831	£ 2,313	£ 2,313	£ 1,907	£ 1,907	£ 1,907	£ 1,907	£ 2,511	£ 2,511	£ 1,907	£ 1,907	£ 2,092	£ 2,744			
Houses <=75M2	£ 1,406	£ 1,529	£ 1,541	£ 1,508	£ 1,541	£ 2,238	#VALUE!	£ 1,552	£ 1,833	£ 1,529	£ 1,912	£ 1,508	£ 2,021	£ 1,508	£ 1,529	£ 1,508	£ 1,541	£ 1,406	£ 2,238	£ 2,441	£ 2,441	£ 1,745	£ 1,508	£ 1,508	£ 1,406	£ 1,508	£ 1,395	£ 1,946	£ 1,541	£ 1,395	£ 1,395	£ 1,395	£ 2,074	£ 2,441				
Houses > 75M2	£ 1,404	£ 1,509	£ 1,513	£ 1,501	£ 1,513	£ 2,204	#VALUE!	£ 1,516	£ 1,819	£ 1,509	£ 1,871	£ 1,501	£ 1,963	£ 1,501	£ 1,509	£ 1,501	£ 1,513	£ 1,404	£ 2,204	£ 2,400	£ 2,400	£ 1,727	£ 1,501	£ 1,501	£ 1,390	£ 1,501	£ 1,392	£ 1,927	£ 1,513	£ 1,392	£ 1,392	£ 1,392	£ 2,022	£ 2,400				

Premium per m2 for Additional Wheelchair Access Space

Borough	Quality Rating	Target Affordable	Flats 12 storeys [Private]	Flats 12 storeys [Notional incl Affordable 35%]	Flats up to 5 storeys [Private]	Flats up to 5 storeys [Affordable]	Flats up to 5 storeys [Notional Incl Affordable Based on Targets]
Barking & Dagenham	4	40	£ 1,675	£ 1,544	£ 1,358	£ 1,054	£ 1,236
Barnet	4	40	£ 1,675	£ 1,544	£ 1,358	£ 1,054	£ 1,236
Bexley	4	35	£ 1,675	£ 1,544	£ 1,358	£ 1,054	£ 1,236
Brent	4	50	£ 1,675	£ 1,544	£ 1,358	£ 1,054	£ 1,236
Bromley	4	35	£ 1,675	£ 1,544	£ 1,358	£ 1,054	£ 1,236
Camden	2	50	£ 1,885	£ 1,758	£ 1,808	£ 1,356	£ 1,627
City of London	2	30	£ 1,885	£ 1,758	£ 1,808	£ 1,356	£ 1,627
Croydon	4	30	£ 1,675	£ 1,544	£ 1,358	£ 1,054	£ 1,236
Ealing	2	50	£ 1,885	£ 1,758	£ 1,358	£ 1,054	£ 1,236
Enfield	4	40	£ 1,675	£ 1,544	£ 1,358	£ 1,054	£ 1,236
Greenwich	2	35	£ 1,885	£ 1,758	£ 1,695	£ 1,205	£ 1,499
Hackney	2	50	£ 1,885	£ 1,758	£ 1,358	£ 1,054	£ 1,236
Hammersmith & Fulham	2	40	£ 1,885	£ 1,758	£ 1,808	£ 1,205	£ 1,567
Haringey	4	50	£ 1,675	£ 1,544	£ 1,358	£ 1,054	£ 1,236
Harrow	4	40	£ 1,675	£ 1,544	£ 1,358	£ 1,054	£ 1,236
Havering	4	50	£ 1,675	£ 1,544	£ 1,358	£ 1,054	£ 1,236
Hillingdon	4	35	£ 1,675	£ 1,544	£ 1,358	£ 1,054	£ 1,236
Hounslow	5	40	£ 1,618	£ 1,492	£ 1,358	£ 1,054	£ 1,236
Islington	2	50	£ 1,885	£ 1,758	£ 1,808	£ 1,205	£ 1,567
Kensington & Chelsea	1	50	£ 2,053	£ 1,926	£ 1,960	£ 1,506	£ 1,779
Kingston on Thames	2	50	£ 1,885	£ 1,758	£ 1,695	£ 1,205	£ 1,499
Lambeth	2	50	£ 1,885	£ 1,758	£ 1,695	£ 1,205	£ 1,499
Lewisham	3	50	£ 1,780	£ 1,653	£ 1,358	£ 1,054	£ 1,236
Merton	5	40	£ 1,618	£ 1,492	£ 1,358	£ 1,054	£ 1,236
Newham	4	50	£ 1,675	£ 1,544	£ 1,358	£ 1,054	£ 1,236
Redbridge	5	50	£ 1,618	£ 1,492	£ 1,358	£ 1,054	£ 1,236
Richmond on Thames	2	50	£ 1,885	£ 1,758	£ 1,808	£ 1,356	£ 1,627
Southwark	2	35	£ 1,885	£ 1,758	£ 1,808	£ 1,356	£ 1,627
Sutton	4	50	£ 1,675	£ 1,544	£ 1,358	£ 1,054	£ 1,236
Tower Hamlets	3	50	£ 1,780	£ 1,653	£ 1,358	£ 1,054	£ 1,236
Waltham Forest	5	50	£ 1,618	£ 1,492	£ 1,358	£ 1,054	£ 1,236
Wandsworth	2	33	£ 1,885	£ 1,758	£ 1,506	£ 1,130	£ 1,356
Westminster	1	50	£ 2,053	£ 1,926	£ 1,960	£ 1,506	£ 1,779

Professional fees are excluded

LIFT COSTS

Borough	Quality Rating	Target Affordable	Flats 3storeys [Private]	Flats 3 storeys [Affordable]	Flats 3 storeys [Notional Incl Affordable Based on Targets]
Barking & Dagenham	4	40	£ 50,000	£ 50,000	£ 50,000
Barnet	4	40	£ 50,000	£ 50,000	£ 50,000
Bexley	4	35	£ 50,000	£ 50,000	£ 50,000
Brent	4	50	£ 50,000	£ 50,000	£ 50,000
Bromley	4	35	£ 50,000	£ 50,000	£ 50,000
Camden	2	50	£ 53,500	£ 50,000	£ 52,100
City of London	2	30	£ 65,000	£ 50,000	£ 59,000
Croydon	4	30	£ 50,000	£ 50,000	£ 50,000
Ealing	2	50	£ 53,500	£ 50,000	£ 52,100
Enfield	4	40	£ 50,000	£ 50,000	£ 50,000
Greenwich	2	35	£ 53,500	£ 50,000	£ 52,100
Hackney	2	50	£ 50,000	£ 50,000	£ 50,000
Hammersmith & Fulham	2	40	£ 53,500	£ 50,000	£ 52,100
Haringey	4	50	£ 50,000	£ 50,000	£ 50,000
Harrow	4	40	£ 50,000	£ 50,000	£ 50,000
Havering	4	50	£ 50,000	£ 50,000	£ 50,000
Hillingdon	4	35	£ 50,000	£ 50,000	£ 50,000
Hounslow	5	40	£ 50,000	£ 50,000	£ 50,000
Islington	2	50	£ 53,500	£ 50,000	£ 52,100
Kensington & Chelsea	1	50	£ 65,000	£ 50,000	£ 59,000
Kingston on Thames	2	50	£ 53,500	£ 50,000	£ 52,100
Lambeth	2	50	£ 53,500	£ 50,000	£ 52,100
Lewisham	3	50	£ 50,000	£ 50,000	£ 50,000
Merton	5	40	£ 50,000	£ 50,000	£ 50,000
Newham	4	50	£ 50,000	£ 50,000	£ 50,000
Redbridge	5	50	£ 50,000	£ 50,000	£ 50,000
Richmond on Thames	2	50	£ 53,500	£ 50,000	£ 52,100
Southwark	2	35	£ 53,500	£ 50,000	£ 52,100
Sutton	4	50	£ 50,000	£ 50,000	£ 50,000
Tower Hamlets	3	50	£ 50,000	£ 50,000	£ 50,000
Waltham Forest	5	50	£ 50,000	£ 50,000	£ 50,000
Wandsworth	2	33	£ 53,500	£ 50,000	£ 52,100
Westminster	1	50	£ 65,000	£ 50,000	£ 59,000

Professional fees are excluded

## Appendix 8

Details of CIL charging rates applied

Local authority	CIL status	Date	Residential Charges	Rates used for 1 ha file testing where range applies	Mayoral CIL
<a href="#">Barking and Dagenham</a>	Adopted	25/11/2014	Three residential charging zones, with rates of £70, £25 and £10 per square metre.	£25	£20
<a href="#">Barnet</a>	Adopted	16/04/2013	Residential developments will be charged £135 per square metre, this includes all C1 - C3, sui generis and HMOs developments.		£35
<a href="#">Bexley</a>	Examination Report Published	30/12/2014	Two charging zones for residential, hotel and student housing developments with rates of £40 and £60 per square metre. Care homes and sheltered accommodation will be charged £10 per square metre.	£50	£20
<a href="#">Brent</a>	Adopted	25/02/2013	Residential developments including residential institutions will be charged £200 per square metre. Hotel developments will be charged £100 per square metre.		£35
<a href="#">Bromley</a>	none			£10000 s.106 per unit	£35
<a href="#">Camden</a>	Examination Report Published	16/12/2014	Small residential developments will be charged £500 per square metre. Three large residential development and private care home development charging zones with rates of £500, £250 and £150 per square metre. Two student housing development charging zones with rates of £400 and £175 per square metre. Two hotel development charging zones with rates of £40 and £30 per square metre.	£250	£50
<a href="#">City of London</a>	Adopted	08/04/2014	Two residential charging zones with rates of £95 and £150 per square metre.	£120	£50
<a href="#">Croydon</a>	Adopted	26/02/2013	Two residential charging zones with rates of £120 and £0 per square metre. Residential institution developments will not be charged CIL.	£120	£20
<a href="#">Ealing</a>	Preliminary Draft Charging Schedule Published	28/02/2014	Two residential charging zones with rates of £100 and £50 per square metre.	£75	£35
<a href="#">Enfield</a>	Draft Charging Schedule Published	03/12/2014	Three residential charging zones with rates of £120, £60 and £40 per square metre.	£60	£20
<a href="#">Greenwich</a>	Charging Schedule Submitted	17/11/2014	Residential developments will be charged £70 per square metre. Extra care housing developments are exempt from the residential charge. Hotels will be charged £100 per square metre. Student housing developments will be charged £65 per square metre.		£35
<a href="#">Hackney</a>	Examination Report Published	24/12/2014	Four residential charging zones with rates of £190, £55, £25 and £0 per square metre. Student accommodation developments are to be charged £373 per square metre. Two hotel development charging zones with rates of £80 and £55 per square metre.	£55	£35
<a href="#">Hammersmith and Fulham</a>	Charging Schedule Submitted	10/11/2014	Four residential, HMO and hostel development charging zones with rates of £400, £200, £100 and £0 per square metre. Hotel developments will not be charged.	£200	£50
<a href="#">Haringey</a>	Adopted	21/07/2014	Three residential and student accommodation developments charging zones with rates of £265, £165 and £15 per square metre.	£100	£35
<a href="#">Harrow</a>	Adopted	16/09/2013	Residential developments will be charged £110 per square metre. Hotel, residential institution, student accommodation, hostel and HMO developments will be charged £55 per square metre.		£35
<a href="#">Havering</a>	Not known	Not Known	North of the A1306 £70, south of the A1306 £50	£60	£20
<a href="#">Hillingdon</a>	Adopted	24/04/2014	Residential developments are to be charged £95 per square metre. Hotel developments are to be charged £40 per square metre.		£35
<a href="#">Hounslow</a>	Draft Charging Schedule Published	19/09/2014	Three residential charging zones with rates of £200, £110 and £70 per square metre.	£150	48



Local authority	CIL status	Date	Residential Charges	Rates used for 1 ha tile testing where range applies	Mayoral CIL
<a href="#">Islington</a>	Adopted	26/06/2014	Two charging zones for residential dwellings and residential institution developments with rates of £250 and £300 per square metre. Student accommodation developments are to be charged £400 per square metre. Two hotel charging zones with rates of £250 and £350 per square metre.	£300	£50
<a href="#">Kensington and Chelsea</a>	Adopted	21/01/2015	Seven residential charging zones with rates of £750, £590, £430, £270, £190, £110 and £0 per square metre. Five extra care accommodation charging zones with rates of £510, £230, £300, £160, and £0 per square metre. Two hotel development charging zones with rates of £160 and £0 per square metre. Two student accommodation development charging zones with rates of £125 and £0 per square metre.	£370	£50
<a href="#">Kingston upon Thames</a>	Draft Charging Schedule Published	10/01/2014	Four residential charging zones with rates of £210, £130, £85 and £50 per square metre. Two care and retirement home charging zones with rates of £50 and £20 per square metre. Extra care housing developments are to be charged £20 per square metre. Student accommodation developments are to be charged £220 per square metre.	£130	£35
<a href="#">Lambeth</a>	Adopted	23/07/2014	Three residential charging zones with rates of £265, £150 and £50 per square metre. Two hotel development charging zones with rates of £100 and £70 per square metre.	£150	£35
<a href="#">Lewisham</a>	Examination Report Published	23/01/2014	Two residential charging zones with rates of £100 and £70 per square metre.	£85	£35
<a href="#">Merton</a>	Adopted	20/11/2013	Two residential charging zones with rates of £220 and £115 per square metre.	£175	£35
<a href="#">Newham</a>	Adopted	30/09/2013	Two residential development (C3 and 4) charging zones with rates of £80 and £40 per square metre. Hotel developments will be charged £120 per square metre. Student accommodation developments will be charged £130 per square metre.	£60	£20
<a href="#">Redbridge</a>	Adopted	17/11/2011	Residential developments will be charged £70 per square metre, this includes all C1 - C3, sui generis and HMOs developments.		£35
<a href="#">Richmond upon Thames</a>	Adopted	22/07/2014	Two residential charging zones with rates of £250 and £190 per square metre. Two care home and hotel development charging zones with rates of £25 and £0 per square metre.	£220	£50
<a href="#">Southwark</a>	Charging Schedule Submitted	22/04/2014	Three residential charging zones, with rates of £400, £200 and £50 per square metre. Two hotel development charging zones with rates of £250 and £125 per square metre. Direct let student housing developments are to be charged £100 per square metre. No charge for nominated student housing schemes.	£250	£35
<a href="#">Sutton</a>	Adopted	03/03/2014	Residential developments will be charged £100 per square metre.		£20
<a href="#">Tower Hamlets</a>	Adopted	04/02/2015	Four residential charging zones with rates of £200, £65, £35 per square metre and £0 per square metre for large allocated sites. Two charging zones for hotel developments with rates of £180 and £0 per square metre. Two charging zones for student housing developments that are to be let at market rates with rates of £425 and £0 per square metre. No charge for student housing developments that are to be let at below market rents.	£130	£35
<a href="#">Waltham Forest</a>	Adopted	19/03/2014	Two residential and retirement home development charging zones with rates of £70 and £65 per square metre. Hotel developments will be charged £20 per square metre. No charge for publically funded care homes.	£70	£20
<a href="#">Wandsworth</a>	Adopted	11/07/2014	Two residential charging zones with rates of £575 and £265 per square metre.	£265	£50
<a href="#">Westminster</a>	Preliminary Draft Charging Schedule Published	19/09/2014	Three residential charging zones with rates of £550, £400 and £200 per square metre. Three hotel development charging zones with rates of £200, £150 and £50 per square metre.	£400	£50
				NB Consistent with assumptions in SHLAA viability assessment 2014	

## Appendix 9

Details of carbon cost analysis

**Carbon cost testing for 1 ha tiles**

Mix allowing for wheelchair units 10%

	Toolkit	Proposed	Density		Floorspace										
			10% WC unit sizes	80 dph	WC No	160 dph	WC No	320 dph	WC No	size 80	80 WC	160	160 WC	320	320 WC
Unit	Size M2	Size M3													
1 bed flat	50	50	58	17.5%	3	27%	5	36%	13	700	174	2160	290	5760	754
2 Bed Flat	66	70	87	20%	4	36%	6	32%	11	1120	348	4032	522	7056	957
3 Bed Flat	86	86	103			27%	5	23%	8	0		3715.2	515	6192	824
4 Bed Flat	95	99	118							0		0		0	
3 bed Terr	96	93	119	23.75%	1					1767	119	0		0	
4 bed Terr	103	121	135	30%						2904		0		0	
Storeys					3		5		12	6491	641	9907.2	1327	19008	2535
										<b>Total</b>	<b>7132</b>	<b>Total</b>	<b>11234.2</b>	<b>Total</b>	<b>21543</b>

Carbon costs	k/M2
Flats	15.5
Houses	13

		M2	CO2/M2	Kilos	35% Rest	Tonnes	Offset/T	Cost	30 yrs	Av per unit	lowest Base build cost/M2	Smallest size unit	Lowest base build total per unit	Additional cost as % of lowest unit cost
80 DPH tiles	Flats	2342	15.5	36301	12705.35	23595.65	23.59565	£60	£1,415.74	£42,472.17	1766	50	88300	1.3%
	Houses	4790	13	62270	21794.5	40475.5	40.4755	£60	£2,428.53	£72,855.90	1300	93	120900	1.4%
160 DPH tiles	Flats	11234.2	15.5	174130.1	60945.54	113184.6	113.1846	£60	£6,791.07	£203,732.22	1766	50	88300	1.4%
									£0.00	£0.00			0	
320 DPH tiles	Flats	21543	15.5	333916.5	116870.8	217045.7	217.0457	£60	£13,022.74	£390,682.31	1766	50	88300	1.4%

80 dph total £115,328.07

## Appendix 10

Full details of the 1 ha tile tests

**Baseline results:**

Target affordable, 10% wheelchair housing units, current London Plan Standards, (proposed size standards as very close to LP standards)	Affordable as per target 60% of affordable AR remainder S/O @ 40% purchase														
<b>80DPH</b>	<b>Barking &amp; D</b>	<b>Barnet</b>	<b>Bexley</b>	<b>Bromley</b>	<b>Ealing</b>	<b>Enfield</b>	<b>Harrow</b>	<b>Havering</b>	<b>Hillingdon</b>	<b>Hounslow</b>	<b>Kingston</b>	<b>Merton</b>	<b>Redbridge</b>	<b>Richmond</b>	<b>Sutton</b>
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Total dwellings	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Density/net ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Density/gross ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Storeys	3	3	3	3	3	3	3	3	3	3	12	3	3	3	3
<b>Base result</b>	<b>£ 4,963,000</b>	<b>£ 11,985,000</b>	<b>£ 1,756,000</b>	<b>£ 9,699,000</b>	<b>£ 12,326,000</b>	<b>£ 11,343,000</b>	<b>£ 9,485,000</b>	<b>£ 1,897,000</b>	<b>£ 7,022,000</b>	<b>£ 10,804,000</b>	<b>£ 7,234,000</b>	<b>£ 8,761,000</b>	<b>£ 7,091,000</b>	<b>£ 13,397,000</b>	<b>£ 6,797,000</b>
House price 2 bed flat	£ 230,000	£ 450,000	£ 230,000	£ 350,000	£ 460,000	£ 335,000	£ 365,000	£ 260,000	£ 325,000	£ 325,000	£ 420,000	£ 310,000	£ 335,000	£ 475,000	£ 280,000
Tenure mix															
Market housing %	100%	60%	65%	65%	50%	60%	60%	50%	50%	60%	50%	60%	50%	50%	50%
Affordable %		40%	35%	35%	50%	40%	40%	50%	50%	40%	50%	40%	50%	50%	50%
Shared ownership %		16%	14%	14%	20%	16%	16%	20%	20%	16%	20%	16%	20%	20%	20%
Affordable rent %		24%	21%	21%	30%	24%	24%	30%	30%	24%	30%	24%	30%	30%	30%
Development details															
1 bed flat	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
2 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
3 bed flat															
4 bed flat															
2 bed terrace															
3 bed terrace	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
4 bed terrace	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%
Build costs															
Flats per M2	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 2,142	£ 1,766	£ 1,766	£ 2,325	£ 1,766
Houses per M2	£ 1,300	£ 1,397	£ 1,401	£ 1,390	£ 1,684	£ 1,397	£ 1,397	£ 1,390	£ 1,401	£ 1,300	£ 1,599	£ 1,287	£ 1,289	£ 1,784	£ 1,289
Cil on market housing	£ 321,000	£ 727,000	£ 325,000	£ 162,000	£ 125,000	£ 342,000	£ 620,000	£ 71,000	£ 603,000	£ 150,000	£ 588,000	£ 899,000	£ 374,000	£ 963,000	£ 428,000
S 106 total	£ 160,000	£ 160,000	£ 160,000	£ 800,000	£ 800,000	£ 160,000	£ 160,000	£ 800,000	£ 160,000	£ 800,000	£ 160,000	£ 160,000	£ 160,000	£ 160,000	£ 160,000
Additional WC housing costs	£ 139,192	£ 141,000	£ 141,000	£ 141,000	£ 281,000	£ 141,000	£ 141,000	£ 141,000	£ 141,000	£ 139,000	£ 169,000	£ 139,000	£ 139,000	£ 185,000	£ 139,000
<b>160 dph</b>	<b>Croydon</b>	<b>Haringey</b>	<b>Newham</b>	<b>Kingston</b>											
Net area (ha)	1	1	1	1											
Gross area (ha)	1	1	1	1											
Total dwellings	160	160	160	160											
Density/net ha	160	160	160	160											
Density/gross ha	160	160	160	160											
Storeys	5	5	5	5											
<b>Base result</b>	<b>£ 4,648,000</b>	<b>£ 12,814,000</b>	<b>£ 8,100,000</b>	<b>£ 6,536,000</b>											
House price 2 bed flat	£ 285,000	£ 415,000	£ 365,000	£ 420,000											
Tenure mix															
Market housing %	70%	50%	50%	50%											
Affordable %	30%	50%	50%	50%											
Shared ownership %	12%	20%	20%	20%											
Affordable rent %	18%	30%	30%	30%											
Development details															
1 bed flat	30%	30%	30%	30%											
2 bed flat	40%	40%	40%	40%											
3 bed flat	30%	30%	30%	30%											
Build costs															
Flats per M2	£ 1,766	£ 1,766	£ 1,766	£ 2,142											
Houses per M2	N/A			£ 1											
Cil on market housing	£ 1,101,000	£ 758,000	£ 449,000	£ 927,000											
S 106 total	£ 320,000	£ 320,000	£ 320,000	£ 320,000											
Additional WC housing costs	£ 281,000	£ 281,000	£ 281,000	£ 340,000											

320 dph	Brent	Camden	City of London	Greenwich	Hackney	Hammersmith & Fulham	Islington	Kensington & Chelsea	Lambeth	Lewisham	Southwark	Tower Hamlets	Waltham Forest	Wandsworth	City of Westminster
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Total dwellings	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Density/net ha	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Density/gross ha	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Storeys	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12
Base result	£ 5,901,000	£ 43,613,000	£ 111,201,000	£ 10,626,000	£ 17,126,000	£ 34,862,000	£ 24,985,000	£ 109,014,000	£ 25,064,000	£ 2,201,000	£ 24,856,000	£ 21,314,000	£ 908,000	£ 34,615,000	£ 165,434,000
House price 2 bed flat	£ 415,000	£ 700,000	£ 975,000	£ 430,000	£ 525,000	£ 625,000	£ 600,000	£ 1,300,000	£ 600,000	£ 395,000	£ 535,000	£ 500,000	£ 345,000	£ 575,000	£ 1,450,000
Tenure mix															
Market housing %	50%	50%	70%	65%	50%	60%	50%	50%	50%	50%	65%	50%	50%	67%	70%
Affordable %	50%	50%	30%	35%	50%	40%	50%	50%	50%	50%	35%	50%	50%	33%	30%
Shared ownership %	20%	20%	12%	14%	20%	26%	20%	20%	20%	20%	14%	20%	20%	13%	12%
Affordable rent %	30%	30%	18%	21%	30%	24%	30%	30%	30%	30%	21%	30%	30%	20%	18%
Development details															
1 bed flat	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%
2 bed flat	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%
3 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
Build costs															
Flats per M2	£ 2,205	£ 2,512	£ 2,512	£ 2,512	£ 2,512	£ 2,512	£ 2,512	£ 2,752	£ 2,512	£ 2,362	£ 2,512	£ 2,362	£ 2,131	£ 2,512	£ 2,752
Houses per M2	N/A	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cil on market housing	£ 2,531,000	£ 2,323,000	£ 2,564,000	£ 1,470,315	£ 969,000	£ 3,231,500	£ 3,501,000	£ 4,524,000	£ 1,993,000	£ 1,293,000	£ 3,991,000	£ 1,777,000	£ 969,000	£ 4,547,000	£ 754,000
S 106 total	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 3,200,000
Additional WC housing costs	£ 659,000	£ 751,000	£ 751,000	£ 751,000	£ 751,000	£ 751,000	£ 751,000	£ 822,400	£ 751,000	£ 706,000	£ 751,000	£ 706,000	£ 637,000	£ 751,000	£ 822,400
<b>Summary table</b>	<b>80dph</b>														
<b>Land values</b>	<b>0-5m/ha</b>		<b>5-10m/ha</b>		<b>10-15m/ha</b>		<b>15-30m/ha</b>		<b>over 30m/ha</b>						
	Bexley	£ 1,756,000	Harrow	£ 9,485,000	Barnet	£ 11,985,000									
	Havering	£ 1,897,000	Hillingdon	£ 7,022,000	Ealing	£ 12,326,000									
	Barking & Dagenham	£ 4,963,000	Kingston	£ 7,234,000	Enfield	£ 11,343,000									
			Merton	£ 8,761,000	Hounslow	£ 10,804,000									
			Redbridge	£ 7,091,000	Richmond	£ 13,397,000									
			Sutton	£ 6,797,000											
			Bromley	£ 9,699,000											
<b>Summary table</b>	<b>160 dph</b>														
<b>Land values</b>	<b>0-5m/ha</b>		<b>5-10m/ha</b>		<b>10-15m/ha</b>		<b>15-30m/ha</b>		<b>over 30m/ha</b>						
	Croydon	£ 4,648,000	Kingston	£ 6,536,000	Haringey	£ 12,814,000									
			Newham	£ 8,100,000											
<b>Summary table</b>	<b>320 dph</b>														
<b>Land values</b>	<b>0-5m/ha</b>		<b>5-10m/ha</b>		<b>10-15m/ha</b>		<b>15-30m/ha</b>		<b>over 30m/ha</b>						
	Lewisham	£ 2,201,000	Brent	£ 5,901,000	Greenwich	£ 10,626,000	Hackney	£ 17,126,000	Camden	£ 43,613,000					
	Waltham Forest	£ 908,000					Lambeth	£ 25,064,000	City of London	£ 111,201,000					
							Southwark	£ 24,856,000	Hammersmith & Fulham	£ 34,862,000					
							Tower Hamlets	£ 21,314,000	Kensington & Chelsea	£ 109,014,000					
							Islington	£ 24,985,000	Wandsworth	£ 34,615,000					
									City of Westminster	£ 165,434,000					

15 London boroughs 80 dph baseline			4 CIL threshold values for each		CIL threshold by		No. of Boroughs Viable		% Viable		
Total	60	100%	CIL Highest	10	67%	CIL Medium high	14	93%	CIL Medium low	14	93%
Viable	52	87%	CIL low	14	93%						
Unviable	8	13%									

	Barking & Dagenham	Barnet	Bexley	Brent	Bromley	Camden	City of London	Croydon	Ealing	Enfield	Greenwich	Hackney	Hammersmith & Fulham	Haringey	Harrow	Havering	Hillingdon	Hounslow	Hillingdon	Kingston on Thames	Kingston on Thames	Lambeth V&W	Lewisham	Merton WTC2	Newham	Redbridge	Richmond on Thames	Southwark	Sutton	Tower Hamlets	Waltham Forest	Wandsworth	Westminster	
Assumed thresholds €/ha																																		
CL High (e.g. Good quality secondary offices)	1.5	22	5	5	4.4	17.3	75	4.4	8	4.15	14.31	15.77	23	4	12.24	1.65	8.8	7.595	20.6	73.78	8.648	24	3.6	8	17.37	5	10	18	5	15.4	3	15.62	75	
CL Medium (E.g. lower quality secondary offices/higher other employment)	1.5	10	4	4	1.6	9.9	40	1.8	3.85	2.2	8.16	9.04	14	2.75	8.14	1.375	7.1	3.94	14.3	39.92	4.658	20	2	2	10.98	3	2	12	2	10.01	1	11.62	40	
CL Medium/Low (e.g. Industry)	1.5	4	3.6	2.5	1.6	3.8	16	1.6	2	1	3.75	6.63	11.5	2.05	4.82	1.1	3.9	2.55	8.8	15.65	3.057	14	2	2	3.31	2	2	6	2	5.3	6	16		
CL Low (e.g. Other less commercial uses, community use)	1.5	2.5	2.2	2	1.6	2	6.25	1.6	0.975	1	2.24	3.35	3	0.75	2.24	0.825	2.4	1.975	5	6.23	2.10	4	1	2	2.24	2	2	3	2	2.99	4	6.25		
Clarifications:																						Lambeth V&W = Vauxhall and Waterloo			Richmond on Thames Other									
																						Merton WTC2 = Wimbledon Town Centre			Richmond on Thames Other									
																						Richmond TC = Town Centre			Richmond on Thames Other									
<b>33 London boroughs</b>																						If additional Merton, Richmond and Lambeth bands are included												
<b>CL threshold values for each</b>																																		
Total	132	100%			Total	144	100%																											
Viable	116	88%			Viable	127	88%																											
Unviable	16	12%			Unviable	17	12%																											
Most challenging locations	Bexley				Marginal		0	0%																										
	Waltham Forest																																	
<b>CL threshold bands</b>	No. of Boroughs Viable				% Viable																													
CL Highest	24	73%																																
CL Medium high	30	91%																																
CL Medium low	31	94%																																
CL Low	31	94%																																
	33																																	
<b>Sub £10 m locations</b>																																		
Assumed thresholds €/ha	Barking & Dagenham	Bexley	Brent	Bromley	Croydon	Harrow	Havering	Hillingdon	Kingston on Thames	Lewisham	Merton WTC2	Newham	Redbridge	Sutton	Waltham Forest																			
CL High (e.g. Good quality secondary offices)	1.5	5	5	4.4	4.4	12.24	1.65	8.8	8.648	3.4	8	17.37	5	3	3																			
CL Medium (E.g. lower quality secondary offices/higher other employment)	1.5	4	5	1.6	1.6	8.14	1.375	7.1	4.658	2	2	10.98	3	2	1																			
CL Medium/Low (e.g. Industry)	1.5	3.6	2.5	1.6	1.6	4.82	1.1	3.9	3.057	2	2	3.31	2	2	1																			
CL Low (e.g. Other less commercial uses, community use)	1.5	2.2	2	1.6	1.6	2.24	0.825	2.4	2.10	1	2	2.24	2	2	1																			
<b>15 London boroughs</b>																																		
<b>CL threshold values for each</b>																																		
Total	60	100%																																
Viable	46	77%																																
Unviable	14	23%																																
<b>CL threshold bands</b>	No. of Boroughs Viable				% Viable																													
CL Highest	8	53%																																
CL Medium high	12	80%																																
CL Medium low	15	87%																																
CL Low	15	87%																																

## Baseline results – applying average affordable delivery percentages

As baseline, but adopting average affordable levels as evidenced by GLA Monitoring reports															
80dph	Barking & Dagenham	Barnet	Bexley	Bromley	Ealing	Enfield	Harrow	Havering	Hillingdon	Hounslow	Kingston	Merton	Redbridge	Richmond	Sutton
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Total dwellings	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Density/net ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Density/gross ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Storeys	3	3	3	3	3	3	3	3	3	3	12	3	3	3	3
<b>Base result</b>	<b>£ 4,963,000</b>	<b>£ 13,777,767</b>	<b>£ 1,797,370</b>	<b>£ 10,602,450</b>	<b>£ 14,641,000</b>	<b>£ 11,343,000</b>	<b>£ 9,485,000</b>	<b>£ 2,421,000</b>	<b>£ 7,222,813</b>	<b>£ 10,804,000</b>	<b>£ 11,408,789</b>	<b>£ 10,249,405</b>	<b>£ 10,288,132</b>	<b>£ 17,139,872</b>	<b>£ 6,941,754</b>
House price 2 bed flat	£ 230,000	£ 450,000	£ 230,000	£ 350,000	£ 460,000	£ 335,000	£ 365,000	£ 260,000	£ 325,000	£ 325,000	£ 420,000	£ 310,000	£ 335,000	£ 475,000	£ 280,000
Tenure mix															
Market housing %	100%	60%	65%	65%	50%	60%	60%	50%	50%	60%	50%	60%	50%	50%	50%
Affordable %		40%	35%	35%	50%	40%	40%	50%	50%	40%	50%	40%	50%	50%	50%
Shared ownership %		16%	14%	14%	20%	16%	16%	20%	20%	16%	20%	16%	20%	20%	20%
Affordable rent %		24%	21%	21%	30%	24%	24%	30%	30%	24%	30%	24%	30%	30%	30%
Development details															
1 bed flat	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
2 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
3 bed flat															
4 bed flat															
2 bed terrace															
3 bed terrace	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
4 bed terrace	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%
Build costs															
Flats per M2	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 2,142	£ 1,766	£ 1,766	£ 2,325	£ 1,766
Houses per M2	£ 1,300	£ 1,397	£ 1,401	£ 1,390	£ 1,684	£ 1,397	£ 1,397	£ 1,390	£ 1,401	£ 1,300	£ 1,599	£ 1,287	£ 1,289	£ 1,784	£ 1,289
Cil on market housing	£ 321,000	£ 837,000	£ 329,000	£ 177,000	£ 160,000	£ 342,000	£ 620,000	£ 80,000	£ 620,000	£ 150,000	£ 824,000	£ 1,138,000	£ 607,000	£ 1,386,000	£ 436,000
S 106 total	£ 160,000	£ 160,000	£ 160,000	£ 160,000	£ 800,000	£ 160,000	£ 160,000	£ 800,000	£ 160,000	£ 800,000	£ 160,000	£ 160,000	£ 160,000	£ 160,000	£ 160,000
Additional WC housing costs	£ 139,192	£ 141,000	£ 141,000	£ 141,000	£ 281,000	£ 141,000	£ 141,000	£ 141,000	£ 141,000	£ 139,000	£ 169,000	£ 139,000	£ 139,000	£ 185,000	£ 139,000
L P AMR average affordable 2010-13	40%	31%	34%	29%	36%	41%	40%	44%	33%	48%	30%	24%	19%	28%	49%
<b>160 dph</b>	<b>Croydon</b>	<b>Haringey</b>	<b>Newham</b>												
Net area (ha)	1	1	1												
Gross area (ha)	1	1	1												
Total dwellings	160	160	160												
Density/net ha	160	160	160												
Density/gross ha	160	160	160												
Storeys	5	5	5												
<b>Base result</b>	<b>£ 4,648,000</b>	<b>£ 13,535,305</b>	<b>£ 9,348,116</b>												<b>£ 10,471,138</b>
House price 2 bed flat	£ 285,000	£ 415,000	£ 365,000												£ 420,000
Tenure mix															
Market housing %	70%	50%	50%												50%
Affordable %	30%	50%	50%												50%
Shared ownership %	12%	20%	20%												20%
Affordable rent %	18%	30%	30%												30%
Development details															
1 bed flat	30%	30%	30%												30%
2 bed flat	40%	40%	40%												40%
3 bed flat	30%	30%	30%												30%
Build costs															
Flats per M2	£ 1,766	£ 1,766	£ 1,766								£ 2,142				
Houses per M2	N/A														
Cil on market housing	£ 1,101,000	£ 819,000	£ 512,000								£ 1,298,000				£ 1,298,000
S 106 total	£ 320,000	£ 320,000	£ 320,000								£ 320,000				£ 320,000
Additional WC housing costs	£ 281,000	£ 281,000	£ 281,000								£ 340,000				£ 340,000
L P AMR average affordable 2010-13	43%	46%	43%								30%				30%



320 dph	Brent	Camden	City of London	Greenwich	Hackney	Hammersmith & Fulham	Islington	Kensington & Chelsea	Kingston	Lambeth	Lewisham	Southwark	Tower Hamlets	Waltham Forest	Wandsworth	City of Westminster
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Total dwellings	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Density/net ha	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Density/gross ha	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Storeys	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12
Base result	£ 5,901,000	£ 53,825,433	£ 141,902,357	£ 10,626,000	£ 22,371,589	£ 42,663,682	£ 37,267,000	£ 145,889,289	£ 7,716,194	£ 26,139,763	£ 6,825,421	£ 24,856,000	£ 27,432,100	£ 908,000	£ 37,165,989	£ 186,142,000
House price 2 bed flat	£ 415,000	£ 700,000	£ 975,000	£ 430,000	£ 525,000	£ 625,000	£ 600,000	£ 1,300,000	£ 420,000	£ 600,000	£ 395,000	£ 535,000	£ 500,000	£ 345,000	£ 575,000	£ 1,450,000
Tenure mix																
Market housing %	50%	50%	70%	65%	50%	60%	50%	50%	50%	50%	50%	65%	50%	50%	67%	70%
Affordable %	50%	50%	30%	35%	50%	40%	50%	50%	50%	50%	50%	35%	50%	50%	33%	30%
Shared ownership %	20%	20%	12%	14%	20%	26%	20%	20%	20%	20%	20%	14%	20%	20%	13%	12%
Affordable rent %	30%	30%	18%	21%	30%	24%	30%	30%	30%	30%	30%	21%	30%	30%	20%	18%
Development details																
1 bed flat	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%
2 bed flat	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%
3 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
Build costs																
Flats per M2	£ 2,205	£ 2,512	£ 2,512	£ 2,512	£ 2,512	£ 2,512	£ 2,512	£ 2,752	£ 2,512	£ 2,512	£ 2,362	£ 2,512	£ 2,362	£ 2,131	£ 2,512	£ 2,752
Houses per M2	N/A	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cil on market housing	£ 2,531,000	£ 4,265,000	£ 3,626,000	£ 1,470,315	£ 1,144,000	£ 2,932,000	£ 5,321,000	£ 6,877,000	£ 2,488,000	£ 2,072,000	£ 1,603,000	£ 3,991,000	£ 2,239,000	£ 969,000	£ 4,818,000	£ 905,000
S 106 total	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 3,200,000
Additional WC housing costs	£ 659,000	£ 751,000	£ 751,000	£ 751,000	£ 751,000	£ 751,000	£ 751,000	£ 822,400	£ 751,000	£ 751,000	£ 706,000	£ 751,000	£ 706,000	£ 637,000	£ 751,000	£ 822,400
L P AMR average affordable 2010-13	51%	34%	1%	47%	41%	27%	24%	24%	30%	48%	38%	43%	37%	63%	29%	16%
<b>Summary table</b>	<b>80dph</b>															
<b>Land values</b>	<b>0-5m/ha</b>		<b>5-10m/ha</b>		<b>10-15m/ha</b>		<b>15-30m/ha</b>		<b>over 30m/ha</b>							
Movers up a category shaded	Bexley	£ 1,797,370	Harrow	£ 9,485,000	Barnet	£ 13,777,767	Richmond	£ 17,139,872								
	Havering	£ 2,421,000	Hillingdon	£ 7,222,813	Bromley	£ 10,602,450										
	Barking & Dagenham	£ 4,963,000	Sutton	£ 6,941,754	Enfield	£ 11,343,000										
					Hounslow	£ 10,804,000										
					Merton	£ 10,249,405										
					Kingston	£ 11,408,789										
					Redbridge	£ 10,288,132										
					Ealing	£ 14,641,000										
<b>Summary table</b>	<b>160 dph</b>															
<b>Land values</b>	<b>0-5m/ha</b>		<b>5-10m/ha</b>		<b>10-15m/ha</b>		<b>15-30m/ha</b>		<b>over 30m/ha</b>							
Movers up a category shaded	Croydon	£ 4,648,000	Newham	£ 9,348,116	Kingston	£ 10,471,138										
					Haringey	£ 13,535,305										
<b>Summary table</b>	<b>320 dph</b>															
<b>Land values</b>	<b>0-5m/ha</b>		<b>5-10m/ha</b>		<b>10-15m/ha</b>		<b>15-30m/ha</b>		<b>over 30m/ha</b>							
Movers up a category shaded	Waltham Forest	£ 908,000	Brent	£ 5,901,000	Greenwich	£ 10,626,000	Hackney	£ 22,371,589	Camden	£ 53,825,433						
			Kingston	£ 7,716,194			Southwark	£ 24,856,000	City of London	£ 141,902,357						
			Lewisham	£ 6,825,421			Hammersmith & Fulham	£ 42,663,682	Islington	£ 37,267,000						
							Lambeth	£ 26,139,763	Kensington & Chelsea	£ 145,889,289						
							Tower Hamlets	£ 27,432,100	Wandsworth	£ 37,165,989						
									City of Westminster	£ 186,142,000						

Assumed thresholds €/ha	Barking & Dagenham	Barnet	Bexley	Brent	Bromley	Camden	City of London	Croydon	Ealing	Enfield	Greenwich	Hackney	Hammersmith & Fulham	Haringey	Harrow	Havering	Hillingdon	Hounslow	Islington	Kensington & Chelsea	Kingston on Thames	Lambeth V&W1	Lewisham	Merton WTC2	Newham	Redbridge	Richmond on Thames TC3	Southwark	Sutton	Tower Hamlets	Waltham Forest	Wandsworth	Westminster
CIL High (e.g. Good quality secondary offices)	1.5	22	6	5	4.4	17.3	75	4.4	8	4.15	14.31	15.77	23	4	12.24	1.69	8.8	7.595	20.6	73.78	8.648	24	3.6	8	17.37	5	10	18	3	15.4	3	15.62	75
CIL Medium (Eg lower quality secondary offices/higher other employment)	1.5	10	4	5	1.6	9.9	40	1.6	3.85	2.2	8.16	9.04	14	2.75	8.14	1.379	7.1	3.94	14.3	39.62	4.659	20	2	2	10.98	3	2	12	2	10.01	1	11.62	40
CIL Medium/Low (e.g. industry)	1.5	4	3.6	2.5	1.6	3.8	16	1.6	2	1	3.75	6.63	11.5	2.05	4.82	1.1	3.9	2.55	9.9	15.65	3.057	14	2	2	3.31	2	2	6	2	5.5	6	16	
CIL Low (e.g. Other uses, community uses)	1.5	2.5	2.3	2	1.6	2	6.25	1.6	0.975	1	2.24	3.36	3	0.75	2.24	0.825	2.4	1.975	5	6.25	2.101	4	1	2	2.24	2	2	3	2	2.99	4	6.25	
Clarifications:																						Lambeth Other	Merton Other			Richmond Other							
																						8.7		4		7.5							
																						6.08		2		2							
																						4		2		2							

- 1 Lambeth V&W = Vauxhall and Waterloo
- 2 Merton WTC = Wimbledon Town Centre
- 3 Richmond TC = Town Centre

33 London boroughs		If additional Merton, Richmond and Lambeth bands are included			
Total	132	100%	Total	144	100%
Viable	117	89%	Viable	129	90%
Unviable	15	11%	Unviable	15	10%
			Marginal	0	0%

Most challenging locations  
Bexley  
Waltham Forest

	No. of Boroughs	
	Viable	% Viable
CIL Highest	25	76%
CIL Medium high	30	91%
CIL Medium low	31	94%
CIL low	31	94%

### 80dph tile tests with lifts included to test impact of optional access requirement M4(2)

Baseline assumptions plus costs of on lift to each 3 storey flatted block (2 blocks) in the tile tests													Lifts to all floors in flatted development			
80DPH	Barking & Dagenham	Barnet	Bexley	Bromley	Ealing	Enfield	Harrow	Havering	Hillingdon	Hounslow	Kingston	Merton	Redbridge	Richmond	Sutton	
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
Total dwellings	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80	
Density/net ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80	
Density/gross ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80	
Storeys	3	3	3	3	3	3	3	3	3	3	12	3	3	3	3	
Base result	£ 4,868,000	£ 11,890,000	£ 1,664,000	£ 9,603,000	£ 12,227,000	£ 11,244,000	£ 9,390,000	£ 1,802,000	£ 6,926,000	£ 10,709,000	£ 7,134,000	£ 8,669,000	£ 6,995,000	£ 13,298,000	£ 6,702,000	
House price 2 bed flat	£ 230,000	£ 450,000	£ 230,000	£ 350,000	£ 460,000	£ 335,000	£ 365,000	£ 260,000	£ 325,000	£ 325,000	£ 420,000	£ 310,000	£ 335,000	£ 475,000	£ 280,000	
Tenure mix																
Market housing %	100%	60%	65%	65%	50%	60%	60%	50%	50%	60%	50%	60%	50%	50%	50%	
Affordable %		40%	35%	35%	50%	40%	40%	50%	50%	40%	50%	40%	50%	50%	50%	
Shared ownership %		16%	14%	14%	20%	16%	16%	20%	20%	16%	20%	16%	20%	20%	20%	
Affordable rent %		24%	21%	21%	30%	24%	24%	30%	30%	24%	30%	24%	30%	30%	30%	
Development details																
1 bed flat	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	
2 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	
3 bed flat																
4 bed flat																
2 bed terrace																
3 bed terrace	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	
4 bed terrace	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	
Build costs																
Flats per M2	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 2,142	£ 1,766	£ 1,766	£ 2,325	£ 1,766	
Houses per M2	£ 1,300	£ 1,397	£ 1,401	£ 1,390	£ 1,684	£ 1,397	£ 1,397	£ 1,390	£ 1,401	£ 1,300	£ 1,599	£ 1,287	£ 1,289	£ 1,784	£ 1,289	
Cil on market housing	£ 321,000	£ 727,000	£ 325,000	£ 162,000	£ 125,000	£ 342,000	£ 620,000	£ 71,000	£ 603,000	£ 150,000	£ 588,000	£ 899,000	£ 374,000	£ 963,000	£ 428,000	
S 106 total	£ 160,000	£ 160,000	£ 160,000	£ 800,000	£ 800,000	£ 160,000	£ 160,000	£ 800,000	£ 160,000	£ 800,000	£ 160,000	£ 160,000	£ 160,000	£ 160,000	£ 160,000	
Additional WC housing costs	£ 139,192	£ 141,000	£ 141,000	£ 141,000	£ 281,000	£ 141,000	£ 141,000	£ 141,000	£ 141,000	£ 139,000	£ 169,000	£ 139,000	£ 139,000	£ 185,000	£ 139,000	
<b>80 ha mix:</b>			Units	1 beds	2 beds											
1 x 3 storey blocks with 8 units per floor	1 lift		24	9	15											
1 x 3 storey block with 4 units per floor	1 lift		12	6	6											
20 x 3 bed terraced houses																
24 x 4 bed terraced houses																
<b>Summary table</b>	<b>80dph with lifts in each block of flats</b>															
<b>Land values</b>	<b>0-5m/ha</b>	<b>5-10m/ha</b>		<b>10-15m/ha</b>		<b>15-30m/ha</b>		<b>over 30m/ha</b>								
	Bexley	£ 1,664,000	Harrow	£ 9,390,000	Barnet	£ 11,890,000										
	Havering	£ 1,802,000	Hillingdon	£ 6,926,000	Ealing	£ 12,227,000										
	Barking & Dagenham	£ 4,868,000	Sutton	£ 6,702,000	Enfield	£ 11,244,000										
			Kingston	£ 7,134,000	Hounslow	£ 10,709,000										
			Bromley	£ 9,603,000	Richmond	£ 13,298,000										
			Merton	£ 8,669,000												
			Redbridge	£ 6,995,000												

Cost analysis																
Overall lift cost per M2	£ 40.56	£ 40.56	£ 39.28	£ 40.99	£ 42.27	£ 42.27	£ 40.56	£ 40.56	£ 40.99	£ 40.56	£ 42.70	£ 39.28	£ 40.99	£ 42.27	£ 40.56	
Average flat cost per M2 no lift	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 2,142	£ 1,766	£ 1,766	£ 2,325	£ 1,766	
Additional cost as a % of base build cost per M2 for flats	2.30%	2.30%	2.22%	2.32%	2.39%	2.39%	2.30%	2.30%	2.32%	2.30%	1.99%	2.22%	2.32%	1.82%	2.30%	

i.e. less than 2.5% impact on flat base build costs, excluding on-costs  
less than 1 % for entire scheme at 80 dph including houses  
Issue for testing in case studies is potential impact on mix.

Changed

Assumed thresholds £/ha	Barking & Dagenham	Barnet	Bexley	Bromley	Ealing	Enfield	Harrow	Havering	Hillingdon	Hounslow	Kingston on Thames	Merton WTC2	Redbridge	Richmond on Thames TC3	Sutton
CIL High (e.g Good quality secondary offices)	1.5	22	5	4.4	8	4.15	12.24	1.65	8.8	7.595	8.648	8	5	10	3
CIL Medium (Eg lower quality secondary offices/higher other employment)	1.5	10	4	1.6	3.85	2.2	8.14	1.375	7.1	3.94	4.659	2	3	2	2
CIL Medium/low (e.g Industry)	1.5	4	3.6	1.6	2	1	4.82	1.1	3.9	2.55	3.057	2	2	2	2
CIL Low (e.g Other less commercial uses, community use)	1.5	2.5	2.2	1.6	0.975	1	2.24	0.825	2.4	1.975	2.101	2	2	2	2

Clarifications:

- 1 Lambeth V&W = Vauxhall and Waterloo
- 2 Merton WTC = Wibleton Town Centre
- 3 Richmond TC = Town Centre

Merton Other	4	7.5
	2	2
	2	2
	2	2

15 London Boroughs 4 CIL threshold values for each		
Total	60	100%
Viable	51	85%
Unviable	9	15%

If additional Merton, and Richmond bands are included

Total	72	100%
Viable	62	86%
Unviable	10	14%
Marginal	0	0%

Most challenging locations Bexley

CIL threshold bands	No. of Boroughs	% Viable
CIL Highest	10	67%
CIL Medium high	13	87%
CIL Medium low	14	93%
CIL low	14	93%

**Tile test results including lift costs (M4(2)) and carbon costs to achieve zero carbon:**

Baseline plus lift costs, plus additional carbon offset costs above London Plan current level to achieve zero carbon - see calculations below															
80DPH	Lifts to all floors in flatted development, Zero Carbon														
	Barking & Dagenham	Barnet	Bexley	Bromley	Ealing	Enfield	Harrow	Havering	Hillingdon	Hounslow	Kingston	Merton	Redbridge	Richmond	Sutton
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Total dwellings	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Density/net ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Density/gross ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Storeys	3	3	3	3	3	3	3	3	3	3	12	3	3	3	3
	£ 4,755,000	£ 11,778,000	£ 1,550,000	£ 9,490,000	£ 12,117,000	£ 11,132,000	£ 9,277,000	£ 1,690,000	£ 6,813,000	£ 10,595,000	£ 7,021,000	£ 8,555,000	£ 6,883,000	£ 13,185,000	£ 6,589,000
House price 2 bed flat	£ 230,000	£ 450,000	£ 230,000	£ 350,000	£ 460,000	£ 335,000	£ 365,000	£ 260,000	£ 325,000	£ 325,000	£ 420,000	£ 310,000	£ 335,000	£ 475,000	£ 280,000
Tenure mix															
Market housing %	100%	60%	65%	65%	50%	60%	60%	50%	50%	60%	50%	60%	50%	50%	50%
Affordable %		40%	35%	35%	50%	40%	40%	50%	50%	40%	50%	40%	50%	50%	50%
Shared ownership %		16%	14%	14%	20%	16%	16%	20%	20%	16%	20%	16%	20%	20%	20%
Affordable rent %		24%	21%	21%	30%	24%	24%	30%	30%	24%	30%	24%	30%	30%	30%
Development details															
1 bed flat	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
2 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
3 bed flat															
4 bed flat															
2 bed terrace															
3 bed terrace	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
4 bed terrace	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%
Build costs															
Flats per M2	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 1,766	£ 2,142	£ 1,766	£ 1,766	£ 2,325	£ 1,766
Houses per M2	£ 1,300	£ 1,397	£ 1,401	£ 1,390	£ 1,684	£ 1,397	£ 1,397	£ 1,390	£ 1,401	£ 1,300	£ 1,599	£ 1,287	£ 1,289	£ 1,784	£ 1,289
CiI on market housing	£ 321,000	£ 727,000	£ 325,000	£ 162,000	£ 125,000	£ 342,000	£ 620,000	£ 71,000	£ 603,000	£ 150,000	£ 588,000	£ 899,000	£ 374,000	£ 963,000	£ 428,000
S 106 total	£ 160,000	£ 160,000	£ 160,000	£ 800,000	£ 800,000	£ 160,000	£ 160,000	£ 800,000	£ 160,000	£ 800,000	£ 160,000	£ 160,000	£ 160,000	£ 160,000	£ 160,000
Additional WC housing	£ 139,192	£ 141,000	£ 141,000	£ 141,000	£ 281,000	£ 141,000	£ 141,000	£ 141,000	£ 141,000	£ 139,000	£ 169,000	£ 139,000	£ 139,000	£ 185,000	£ 139,000
<b>160 dph</b>	<b>Croydon</b>	<b>Haringey</b>	<b>Newham</b>	<b>Kingston</b>											
Net area (ha)	1	1	1	1											
Gross area (ha)	1	1	1	1											
Total dwellings	160	160	160	160											
Density/net ha	160	160	160	160											
Density/gross ha	160	160	160	160											
Storeys	5	5	5	5											
Base result	£ 4,458,000	£ 12,624,000	£ 7,911,000	£ 6,345,000											
House price 2 bed flat	£ 285,000	£ 415,000	£ 365,000	£ 420,000											
Tenure mix															
Market housing %	70%	50%	50%	50%											
Affordable %	30%	50%	50%	50%											
Shared ownership %	12%	20%	20%	20%											
Affordable rent %	18%	30%	30%	30%											
Development details															
1 bed flat	30%	30%	30%	30%											
2 bed flat	40%	40%	40%	40%											
3 bed flat	30%	30%	30%	30%											
Build costs															
Flats per M2	£ 1,766	£ 1,766	£ 1,766	£ 2,142											
Houses per M2	N/A			£ 1											
CiI on market housing	£ 1,101,000	£ 758,000	£ 449,000	£ 927,000											
S 106 total	£ 320,000	£ 320,000	£ 320,000	£ 320,000											
Additional WC housing	£ 281,000	£ 281,000	£ 281,000	£ 340,000											

320 dph	Brent	Camden	City of London	Greenwich	Hackney	Hammersmith & Fulham	Islington	Kensington & Chelsea	Lambeth	Lewisham	Southwark	Tower Hamlets	Waltham Forest	Wandsworth	City of Westminster
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Total dwellings	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Density/net ha	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Density/gross ha	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Stores	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12
Base result	£ 5,544,000	£ 43,257,000	£ 110,845,000	£ 10,270,000	£ 17,370,000	£ 34,506,000	£ 24,629,000	£ 108,657,000	£ 24,708,000	£ 1,841,000	£ 24,500,000	£ 20,957,000	£ 541,425	£ 34,259,000	£ 163,994,000
House price 2 bed flat	£ 415,000	£ 700,000	£ 975,000	£ 430,000	£ 525,000	£ 625,000	£ 600,000	£ 1,300,000	£ 600,000	£ 395,000	£ 535,000	£ 500,000	£ 345,000	£ 575,000	£ 1,450,000
Tenure mix															
Market housing %	50%	50%	70%	65%	50%	60%	50%	50%	50%	50%	65%	50%	50%	67%	70%
Affordable %	50%	50%	30%	35%	50%	40%	50%	50%	50%	50%	35%	50%	50%	33%	30%
Shared ownership %	20%	20%	12%	14%	20%	26%	20%	20%	20%	20%	14%	20%	20%	13%	12%
Affordable rent %	30%	30%	18%	21%	30%	24%	30%	30%	30%	30%	21%	30%	30%	20%	18%
Development details															
1 bed flat	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%
2 bed flat	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%
3 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
Build costs															
Flats per M2	£ 2,205	£ 2,512	£ 2,512	£ 2,512	£ 2,512	£ 2,512	£ 2,512	£ 2,752	£ 2,512	£ 2,362	£ 2,512	£ 2,362	£ 2,131	£ 2,512	£ 2,752
Houses per M2	N/A	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Cil on market housing	£ 2,531,000	£ 2,323,000	£ 2,564,000	£ 1,470,315	£ 969,000	£ 3,231,500	£ 3,501,000	£ 4,524,000	£ 1,993,000	£ 1,293,000	£ 3,991,000	£ 1,777,000	£ 969,000	£ 4,547,000	£ 754,000
S 106 total	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 3,200,000
Additional WC housing	£ 659,000	£ 751,000	£ 751,000	£ 751,000	£ 751,000	£ 751,000	£ 751,000	£ 822,400	£ 751,000	£ 706,000	£ 751,000	£ 706,000	£ 637,000	£ 751,000	£ 822,400
<b>Summary table</b>	<b>80dph</b>														
<b>Land values</b>	<b>0-5m/ha</b>		<b>5-10m/ha</b>		<b>10-15m/ha</b>		<b>15-30m/ha</b>		<b>over 30m/ha</b>						
	Bexley	£ 1,550,000	Harlow	£ 9,277,000	Barnet	£ 11,778,000									
	Havering	£ 1,690,000	Hillingdon	£ 6,813,000	Ealing	£ 12,117,000									
	Barking & Dagenham	£ 4,755,000	Kingston	£ 7,021,000	Enfield	£ 11,132,000									
			Merton	£ 8,555,000	Hounslow	£ 10,595,000									
			Redbridge	£ 6,883,000	Richmond	£ 13,185,000									
			Sutton	£ 6,589,000											
			Bromley	£ 9,490,000											
<b>Summary table</b>	<b>160 dph</b>														
<b>Land values</b>	<b>0-5m/ha</b>		<b>5-10m/ha</b>		<b>10-15m/ha</b>		<b>15-30m/ha</b>		<b>over 30m/ha</b>						
	Croydon	£ 4,458,000	Kingston	£ 6,345,000	Haringey	£ 12,624,000									
			Newham	£ 7,911,000											
<b>Summary table</b>	<b>320 dph</b>														
<b>Land values</b>	<b>0-5m/ha</b>		<b>5-10m/ha</b>		<b>10-15m/ha</b>		<b>15-30m/ha</b>		<b>over 30m/ha</b>						
	Lewisham	£ 1,841,000	Brent	£ 5,544,000	Greenwich	£ 10,270,000	Hackney	£ 17,370,000	Camden	£ 43,257,000					
	Waltham Forest	£ 541,425					Lambeth	£ 24,708,000	City of London	£ 110,845,000					
							Southwark	£ 24,500,000	Hammersmith & Fulham	£ 34,506,000					
							Tower Hamlets	£ 20,957,000	Chelsea	£ 108,657,000					
							Islington	£ 24,629,000	Wandsworth	£ 34,259,000					
									City of Westminster	£ 163,994,000					

Assumed thresholds (t/ha)	Barking & Dagenham	Barnet	Bexley	Brent	Bromley	Camden	City of London	Croydon	Ealing	Enfield	Greenwich	Hackney	HammerSmith & Fulham	Haringey	Harrow	Havering	Hillingdon	Hounslow	Islington	Kensington & Chelsea	Kingston on Thames	Lambeth V&W	Lewisham	Merton WTC	Newham	Redbridge	Richmond on Thames TCG	Southwark	Sutton	Tower Hamlets	Waltham Forest	Wandsworth	Westminster
CIL High (e.g Good quality secondary offices)	1.5	2	5	4	4.4	17.3	7	4.4	8	4.16	14.31	15.77	23	4	12.24	1.65	8.8	7.595	20.6	73.78	8.644	24	3.4	8	17.37	4	10	18	3	15.4	3	15.62	75
CIL Medium (Eg lower quality secondary offices/higher other employment)	1.5	10	4	5	1.6	9.9	40	1.6	3.89	2.2	8.16	9.04	14	2.75	8.14	1.375	7.1	3.94	14.3	39.92	4.659	20	2	2	10.98	3	2	12	2	10.01	1	11.62	40
CIL Medium/Low (e.g Industry)	1.5	4	3.6	2.6	1.6	3.8	16	1.6	2	1	3.75	6.63	11.5	2.05	4.82	1.1	3.9	2.55	9.8	15.65	3.057	14	2	2	3.31	2	2	6	2	5.3	1	6	16
CIL Low (e.g Other less commercial uses, community use)	1.5	2.5	2.2	2	1.6	2	6.25	1.6	0.975	1	2.24	3.33	3	0.75	2.24	0.825	2.4	1.975	5	6.23	2.101	4	3	2	2.24	2	3	2	2.95	1	4	6.25	

Clarifications:  
1 Lambeth V&W = Vauxhall and Waterloo  
2 Merton WTC = Wembley Town Centre  
3 Richmond TC = Town Centre

33 London boroughs			If additional Merton, Richmond and Lambeth bands are included		
<b>4 CIL threshold values for each</b>					
Total	132	100%	Total	144	100%
Viable	113	86%	Viable	123	85%
Unviable	19	14%	Unviable	21	15%
			Marginal	0	0%

Most challenging loca  
Bexley  
Waltham Forest  
Lewisham

CIL threshold bands	No. of Boroughs	
	Viable	% Viable
CIL Highest	24	73%
CIL Medium high	28	85%
CIL Medium low	30	91%
CIL low	31	94%

33

Sub 5M

Assumed thresholds (t/ha)	Barking & Dagenham	Bexley	Croydon	Havering	Lewisham	Waltham Forest
CIL High (e.g Good quality secondary offices)	1.5	5	4.4	1.65	3.6	3
CIL Medium (Eg lower quality secondary offices/higher other employment)	1.5	4	1.6	1.375	2	1
CIL Medium/Low (e.g Industry)	1.5	3.6	1.6	1.1	2	1
CIL Low (e.g Other less commercial uses, community use)	1.5	2.2	1.6	0.825	1	1

6 London boroughs		
<b>4 CIL threshold values for each</b>		
Total	24	100%
Viable	13	54%
Unviable	11	46%

CIL threshold bands	No. of Boroughs	
	Viable	% Viable
CIL Highest	3	50%
CIL Medium high	3	50%
CIL Medium low	3	50%
CIL low	4	67%

### Sensitivity test 1: All additional costs plus 5% increase in build costs:

All costs for lifts, carbon plus increase in costs of 5%															
<b>80 dph</b>															
	<b>Barking &amp; Dagenham</b>	<b>Barnet</b>	<b>Bexley</b>	<b>Bromley</b>	<b>Ealing</b>	<b>Enfield</b>	<b>Harrow</b>	<b>Havering</b>	<b>Hillingdon</b>	<b>Hounslow</b>	<b>Kingston</b>	<b>Merton</b>	<b>Redbridge</b>	<b>Richmond</b>	<b>Sutton</b>
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Total dwellings	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Density/net ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Density/gross ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Storeys	3	3	3	3	3	3	3	3	3	3	12	3	3	3	3
	£ 4,183,000	£ 11,454,000	£ 920,000	£ 8,861,000	£ 11,392,000	£ 10,498,000	£ 8,643,000	£ 1,047,000	£ 6,184,000	£ 9,990,000	£ 6,269,000	£ 7,956,000	£ 6,275,000	£ 12,357,000	£ 5,982,000
Tenure mix															
Market housing %	100%	60%	65%	65%	50%	60%	60%	50%	50%	60%	50%	60%	50%	50%	50%
Affordable %		40%	35%	35%	50%	40%	40%	50%	50%	40%	50%	40%	50%	50%	50%
Shared ownership %		16%	14%	14%	20%	16%	16%	20%	20%	16%	20%	16%	20%	20%	20%
Affordable rent %		24%	21%	21%	30%	24%	24%	30%	30%	24%	30%	24%	30%	30%	30%
Development details															
1 bed flat	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
2 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
3 bed flat															
4 bed flat															
2 bed terrace															
3 bed terrace	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
4 bed terrace	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%
CI on market housing	£ 321,000	£ 727,000	£ 325,000	£ 162,000	£ 125,000	£ 342,000	£ 620,000	£ 71,000	£ 603,000	£ 150,000	£ 588,000	£ 899,000	£ 374,000	£ 963,000	£ 428,000
S 106 total	£ 160,000	£ 160,000	£ 160,000	£ 800,000	£ 800,000	£ 160,000	£ 160,000	£ 800,000	£ 160,000	£ 800,000	£ 160,000	£ 160,000	£ 160,000	£ 160,000	£ 160,000
<b>160 dph</b>															
	<b>Croydon</b>	<b>Haringey</b>	<b>Newham</b>	<b>Kingston</b>											
Net area (ha)	1	1	1	1											
Gross area (ha)	1	1	1	1											
Total dwellings	160	160	160	160											
Density/net ha	160	160	160	160											
Density/gross ha	160	160	160	160											
Storeys	5	5	5	5											
Base result	£ 3,316,000	£ 11,451,000	£ 6,738,000	£ 4,919,000											
Tenure mix															
Market housing %	70%	50%	50%	50%											
Affordable %	30%	50%	50%	50%											
Shared ownership %	12%	20%	20%	20%											
Affordable rent %	18%	30%	30%	30%											
Development details															
1 bed flat	30%	30%	30%	30%											
2 bed flat	40%	40%	40%	40%											
3 bed flat	30%	30%	30%	30%											
CI on market housing	£ 1,101,000	£ 758,000	£ 449,000	£ 927,000											
S 106 total	£ 320,000	£ 320,000	£ 320,000	£ 320,000											
<b>320 dph</b>															
	<b>Brent</b>	<b>Camden</b>	<b>City of London</b>	<b>Greenwich</b>	<b>Hackney</b>	<b>Hammersmith &amp; Fulham</b>	<b>Islington</b>	<b>Kensington &amp; Chelsea</b>	<b>Lambeth</b>	<b>Lewisham</b>	<b>Southwark</b>	<b>Tower Hamlets</b>	<b>Waltham Forest</b>	<b>Wandsworth</b>	<b>City of Westminster</b>
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Total dwellings	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Density/net ha	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Density/gross ha	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Storeys	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12
Base result	£ 2,770,000	£ 46,885,000	£ 114,393,000	£ 7,138,000	£ 14,195,000	£ 31,357,000	£ 21,454,000	£ 105,180,000	£ 21,532,000	£ 1,237,000	£ 21,368,000	£ 17,983,000	£ 2,315,000	£ 31,142,000	£ 161,676,000
Tenure mix															
Market housing %	50%	50%	70%	65%	50%	60%	50%	50%	50%	50%	65%	50%	50%	67%	70%
Affordable %	50%	50%	30%	35%	50%	40%	50%	50%	50%	50%	35%	50%	50%	33%	30%
Shared ownership %	20%	20%	12%	14%	20%	26%	20%	20%	20%	20%	14%	20%	20%	13%	12%
Affordable rent %	30%	30%	18%	21%	30%	24%	30%	30%	30%	30%	21%	30%	30%	20%	18%
Development details															
1 bed flat	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%
2 bed flat	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%
3 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
CI on market housing	£ 2,531,000	£ 2,323,000	£ 2,564,000	£ 1,470,315	£ 969,000	£ 3,231,500	£ 3,501,000	£ 4,524,000	£ 1,993,000	£ 1,293,000	£ 3,991,000	£ 1,777,000	£ 969,000	£ 4,547,000	£ 754,000
S 106 total	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 3,200,000



Summary table	80dph									
Land values	0-5m/ha		5-10m/ha		10-15m/ha		15-30m/ha		over 30m/ha	
	Bexley	£ 920,000	Harrow	£ 8,643,000	Barnet	£ 11,454,000				
	Havering	£ 1,047,000	Hillingdon	£ 6,184,000	Ealing	£ 11,392,000				
	Barking & Dagenham	£ 4,183,000	Kingston	£ 6,269,000	Enfield	£ 10,498,000				
			Hounslow	£ 9,990,000	Richmond	£ 12,357,000				
			Merton	£ 7,956,000						
			Redbridge	£ 6,275,000						
			Sutton	£ 5,982,000						
			Bromley	£ 8,861,000						
Summary table	160 dph									
Land values	0-5m/ha		5-10m/ha		10-15m/ha		15-30m/ha		over 30m/ha	
	Croydon	£ 3,316,000	Newham	£ 6,738,000	Haringey	£ 11,451,000				
	Kingston	£ 4,919,000								
Summary table	320 dph									
Land values	0-5m/ha		5-10m/ha		10-15m/ha		15-30m/ha		over 30m/ha	
	Lewisham	-£ 1,237,000	Greenwich	£ 7,138,000	Hackney	£ 14,195,000	Lambeth	£ 21,532,000	Camden	£ 46,885,000
	Waltham Forest	-£ 2,315,000					Southwark	£ 21,368,000	City of London	£ 114,393,000
	Brent	£ 2,770,000					Tower Hamlets	£ 17,983,000	Hammersmith & Fulham	£ 31,357,000
							Islington	£ 21,454,000	Kensington & Chelsea	£ 105,180,000
									Wandsworth	£ 31,142,000
									City of Westminster	£ 161,676,000

Assumed thresholds (ha)	Changed										Changed										Changed										Changed									
	Barking & Dagenham	Barnet	Bexley	Brent	Bromley	Camden	City of London	Croydon	Ealing	Enfield	Greenwich	Hackney	Hammersmith & Fulham	Haringey	Harrow	Havering	Hillingdon	Hounslow	Islington	Kensington & Chelsea	Kingston on Thames	Lambeth	Lewisham	Merton WTC2	Newham	Redbridge	Richmond on Thames TC3	Southwark	Sutton	Tower Hamlets	Waltham Forest	Wandsworth	Westminster							
CIL High (e.g. Good quality secondary offices)	1.5	22	5	5	4.4	17.3	79	4.4	8	4.15	14.31	15.77	23	4	12.24	1.85	8.8	7.595	20.6	73.78	8.648	24	3.6	8	17.37	5	10	18	3	15.4	3	15.62	75							
CIL Medium (e.g. lower quality secondary offices/higher other employment)	1.5	10	4	4	1.8	9.9	42	1.8	3.88	2.2	8.16	9.04	14	2.75	8.14	1.375	7.1	3.94	14.2	39.52	4.659	20	2	2	10.98	2	2	12	2	10.01	1	11.62	40							
CIL Medium/Low (e.g. industry)	1.5	4	3.6	2.5	1.6	3.8	16	1.6	2	1	3.75	6.65	11.5	2.05	4.82	1.1	3.9	2.55	9.8	15.65	3.057	14	2	2	3.31	2	2	6	2	5.5	6	16								
CIL Low (e.g. Other less commercial uses, community use)	1.5	2.3	2.2	3	1.8	2	6.25	1.8	0.975	1	2.24	3.35	3	0.75	2.24	0.825	2.4	1.975	5	6.25	2.10	4	1	2	2.24	2	3	3	2.95	4	4	6.25								
Charifications:																					Lambeth Other			Merton Other									Richmond Other							
																					8.7												7.5							
																					7.7												2							
																					6.04													2						
																					6.9													3						

<b>33 London boroughs</b>		
<b>4 CIL threshold values for each</b>		
<b>Total</b>	<b>132</b>	<b>100%</b>
<b>Viable</b>	<b>102</b>	<b>77%</b>
<b>Unviable</b>	<b>30</b>	<b>23%</b>

<b>If additional Merton, richmond and Lambeth bands are included</b>		
<b>Total</b>	<b>144</b>	<b>100%</b>
<b>Viable</b>	<b>113</b>	<b>78%</b>
<b>Unviable</b>	<b>31</b>	<b>22%</b>
<b>Marginal</b>	<b>0</b>	<b>0%</b>

**Most challenging localities:** Bexley  
Waltham Forest  
Lewisham

CIL threshold bands	No. of Boroughs Viable	% Viable
CIL Highest	18	55%
CIL Medium high	25	76%
CIL Medium low	29	88%
CIL low	30	91%

## Sensitivity test 2: All additional costs plus 8% increase in build costs:

All costs for lifts, carbon plus increase in costs of 8%															
80dph	Barking & Dagenham	Barnet	Bexley	Bromley	Ealing	Enfield	Harrow	Havering	Hillingdon	Hounslow	Kingston	Merton	Redbridge	Richmond	Sutton
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Total dwellings	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Density/net ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Density/gross ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Storeys	3	3	3	3	3	3	3	3	3	3	12	3	3	3	3
Base result	£ 3,840,000	£ 11,074,000	£ 542,000	£ 8,428,000	£ 10,952,000	£ 10,118,000	£ 8,262,000	£ 666,000	£ 5,805,000	£ 9,627,000	£ 5,819,000	£ 7,593,000	£ 5,906,000	£ 11,855,000	£ 5,612,000
Tenure mix															
Market housing %	100%	60%	65%	65%	50%	60%	60%	50%	50%	50%	50%	60%	50%	50%	50%
Affordable %		40%	35%	35%	50%	40%	40%	50%	50%	40%	50%	40%	50%	50%	50%
Shared ownership %		14%	14%	14%	20%	16%	16%	20%	20%	16%	20%	20%	20%	20%	20%
Affordable rent %		24%	21%	21%	30%	24%	24%	30%	30%	24%	30%	24%	30%	30%	30%
Development details															
1 bed flat	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
2 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
3 bed flat															
4 bed flat															
2 bed terrace															
3 bed terrace	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
4 bed terrace	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%
CI on market housing	£ 321,000	£ 727,000	£ 325,000	£ 162,000	£ 125,000	£ 342,000	£ 620,000	£ 71,000	£ 603,000	£ 150,000	£ 588,000	£ 899,000	£ 374,000	£ 963,000	£ 428,000
S 106 total	£ 160,000	£ 160,000	£ 160,000	£ 800,000	£ 800,000	£ 160,000	£ 160,000	£ 800,000	£ 160,000	£ 800,000	£ 160,000	£ 160,000	£ 160,000	£ 160,000	£ 160,000

160 dph	Croydon	Haringey	Newham	Kingston
Net area (ha)	1	1	1	1
Gross area (ha)	1	1	1	1
Total dwellings	160	160	160	160
Density/net ha	160	160	160	160
Density/gross ha	160	160	160	160
Storeys	5	5	5	5
Base result	£ 2,628,000	£ 10,745,000	£ 6,032,000	£ 4,066,000
Tenure mix				
Market housing %	70%	50%	50%	50%
Affordable %	30%	50%	50%	50%
Shared ownership %	12%	20%	20%	20%
Affordable rent %	18%	30%	30%	30%
Development details				
1 bed flat	30%	30%	30%	30%
2 bed flat	40%	40%	40%	40%
3 bed flat	30%	30%	30%	30%
CI on market housing	£ 1,101,000	£ 758,000	£ 449,000	£ 927,000
S 106 total	£ 320,000	£ 320,000	£ 320,000	£ 320,000

320 dph	Brent	Camden	City of London	Greenwich	Hackney	Hammersmith & Fulham	Islington	Kensington & Chelsea	Lambeth	Lewisham	Southwark	Tower Hamlets	Waltham Forest	Wandsworth	City of Westminster
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Total dwellings	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Density/net ha	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Density/gross ha	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Storeys	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12
Base result	£ 1,101,000	£ 38,191,000	£ 105,894,000	£ 5,273,000	£ 12,305,000	£ 29,483,000	£ 19,565,000	£ 103,113,000	£ 19,642,000	£ 3,142,000	£ 19,503,000	£ 16,194,000	£ 4,005,000	£ 29,286,000	£ 159,656,000
Tenure mix															
Market housing %	50%	50%	70%	65%	50%	60%	50%	50%	50%	50%	65%	50%	50%	67%	70%
Affordable %	50%	50%	30%	35%	50%	40%	50%	50%	50%	50%	35%	50%	50%	33%	30%
Shared ownership %	20%	20%	12%	14%	20%	20%	20%	20%	20%	20%	14%	20%	20%	13%	12%
Affordable rent %	30%	30%	18%	21%	30%	24%	30%	30%	30%	30%	21%	30%	30%	20%	18%
Development details															
1 bed flat	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%
2 bed flat	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%
3 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
CI on market housing	£ 2,531,000	£ 2,323,000	£ 2,564,000	£ 1,470,315	£ 969,000	£ 3,231,500	£ 3,501,000	£ 4,524,000	£ 1,993,000	£ 1,293,000	£ 3,991,000	£ 1,777,000	£ 969,000	£ 4,547,000	£ 754,000
S 106 total	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 640,000	£ 3,200,000

Summary table	80dph									
Land values	0-5m/ha		5-10m/ha		10-15m/ha		15-30m/ha		over 30m/ha	
	Bexley	£ 542,000	Harrow	£ 8,262,000	Barnet	£ 11,074,000				
	Havering	£ 666,000	Hillingdon	£ 5,805,000	Ealing	£ 10,952,000				
	Barking & Dagenham	£ 3,840,000	Kingston	£ 5,819,000	Enfield	£ 10,118,000				
			Hounslow	£ 9,627,000	Richmond	£ 11,855,000				
			Merton	£ 7,593,000						
			Redbridge	£ 5,906,000						
			Sutton	£ 5,612,000						
			Bromley	£ 8,428,000						
Summary table	160 dph									
Land values	0-5m/ha		5-10m/ha		10-15m/ha		15-30m/ha		over 30m/ha	
	Croydon	£ 2,628,000	Newham	£ 6,032,000	Haringey	£ 10,745,000				
	Kingston	£ 4,066,000								
Summary table	320 dph									
Land values	0-5m/ha		5-10m/ha		10-15m/ha		15-30m/ha		over 30m/ha	
	Lewisham	-£ 3,142,000	Greenwich	£ 5,273,000	Hackney	£ 12,305,000	Lambeth	£ 19,642,000	Camden	£ 38,191,000
	Waltham Forest	-£ 4,005,000					Southwark	£ 19,503,000	City of London	£ 105,894,000
	Brent	£ 1,101,000					Tower Hamlets	£ 16,194,000	Kensington & Chelsea	£ 103,113,000
							Islington	£ 19,565,000	City of Westminster	£ 159,656,000
							Hammersmith & Fulham	£ 29,483,000		
							Wandsworth	£ 29,286,000		

Assumed thresholds (ha)	Changed																				Lambeth Other		Merton Other		Richmond Other											
	Barking & Dagenham	Barnet	Bexley	Brent	Bromley	Camden	City of London	Croydon	Ealing	Enfield	Greenwich	Hackney	Hammersmith & Fulham	Haringey	Harrow	Havering	Hillingdon	Hounslow	Islington	Kensington & Chelsea	Kingston on Thames	Lambeth V&W <sup>1</sup>	Lewisham	Merton WTC <sup>2</sup>	Newham	Redbridge	Richmond on Thames TC <sup>3</sup>	Southwark	Sutton	Tower Hamlets	Waltham Forest	Wandsworth	Westminster			
CIL High (e.g. Good quality secondary offices)	1.5		22	5	5	4.4	17.3	79	4.4	8	4.15	14.31	15.77	23	4	12.24	1.85	8.8	7.595	20.6	73.78	8.648	24	3.6	8	17.37	5	10	18	3	15.4	3	15.62	75		
CIL Medium (big lower quality secondary offices, higher other employment)	1.5		10	4	4	1.8	9.9	42	1.8	3.88	2.2	8.16	9.04	14	2.75	8.14	1.375	7.1	3.94	14.2	39.32	4.659	20	2	2	10.98	2	2	12	2	10.01	1	11.62	45		
CIL Medium/Low (e.g. industry)	1.5		4	3.6	2.5	1.6	3.8	18	1.6	2	1	3.75	6.65	11.5	2.05	4.82	1.1	3.9	2.55	9.8	15.65	3.057	14	2	2	3.91	1	2	6	2	5.5	4	6	16		
CIL Low (e.g. Other less commercial uses, community use)	1.5		2.3	2.2	3	1.8	2	6.25	1.8	0.975	1	2.24	3.35	3	0.75	2.24	0.825	2.4	1.975	5	6.22	2.102	4	1	2	2.24	2	3	3	3.95	4	4	6.25			
Clarifications:																					Lambeth Other		Merton Other		Richmond Other											
1 Lambeth V&W = Vauxhall and Waterloo																					8.7				7.5											
2 Merton WTC = Walsdon Town Centre																					7.7				2											
3 Richmond TC = Town Centre																					6.06				2											
																					5.9				3											

33 london boroughs 4 CIL threshold values for each		
<b>Total</b>	<b>132</b>	<b>100%</b>
<b>Viable</b>	<b>97</b>	<b>73.5%</b>
<b>Unviable</b>	<b>35</b>	<b>26.5%</b>

If additional Merton, richmond and Lambeth bands are included		
<b>Total</b>	<b>144</b>	<b>100%</b>
<b>Viable</b>	<b>108</b>	<b>75.0%</b>
<b>Unviable</b>	<b>35</b>	<b>24.3%</b>
<b>Marginal</b>	<b>1</b>	<b>0.7%</b>

Most challenging local authority
Bexley
Waltham Forest
Lewisham
Brent
Havering

CIL threshold bands	No. of Boroughs Viable	% Viable
CIL Highest	17	52%
CIL Medium high	23	70%
CIL Medium low	28	85%
CIL low	28	85%

**Sensitivity test 3: All additional costs plus 8% increase in build costs and 0.5% decrease in values :**

All costs for lifts, carbon plus increase in costs of 8%, and decrease in values of 0.5%															
	Barking & Dagenham	Barnet	Bexley	Bromley	Ealing	Enfield	Harrow	Havering	Hillingdon	Hounslow	Kingston	Merton	Redbridge	Richmond	Sutton
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Total dwellings	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Density/net ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Density/gross ha	80	80	80	80	80	80	80	80	80	80	320	80	80	80	80
Stores	3	3	3	3	3	3	3	3	3	3	12	3	3	3	3
<b>Base result</b>	<b>£ 3,755,000</b>	<b>£ 10,956,000</b>	<b>£ 475,000</b>	<b>£ 8,376,000</b>	<b>£ 10,834,000</b>	<b>£ 10,012,000</b>	<b>£ 8,161,000</b>	<b>£ 603,000</b>	<b>£ 5,712,000</b>	<b>£ 9,520,000</b>	<b>£ 5,708,000</b>	<b>£ 7,499,000</b>	<b>£ 5,823,000</b>	<b>£ 11,725,000</b>	<b>£ 5,537,000</b>
Tenure mix															
Market housing %	100%	60%	65%	65%	50%	60%	60%	50%	50%	60%	50%	60%	50%	50%	50%
Affordable %		40%	35%	35%	50%	40%	40%	50%	50%	40%	50%	40%	50%	50%	50%
Shared ownership %		16%	14%	14%	20%	16%	16%	20%	20%	16%	20%	16%	20%	20%	20%
Affordable rent %		24%	21%	21%	30%	24%	24%	30%	30%	24%	30%	24%	30%	30%	30%
Development details															
1 bed flat	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
2 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
3 bed flat															
4 bed flat															
2 bed terrace															
3 bed terrace	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
4 bed terrace	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%
Cil on market housing	£ 321,000	£ 727,000	£ 325,000	£ 162,000	£ 125,000	£ 342,000	£ 620,000	£ 71,000	£ 603,000	£ 150,000	£ 588,000	£ 899,000	£ 374,000	£ 963,000	£ 428,000
<b>S 106 total</b>	<b>£ 160,000</b>	<b>£ 160,000</b>	<b>£ 160,000</b>	<b>£ 800,000</b>	<b>£ 800,000</b>	<b>£ 160,000</b>	<b>£ 160,000</b>	<b>£ 800,000</b>	<b>£ 160,000</b>	<b>£ 800,000</b>	<b>£ 160,000</b>	<b>£ 160,000</b>	<b>£ 160,000</b>	<b>£ 160,000</b>	<b>£ 160,000</b>
<b>160 dph</b>	<b>Croydon</b>	<b>Haringey</b>	<b>Newham</b>	<b>Kingston</b>											
Net area (ha)	1	1	1	1											
Gross area (ha)	1	1	1	1											
Total dwellings	160	160	160	160											
Density/net ha	160	160	160	160											
Density/gross ha	160	160	160	160											
Stores	5	5	5	5											
<b>Base result</b>	<b>£ 2,497,000</b>	<b>£ 10,589,000</b>	<b>£ 5,896,000</b>	<b>£ 3,914,000</b>											
Tenure mix															
Market housing %	70%	50%	50%	50%											
Affordable %	30%	50%	50%	50%											
Shared ownership %	12%	20%	20%	20%											
Affordable rent %	18%	30%	30%	30%											
Development details															
1 bed flat	30%	30%	30%	30%											
2 bed flat	40%	40%	40%	40%											
3 bed flat	30%	30%	30%	30%											
Cil on market housing	£ 1,101,000	£ 758,000	£ 449,000	£ 927,000											
<b>S 106 total</b>	<b>£ 320,000</b>	<b>£ 320,000</b>	<b>£ 320,000</b>	<b>£ 320,000</b>											
<b>320 dph</b>	<b>Brent</b>	<b>Camden</b>	<b>City of London</b>	<b>Greenwich</b>	<b>Hackney</b>	<b>Hammersmith &amp; Fulham</b>	<b>Islington</b>	<b>Kensington &amp; Chelsea</b>	<b>Lambeth</b>	<b>Lewisham</b>	<b>Southwark</b>	<b>Tower Hamlets</b>	<b>Waltham Forest</b>	<b>Wandsworth</b>	<b>City of Westminster</b>
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Total dwellings	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Density/net ha	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Density/gross ha	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320
Stores	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12
<b>Base result</b>	<b>£ 827,000</b>	<b>£ 37,722,000</b>	<b>£ 105,062,000</b>	<b>£ 4,927,000</b>	<b>£ 11,952,000</b>	<b>£ 29,030,000</b>	<b>£ 19,183,000</b>	<b>£ 102,276,000</b>	<b>£ 19,249,000</b>	<b>£ 3,428,000</b>	<b>£ 19,094,000</b>	<b>£ 15,848,000</b>	<b>£ 4,252,000</b>	<b>£ 28,822,000</b>	<b>£ 158,373,000</b>
Tenure mix															
Market housing %	50%	50%	65%	65%	50%	60%	50%	50%	50%	50%	65%	50%	50%	67%	70%
Affordable %	50%	50%	30%	35%	50%	40%	50%	50%	50%	50%	35%	50%	50%	33%	30%
Shared ownership %	20%	20%	12%	14%	20%	26%	20%	20%	20%	20%	14%	20%	20%	13%	12%
Affordable rent %	30%	30%	18%	21%	30%	24%	30%	30%	30%	30%	21%	30%	30%	20%	18%
Development details															
1 bed flat	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%
2 bed flat	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%
3 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
Cil on market housing	£ 2,531,000	£ 2,323,000	£ 2,564,000	£ 1,470,315	£ 969,000	£ 3,231,500	£ 3,501,000	£ 4,524,000	£ 1,993,000	£ 1,293,000	£ 3,991,000	£ 1,777,000	£ 969,000	£ 4,547,000	£ 754,000
<b>S 106 total</b>	<b>£ 640,000</b>	<b>£ 640,000</b>	<b>£ 640,000</b>	<b>£ 640,000</b>	<b>£ 640,000</b>	<b>£ 640,000</b>	<b>£ 640,000</b>	<b>£ 640,000</b>	<b>£ 640,000</b>	<b>£ 640,000</b>	<b>£ 640,000</b>	<b>£ 640,000</b>	<b>£ 640,000</b>	<b>£ 640,000</b>	<b>£ 3,200,000</b>

Summary table	80dph									
Land values	0-5m/ha		5-10m/ha		10-15m/ha		15-30m/ha		over 30m/ha	
	Bexley	£ 475,000	Harrow	£ 8,161,000	Barnet	£ 10,956,000				
	Havering	£ 603,000	Hillingdon	£ 5,712,000	Ealing	£ 10,834,000				
	Barking & Dagenham	£ 3,755,000	Kingston	£ 5,708,000	Enfield	£ 10,012,000				
			Hounslow	£ 9,520,000	Richmond	£ 11,725,000				
			Merton	£ 7,499,000						
			Redbridge	£ 5,823,000						
			Sutton	£ 5,537,000						
			Bromley	£ 8,376,000						
Summary table	160 dph									
Land values	0-5m/ha		5-10m/ha		10-15m/ha		15-30m/ha		over 30m/ha	
	Croydon	£ 2,497,000	Newham	£ 5,896,000	Haringey	£ 10,589,000				
	Kingston	£ 3,914,000								
Summary table	320 dph									
Land values	0-5m/ha		5-10m/ha		10-15m/ha		15-30m/ha		over 30m/ha	
	Lewisham	-£ 3,428,000			Hackney	£ 11,952,000	Lambeth	£ 19,249,000	Camden	£ 37,722,000
	Waltham Forest	-£ 4,252,000					Southwark	£ 19,094,000	City of London	£ 105,062,000
	Brent	£ 827,000					Tower Hamlets	£ 15,848,000	Kensington & Chelsea	£ 102,276,000
	Greenwich	£ 4,927,000					Islington	£ 19,183,000	City of Westminster	£ 158,373,000
							Hammersmith & Fulham	£ 29,030,000		
							Wandsworth	£ 28,822,000		

Assumed thresholds (ha)	Changed																																	
	Barking & Dagenham	Barnet	Bexley	Brent	Bromley	Camden	City of London	Croydon	Ealing	Enfield	Greenwich	Hackney	Hammersmith & Fulham	Haringey	Harrow	Havering	Hillingdon	Hounslow	Islington	Kensington & Chelsea	Kingston on Thames	Lambeth V&W <sup>1</sup>	Lewisham	Merton WTC <sup>2</sup>	Newham	Redbridge	Richmond on Thames TC <sup>3</sup>	Southwark	Stutton	Tower Hamlets	Waltham Forest	Wandsworth	Westminster	
CIL High (e.g. Good quality secondary offices)	1.5	2.2	5	5	4.4	17.3	7.9	4.4	8	4.15	14.31	15.77	23	4	12.24	1.85	8.8	7.99	20.6	73.78	8.648	24	3.6	8	17.37	5	10	18	3	15.4	3	15.62	75	
CIL Medium (e.g. lower quality secondary offices/higher other employment)	1.5	10	4	4	1.8	9.9	42	1.6	3.88	2.2	8.16	9.04	14	2.75	8.14	1.375	7.1	3.94	14.2	39.92	4.659	22	2	2	10.98	2	2	12	2	10.01	1	11.62	42	
CIL Medium/Low (e.g. industry)	1.5	4	3.6	2.5	1.6	3.6	16	1.6	2	1	3.75	6.65	11.5	2.05	4.82	1.1	3.9	2.59	9.8	15.65	3.057	14	2	2	3.91	2	2	6	2	5.5	1	6	16	
CIL Low (e.g. other less commercial uses, community use)	1.5	2.3	2.2	3	1.8	2	6.25	1.8	0.975	1	2.24	3.35	3	0.75	2.24	0.825	2.4	1.975	5	6.25	2.10	4	1	2	2.24	2	2	3	3	2.95	1	4	6.25	
Clarifications:																						Lambeth Other		Merton Other				Richmond Other						
																						8.7						7.5						
																						7.7						2						
																						6.06						2						
																						6.5						2						

33 london boroughs		
4 CIL threshold values for each		
<b>Total</b>	<b>132</b>	<b>100%</b>
<b>Viable</b>	<b>97</b>	<b>73%</b>
<b>Unviable</b>	<b>35</b>	<b>27%</b>

**If additional Merton, richmond and Lambeth bands are included**

<b>Total</b>	<b>144</b>	<b>100%</b>
<b>Viable</b>	<b>107</b>	<b>74%</b>
<b>Unviable</b>	<b>35</b>	<b>24%</b>
<b>Marginal</b>	<b>2</b>	<b>1%</b>

**Most challenging local authorities**  
 Bexley  
 Brent  
 Havering  
 Lewisham  
 Waltham Forest

CIL threshold bands	No. of Boroughs Viable	% Viable
CIL Highest	17	52%
CIL Medium high	22	67%
CIL Medium low	28	85%
CIL low	28	85%



Sub £10m RLV																	
Assumed thresholds £/ha	Barking & Dagenham	Bexley	Brent	Bromley	Croydon	Greenwich	Harrow	Havering	Hillingdon	Hounslow	Kingston on Thames	Lewisham	Merton WTC2	Newham	Redbridge	Sutton	Waltham Forest
CIL High (e.g Good quality secondary offices)	1.5	5	5	4.4	4.4	14.31	12.24	1.65	8.8	7.595	8.648	3.6	8	17.37	5	3	3
CIL Medium (Eg lower quality secondary offices/higher other employment)	1.5	4	5	1.6	1.6	8.16	8.14	1.375	7.1	3.94	4.659	2	2	10.98	3	2	1
CIL Medium/low (e.g Industry)	1.5	3.6	2.5	1.6	1.6	3.75	4.82	1.1	3.9	2.55	3.057	2	2	3.31	2	2	1
CIL Low (e.g Other less commercial uses, community use)	1.5	2.2	2	1.6	1.6	2.24	2.24	0.825	2.4	1.975	2.101	1	2	2.24	2	2	1

17 london boroughs		
4 CIL threshold values for each		
Total	68	100%
Viable	38	56%
Unviable	30	44%

CIL threshold bands	No. of Boroughs Viable	% Viable
CIL Highest	5	29%
CIL Medium high	9	53%
CIL Medium low	12	71%
CIL low	12	71%

Sub 5 Million RLV								
Assumed thresholds £/ha	Barking & Dagenham	Bexley	Brent	Croydon	Greenwich	Havering	Lewisham	Waltham Forest
CIL High (e.g Good quality secondary offices)	1.5	5	5	4.4	14.31	1.65	3.6	3
CIL Medium (Eg lower quality secondary offices/higher other employment)	1.5	4	5	1.6	8.16	1.375	2	1
CIL Medium/low (e.g Industry)	1.5	3.6	2.5	1.6	3.75	1.1	2	1
CIL Low (e.g Other less commercial uses, community use)	1.5	2.2	2	1.6	2.24	0.825	1	1

8 london boroughs		
4 CIL threshold values for each		
Total	32	100%
Viable	9	28%
Unviable	23	72%

CIL threshold bands	No. of Boroughs Viable	% Viable
CIL Highest	1	13%
CIL Medium high	2	25%
CIL Medium low	3	38%
CIL low	3	38%

**Sensitivity test 4: All additional costs plus 8% increase in build costs + 3% increase in value for sub £10m RLV locations:**

Sensitivity 4 All costs plus 8% increase in costs plus 3% increase in value - applied only to sub £10m/ha RLV at Sensitivity 2											
80 dph	Barking & Dagenham	Bexley	Bromley	Harrow	Havering	Hillingdon	Hounslow	Kingston	Merton	Redbridge	Sutton
Net area (ha)	1	1	1	1	1	1	1	1	1	1	1
Gross area (ha)	1	1	1	1	1	1	1	1	1	1	1
Total dwellings	80	80	80	80	80	80	80	320	80	80	80
Density/net ha	80	80	80	80	80	80	80	320	80	80	80
Density/gross ha	80	80	80	80	80	80	80	320	80	80	80
Storeys	3	3	3	3	3	3	3	12	3	3	3
Base result	£ 4,262,000	£ 938,000	£ 9,124,000	£ 8,871,000	£ 1,042,000	£ 6,354,000	£ 10,268,000	£ 6,483,000	£ 8,155,000	£ 6,399,000	£ 6,104,000
Tenure mix	100%										
Market housing %		65%	65%	60%	50%	50%	60%	50%	60%	50%	50%
Affordable %		35%	35%	40%	50%	50%	40%	50%	40%	50%	50%
Shared ownership %		14%	14%	16%	20%	20%	16%	20%	16%	20%	20%
Affordable rent %		21%	21%	24%	30%	30%	24%	30%	24%	30%	30%
Development details											
1 bed flat	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
2 bed flat	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
3 bed flat											
4 bed flat											
2 bed terrace											
3 bed terrace	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
4 bed terrace	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%
Cil on market housing	£ 321,000	£ 325,000	£ 162,000	£ 620,000	£ 71,000	£ 603,000	£ 150,000	£ 588,000	£ 899,000	£ 374,000	£ 428,000
S 106 total	£ 160,000	£ 160,000	£ 160,000	£ 160,000	£ 800,000	£ 160,000	£ 800,000	£ 160,000	£ 160,000	£ 160,000	£ 160,000
160 dph	Croydon	Newham	Kingston								
Net area (ha)	1	1	1								
Gross area (ha)	1	1	1								
Total dwellings	160	160	160								
Density/net ha	160	160	160								
Density/gross ha	160	160	160								
Storeys	5	5	5								
Base result	£ 3,417,000	£ 6,846,000	£ 4,975,000								
Tenure mix											
Market housing %	70%	50%	50%								
Affordable %	30%	50%	50%								
Shared ownership %	12%	20%	20%								
Affordable rent %	18%	30%	30%								
Development details											
1 bed flat	30%	30%	30%								
2 bed flat	40%	40%	40%								
3 bed flat	30%	30%	30%								
Cil on market housing	£ 1,101,000	£ 449,000	£ 927,000								
S 106 total	£ 320,000	£ 320,000	£ 320,000								
320 dph	Brent	Greenwich	Lewisham	Waltham Forest							
Net area (ha)	1	1	1	1							
Gross area (ha)	1	1	1	1							
Total dwellings	320	320	320	320							
Density/net ha	320	320	320	320							
Density/gross ha	320	320	320	320							
Storeys	12	12	12	12							
Base result	£ 2,740,000	£ 7,351,000	£ 1,429,000	£ 2,523,000							
Tenure mix											
Market housing %	50%	65%	50%	50%							
Affordable %	50%	35%	50%	50%							
Shared ownership %	20%	14%	20%	20%							
Affordable rent %	30%	21%	30%	30%							
Development details											
1 bed flat	40%	40%	40%	40%							
2 bed flat	35%	35%	35%	35%							
3 bed flat	25%	25%	25%	25%							
Cil on market housing	£ 2,531,000	£ 1,470,315	£ 1,293,000	£ 969,000							
S 106 total	£ 640,000	£ 640,000	£ 640,000	£ 640,000							

<b>Summary table</b>	<b>80dph</b>					
<b>Land values</b>	<b>0-5m/ha</b>		<b>5-10m/ha</b>		<b>10-15m/ha</b>	
	Bexley	£ 938,000	Harrow	£ 8,871,000	Hounslow	£ 10,268,000
	Havering	£ 1,042,000	Hillingdon	£ 6,354,000		
	Barking & Dagenham	£ 4,262,000	Kingston	£ 6,483,000		
			Merton	£ 8,155,000		
			Redbridge	£ 6,399,000		
			Sutton	£ 6,104,000		
			Bromley	£ 9,124,000		
<b>Summary table</b>	<b>160 dph</b>					
<b>Land values</b>	<b>0-5m/ha</b>		<b>5-10m/ha</b>		<b>10-15m/ha</b>	
	Croydon	£ 3,417,000	Newham	£ 6,846,000		
	Kingston	£ 4,975,000				
<b>Summary table</b>	<b>320 dph</b>					
<b>Land values</b>	<b>0-5m/ha</b>		<b>5-10m/ha</b>		<b>10-15m/ha</b>	
	Lewisham	-£ 1,429,000	Greenwich	£ 7,351,000		
	Waltham Forest	-£ 2,523,000				
	Brent	£ 2,740,000				

Assumed thresholds £/ha	Barking & Dagenham	Changed					Changed					Changed					
		Bexley	Brent	Bromley	Croydon	Greenwich	Harrow	Havering	Hillingdon	Hounslow	Kingston on Thames	Lewisham	Merton WTC2	Newham	Redbridge	Sutton	Waltham Forest
CIL High (e.g Good quality secondary offices)	1.5	5	5	4.4	4.4	14.31	12.24	1.65	8.8	7.595	8.648	3.6	8	17.37	5	3	3
CIL Medium (Eg lower quality secondary offices/higher other employment)	1.5	4	5	1.6	1.6	8.16	8.14	1.375	7.1	3.94	4.659	2	2	10.98	3	2	1
CIL Medium/low (e.g Industry)	1.5	3.6	2.5	1.6	1.6	3.75	4.82	1.1	3.9	2.55	3.057	2	2	3.31	2	2	1
CIL Low (e.g Other less commercial uses, community use)	1.5	2.2	2	1.6	1.6	2.24	2.24	0.825	2.4	1.975	2.101	1	2	2.24	2	2	1
Clarifications:													Merton Other				
													4				
													2				
													2				
													2				
													2				

17 London Boroughs		
4 CIL threshold values for each		
Total	68	100%
Viable	42	62%
Unviable	26	38%

Most challenging local authority
Bexley
Havering
Lewisham
Waltham Forest

CIL threshold bands	No. of Boroughs Viable	% Viable
CIL Highest	6	35%
CIL Medium high	9	53%
CIL Medium low	13	76%
Cil low	14	82%

If additional Merton, richmond and Lambeth bands are included

Total	80	100%
Viable	63	79%
Unviable	27	34%
Marginal	0	0%

**Sensitivity test 5: All additional costs for sub £5m RLV locations at average affordable housing levels:**

80 dph	Barking & Dagenham	Bexley	Havering	160 dph	Croydon	320 dph	Lewisham	Waltham Forest
Net area (ha)	1	1	1	Net area (ha)	1	Net area (ha)	1	1
Gross area (ha)	1	1	1	Gross area (ha)	1	Gross area (ha)	1	1
Total dwellings	80	80	80	Total dwellings	160	Total dwellings	320	320
Density/net ha	80	80	80	Density/net ha	160	Density/net ha	320	320
Density/gross ha	80	80	80	Density/gross ha	160	Density/gross ha	320	320
Storeys	3	3	3	Storeys	5	Storeys	12	12
	£ 4,755,000	£ 1,588,000	£ 2,213,000	Base result	£ 4,458,000	Base result	£ 6,469,000	£ 541,425
Tenure mix				Tenure mix		Tenure mix		
Market housing %	100%	66%	50%	Market housing %	70%	Market housing %	50%	50%
Affordable %		34%	50%	Affordable %	30%	Affordable %	50%	50%
Shared ownership %		14%	20%	Shared ownership %	12%	Shared ownership %	20%	20%
Affordable rent %		21%	30%	Affordable rent %	18%	Affordable rent %	30%	30%
Development details				Development details		Development details		
1 bed flat	20%	20%	20%	1 bed flat	30%	1 bed flat	40%	40%
2 bed flat	25%	25%	25%	2 bed flat	40%	2 bed flat	35%	35%
3 bed flat				3 bed flat	30%	3 bed flat	25%	25%
4 bed flat								
2 bed terrace								
3 bed terrace	25%	25%	25%					
4 bed terrace	30%	30%	30%					
Cil on market housing	£ 321,000	£ 325,000	£ 71,000	Cil on market housing	£ 1,101,000	Cil on market housing	£ 1,293,000	£ 969,000
S 106 total	£ 160,000	£ 160,000	£ 800,000	S 106 total	£ 320,000	S 106 total	£ 640,000	£ 640,000
Additional WC housing	£ 139,192	£ 141,000	£ 141,000	Additional WC housing	£ 281,000	Additional WC housing	£ 706,000	£ 637,000
<b>Summary table</b>	<b>80dph</b>							
<b>Land values</b>	<b>0-5m/ha</b>							
	Bexley	£ 1,588,000						
	Havering	£ 2,213,000						
	Barking & Dagenham	£ 4,755,000						
<b>Summary table</b>	<b>160 dph</b>							
<b>Land values</b>	<b>0-5m/ha</b>							
	Croydon	£ 4,458,000						
<b>Summary table</b>	<b>320 dph</b>							
<b>Land values</b>	<b>0-5m/ha</b>			<b>5-10m/ha</b>				
	Waltham Forest	£ 541,425		Lewisham	£ 6,469,000			

Assumed thresholds £/ha	Barking & Dagenham	Bexley	Croydon	Changed		Waltham Forest
				Havering	Lewisham	
CIL High (e.g Good quality secondary offices)	1.5	5	4.4	1.65	3.6	3
CIL Medium (Eg lower quality secondary offices/higher other employment)	1.5	4	1.6	1.375	2	1
CIL Medium/low (e.g Industry)	1.5	3.6	1.6	1.1	2	1
CIL Low (e.g Other less commercial uses, community use)	1.5	2.2	1.6	0.825	1	1

Poorer performing Boroughs in terms of value		
<b>6 London Boroughs</b>		
<b>4 CIL threshold values for each</b>		
<b>Total</b>	<b>24</b>	<b>100%</b>
<b>Viable</b>	<b>16</b>	<b>67%</b>
<b>Unviable</b>	<b>8</b>	<b>33%</b>
<b>Most challenging loca</b>	Bexley	
	Waltham Forest	
<b>CIL threshold bands</b>	<b>No. of Boroughs Viable</b>	<b>% Viable</b>
CIL Highest	4	67%
CIL Medium high	4	67%
CIL Medium low	4	67%
Cil low	4	67%

**Sensitivity test 6: All additional costs for sub £5m RLV locations at target affordable housing levels with grant of £30,000 per affordable unit:**

80 dph	Barking & Dagenham	Bexley	Havering	160 dph	Croydon	320 dph	Lewisham	Waltham Forest
Net area (ha)	1	1	1	Net area (ha)	1	Net area (ha)	1	1
Gross area (ha)	1	1	1	Gross area (ha)	1	Gross area (ha)	1	1
Total dwellings	80	80	80	Total dwellings	160	Total dwellings	320	320
Density/net ha	80	80	80	Density/net ha	160	Density/net ha	320	320
Density/gross ha	80	80	80	Density/gross ha	160	Density/gross ha	320	320
Storeys	3	3	3	Storeys	5	Storeys	12	12
	£ 4,755,000	£ 2,352,000	£ 2,834,000	Base result	£ 5,747,000	Base result	£ 5,850,000	£ 4,557,000
House price 2 bed flat	£ 230,000	£ 230,000	£ 260,000	House price 2 bed flat	£ 285,000	House price 2 bed flat	£ 395,000	£ 345,000
Tenure mix				Tenure mix		Tenure mix		
Market housing %	100%	66%	50%	Market housing %	70%	Market housing %	50%	50%
Affordable %		34%	50%	Affordable %	30%	Affordable %	50%	50%
Shared ownership %		14%	20%	Shared ownership %	12%	Shared ownership %	20%	20%
Affordable rent %		21%	30%	Affordable rent %	18%	Affordable rent %	30%	30%
Development details				Development details		Development details		
1 bed flat	20%	20%	20%	1 bed flat	30%	1 bed flat	40%	40%
2 bed flat	25%	25%	25%	2 bed flat	40%	2 bed flat	35%	35%
3 bed flat				3 bed flat	30%	3 bed flat	25%	25%
4 bed flat				Build costs		Build costs		
2 bed terrace				Flats per M2	£ 1,766	Flats per M2	£ 2,362	£ 2,131
3 bed terrace	25%	25%	25%	Houses per M2	N/A	Houses per M2	£ -	£ -
4 bed terrace	30%	30%	30%	Cil on market housing	£ 1,101,000	Cil on market housing	£ 1,293,000	£ 969,000
Build costs				S 106 total	£ 320,000	S 106 total	£ 640,000	£ 640,000
Flats per M2	£ 1,766	£ 1,766	£ 1,766	Additional WC housing c	£ 281,000	Additional WC housing c	£ 706,000	£ 637,000
Houses per M2	£ 1,300	£ 1,401	£ 1,390					
Cil on market housing	£ 321,000	£ 325,000	£ 71,000					
S 106 total	£ 160,000	£ 160,000	£ 800,000					
Additional WC housing c	£ 139,192	£ 141,000	£ 141,000					

Summary table	80dph			
Land values	0-5m/ha			
	Bexley	£ 2,352,000		
	Havering	£ 2,834,000		
	Barking & Dagenham	£ 4,755,000		
Summary table	160 dph			
Land values	0-5m/ha		5-10m/ha	
			Croydon	£ 5,747,000
Summary table	320 dph			
Land values	0-5m/ha		5-10m/ha	
	Waltham Forest	£ 4,557,000	Lewisham	£ 5,850,000

Assumed thresholds £/ha	Changed		Changed		Changed	
	Barking & Dagenham	Bexley	Croydon	Havering	Lewisham	Waltham Forest
CIL High (e.g Good quality secondary offices)	1.5	5	4.4	1.65	3.6	3
CIL Medium (Eg lower quality secondary offices/higher other employment)	1.5	4	1.6	1.375	2	1
CIL Medium/low (e.g Industry)	1.5	3.6	1.6	1.1	2	1
CIL Low (e.g Other less commercial uses, community use)	1.5	2.2	1.6	0.825	1	1
<b>6 London Boroughs</b>						
<b>4 CIL threshold values for each</b>						
<b>Total</b>	<b>24</b>	<b>100%</b>				
<b>Viable</b>	<b>21</b>	<b>88%</b>				
<b>Unviable</b>	<b>3</b>	<b>13%</b>				
<b>Most challenging local authority</b> Bexley						
<b>CIL threshold bands</b>	<b>No. of Boroughs Viable</b>	<b>% Viable</b>				
CIL Highest	5	83%				
CIL Medium high	5	83%				
CIL Medium low	5	83%				
Cil low	6	100%				



**Sensitivity test 7: All additional costs for sub £5m RLV locations at average affordable housing levels with grant of £30,000 per affordable unit:**

80 dph	Barking & Dagenham	Bexley	Havering	160 dph	Croydon	320 dph	Lewisham	Waltham Forest
Net area (ha)	1	1	1	Net area (ha)	1	Net area (ha)	1	1
Gross area (ha)	1	1	1	Gross area (ha)	1	Gross area (ha)	1	1
Total dwellings	80	80	80	Total dwellings	160	Total dwellings	320	320
Density/net ha	80	80	80	Density/net ha	160	Density/net ha	320	320
Density/gross ha	80	80	80	Density/gross ha	160	Density/gross ha	320	320
Storeys	3	3	3	Storeys	5	Storeys	12	12
	£ 4,755,000	£ 2,367,000	£ 3,221,000	Base result	£ 5,747,000	Base result	£ 9,525,000	£ 4,557,000
House price 2 bed flat	£ 230,000	£ 230,000	£ 260,000	House price 2 bed flat	£ 285,000	House price 2 bed flat	£ 395,000	£ 345,000
Tenure mix				Tenure mix		Tenure mix		
Market housing %	100%	66%	50%	Market housing %	70%	Market housing %	50%	50%
Affordable %		34%	50%	Affordable %	30%	Affordable %	50%	50%
Shared ownership %		14%	20%	Shared ownership %	12%	Shared ownership %	20%	20%
Affordable rent %		21%	30%	Affordable rent %	18%	Affordable rent %	30%	30%
Development details				Development details		Development details		
1 bed flat	20%	20%	20%	1 bed flat	30%	1 bed flat	40%	40%
2 bed flat	25%	25%	25%	2 bed flat	40%	2 bed flat	35%	35%
3 bed flat				3 bed flat	30%	3 bed flat	25%	25%
4 bed flat				Build costs		Build costs		
2 bed terrace				Flats per M2	£ 1,766	Flats per M2	£ 2,362	£ 2,131
3 bed terrace	25%	25%	25%	Houses per M2	N/A	Houses per M2	£ -	£ -
4 bed terrace	30%	30%	30%	Cil on market housing	£ 1,101,000	Cil on market housing	£ 1,293,000	£ 969,000
Build costs				S 106 total	£ 320,000	S 106 total	£ 640,000	£ 640,000
Flats per M2	£ 1,766	£ 1,766	£ 1,766	Additional WC housing c	£ 281,000	Additional WC housing c	£ 706,000	£ 637,000
Houses per M2	£ 1,300	£ 1,401	£ 1,390					
Cil on market housing	£ 321,000	£ 325,000	£ 71,000					
S 106 total	£ 160,000	£ 160,000	£ 800,000					
Additional WC housing c	£ 139,192	£ 141,000	£ 141,000					
<b>Summary table</b>	<b>80dph</b>							
<b>Land values</b>	<b>0-5m/ha</b>							
	Bexley	£ 2,367,000						
	Havering	£ 3,221,000						
	Barking & Dagenham	£ 4,755,000						
<b>Summary table</b>	<b>160 dph</b>							
<b>Land values</b>	<b>0-5m/ha</b>							
	Croydon	£ 5,747,000						
<b>Summary table</b>	<b>320 dph</b>							
<b>Land values</b>	<b>0-5m/ha</b>		<b>5-10m/ha</b>					
	Waltham Forest	£ 4,557,000	Lewisham	£ 9,525,000				

Assumed thresholds £/ha	Barking & Dagenham	Bexley	Croydon	Havering	Lewisham	Waltham Forest
CIL High (e.g Good quality secondary offices)	1.5	5	4.4	1.65	3.6	3
CIL Medium (Eg lower quality secondary offices/higher other employment)	1.5	4	1.6	1.375	2	1
CIL Medium/low (e.g Industry)	1.5	3.6	1.6	1.1	2	1
CIL Low (e.g Other less commercial uses, community use)	1.5	2.2	1.6	0.825	1	1
<b>6 London Boroughs</b>						
<b>4 CIL threshold values for each</b>						
<b>Total</b>	<b>24</b>	<b>100%</b>				
<b>Viable</b>	<b>21</b>	<b>88%</b>				
<b>Unviable</b>	<b>3</b>	<b>13%</b>				
<b>Marginal</b>	<b>0</b>	<b>0%</b>				
<b>Most challenging local</b> Bexley						
<b>CIL threshold bands</b>	<b>No. of Boroughs Viable</b>	<b>% Viable</b>				
CIL Highest	5	83%				
CIL Medium high	5	83%				
CIL Medium low	5	83%				
Cil low	6	100%				

## Appendix 11

Details of Scheme Types and assumed development configurations

Scheme Type 1	
area ha	0.49
Units	53
Density	108.2
1 bed f	25%
2 bed f	25%
3 bed f	
4 bed r	
2 bed h	
3 bed h	25%
4 bed h	25%
floors	3

Assumptions:  
 No abnormal costs  
 Baseline at target affordable  
 Test at achieved affordable where LESS than target  
 Test impact of lifts on blocks  
 Assume no CIL offset for existing buildings

Proposed configuration	say 27 flats 26 terraced houses	Flats	Block 1 3 floors x 4 units	Block 2 3 floors x 5 units	3 x 2 beds 9 x 1 beds 10 x 2 beds 5 x 1 beds	1 beds	2 beds	3 bh	4 bh
		Houses	13 x 3 bed			9	3	12	12
			13 x 4 bed			3	9		
					WC units	2	1		1
						14	13	13	13
									53

Locations	Target affordable	Actual affordable
Barking & Dagenham	0	40%
Brent	50%	51%
Croydon	30%	43%
Greenwich	35%	47%
Hounslow	40%	48%
Newham	50%	43%
Southwark	35%	43%
Tower Hamlets	50%	37%

Floorspace figures	Toolkit	Proposed test	10% WC unit sizes	Block 1 & houses	WC units	Block 2	WC units
Unit	Size M2	Size M3					
1 bed flat	50	50	58	450		150	116
2 Bed Flat	66	70	87	210		630	87
3 Bed Flat	86	86	103				
4 Bed Flat	95	99	118				
3 bed Terraced/ T	96	93	119	1116	119		
4 bed Terraced/ T	103	121	135	1452	135		
						<b>Total</b>	<b>4465</b>

Impact of lifts	1 beds	2 beds	3 bh	4 bh
	10	0	12	12
	8	6		
WC units	2	1	1	1
	20	7	13	13
				53

Scheme Type 2																		
area ha	0.51																	
Units	362	Assumptions:																
Density	709.8	No abnormal costs																
1 bed f	45%	Baseline at target affordable																
2 bed f	40%	Test at achieved affordable where LESS than target																
3 bed f	15%	Test impact of lifts on blocks																
4 bed r		Assume no CIL offset for existing buildings																
2 bed h																		
3 bed h																		
4 bed h																		
floors	12																	

		Blocks 1-3	12 floors x 6 units	Blocks 4-6	6 floors x 8 units		1 beds	2 beds	3 beds	Totals	Block total
Proposed configuration	Flats						43	22	1	66	
	Blocks 1 & 2	48 x 1 beds	24 x 2 beds	1 x 3 bed penthouse		wc units	5	2		7	73
	Block 3	48 x 1 beds	24 x 2 beds				43	22	1	66	
	Blocks 4 & 5	6 x 1 beds	22 x 2 beds	20 x 3 beds		wc units	5	2		7	73
	Block 6	7 x 1 beds	29 x 2 beds	11 x 3 beds			43	22		65	
							wc units	5	2		7
							5	20	18	43	
						wc units	1	2	2	5	48
Locations	Target affordable	Actual affordable					5	20	18	43	
	Barking & Dagenham	0	40%								
	Brent	50%	51%			wc units	1	2	2	5	48
	Croydon	30%	43%				7	26	10	43	
	Greenwich	35%	47%			wc units	1	3	1	5	48
	Hounslow	40%	48%								
	Newham	50%	43%			wc units	17	11	3	31	362
	Southwark	35%	43%								
Tower Hamlets	50%	37%									

Floorspace figures		Toolkit	Proposed test	10% WC unit sizes	Block 1	WC block 1	Block 2	Block 3	Block 4	Block 5	Block 6	
Unit		Size M2	Size M3									
1 bed flat	50	50	58	2150	290	2150	290	2150	290	250	58	250
2 Bed Flat	66	70	87	1540	174	1540	174	1540	174	1400	174	1400
3 Bed Flat	86	86	103	86		86				1548	206	1548
4 Bed Flat	95	99	118									
3 bed Terraced/ T	96	93	119									
4 bed Terraced/ T	103	121	135									
											Total	23394

	<b>Scheme Type 3</b>		
area ha	1.59		
Units	643		
Density	404.4	Assumptions:	
1 bed f	45%	No abnormal costs	
2 bed f	40%	Baseline at target affordable	
3 bed f	15%	Test at achieved affordable where LESS than target	
4 bed r		Test impact of lifts on blocks	
2 bed h		Assume no CIL offset for existing buildings	
3 bed h			
4 bed h			
floors	11		

Proposed configuration	Blocks	Flats per floor	Storeys	1 bed	2 bed	3 bed	Totals	1 bed 1 & 2	2 bed 1 & 2	3 bed 1 & 2	1 bed 3-7	2 bed 3-7	3 bed 3-7	1 bed 8-11	2 bed 8-11	3 bed 8-11	Totals	Standard		
Penthouse		1	8	11	55	33	1	89	110	66	2	140	105	41	12	58	45	579	Standard	
	WC units							0	0	0	20	15	0	8	13	8		64	WC	
Penthouse		2	8	11	55	33	1	89										643	Total	
	WC units							0												
Penthouse		3	8	8	28	21	9	58												
	WC units				4	3	7													
	WC units	4	8	8	28	21	8	57												
	WC units				4	3	7													
	WC units	5	8	8	28	21	8	57												
	WC units				4	3	7													
	WC units	6	8	8	28	21	8	57												
	WC units				4	3	7													
	WC units	7	8	8	28	21	8	57												
	WC units				4	3	7													
	WC units	8	6	6	3	15	11	29												
	WC units				2	3	7													
	WC units	9	6	6	3	15	11	29												
	WC units				2	3	7													
	WC units	10	6	6	3	15	11	29												
	WC units				2	3	7													
	WC units	11	6	6	3	13	12	28												
	WC units				2	4	2	8												
	NB penthouse flats in 3 bed numbers						Total	643												
						WC units	64													

Locations	Target affordable	Actual affordable
Barking & Dagenham	0	40%
Brent	50%	51%
Croydon	30%	43%
Greenwich	35%	47%
Hounslow	40%	48%
Newham	50%	43%
Southwark	35%	43%
Tower Hamlets	50%	37%

	Toolkit	Proposed test	10% WC unit sizes	Blocks 1 & 2	Blocks 1 & 2 WC	Blocks 3-7	Blocks 3-7 WC	Blocks 8-11	Blocks 8-11 WC
Unit	Size M2	Size M3							
1 bed flat	50	50	58	5500	0	7000	1160	600	464
2 Bed Flat	66	70	87	4620	0	7350	1305	4060	1131
3 Bed Flat	86	86	103	172	0	3526		3870	824
4 Bed Flat	95	99	118						
3 bed Terraced/	96	93	119						
4 bed Terraced/	103	121	135						
							Total		41582

Scheme Type 4							
area ha	2						
Units	182	Assumptions:					
Density	91.0	No abnormal costs					
1 bed f	25%	Baseline at target affordable					
2 bed f	25%	Test at achieved affordable where LESS than target					
3 bed f		Test impact of lifts on blocks					
4 bed r		Assume no CIL offset for existing buildings					
2 bed h							
3 bed h	25%						
4 bed h	25%						
floors	5						

Proposed configuration	Blocks	Flats per floor	Storeys	1 bed	2 bed	
	1	8	8	28	33	Inc Penthouse
				2	2	WC units
	2	5	5	12	9	Inc Penthouse
				3	2	WC units
	Houses	Terraced		Total	91	
	3 bed	46		WC	9	
	4 bed	45				

Locations	Target affordable	Actual affordable
Barking & Dagenham	0	40%
Brent	50%	51%
Croydon	30%	43%
Greenwich	35%	47%
Hounslow	40%	48%
Newham	50%	43%
Southwark	35%	43%
Tower Hamlets	50%	37%

	Toolkit	Proposed test	10% WC unit sizes	Block 1	Block 1 WC	Block 2	Block 2 WC
Unit	Size M2	Size M3					
1 bed flat	50	50	58	1400	116	600	174
2 Bed Flat	66	70	87	2310	174	630	174
3 Bed Flat	86	86	103				
4 Bed Flat	95	99	118				
3 bed Terraced/ T	96	93	119				
4 bed Terraced/ T	103	121	135				
						Total	5578

	Scheme Type 5								
area ha	5.28								
Units	400	Assumptions:							
Density	75.8	No abnormal costs							
1 bed f	25%	Baseline at target affordable							
2 bed f	30%	Test at achieved affordable where LESS than target							
3 bed f	20%	Test impact of lifts on blocks							
4 bed r	5%	Assume no CIL offset for existing buildings							
2 bed h	10%								
3 bed h	10%								
4 bed h									
floors	5								

Proposed configuration	Blocks	Flats per floor	Storeys	1 bed	2 bed	3 bed	4 bed	Unit types	Totals
	1	8	5	18	18			Standard Units	36
					2	2		WC units	4
	2	8	5	18	18			Standard Units	36
					2	2		WC units	4
	3	8	5	18	18			Standard Units	36
					2	2		WC units	4
	4	8	5	18	18			Standard Units	36
					2	2		WC units	4
	5	8	5	4	9	18	4	Standard Units	35
					1	2	1	WC units	5
	6	8	5	4	9	19	5	Standard Units	37
					1	1	0	WC units	3
	7	8	5	4	9	18	4	Standard Units	35
					1	1	1	WC units	5
	8	8	5	4	9	19	5	Standard Units	37
					1	1	0	WC units	3
				100	120	80	20	Standard Units	320
		Type	Standard	WC				WC units	32
Houses	2 bed Terr	36	4						
	3 bed Terr	36	4						

Locations	Target affordable	Actual affordable
Barking & Dagenham	0	40%
Brent	50%	51%
Croydon	30%	43%
Greenwich	35%	47%
Hounslow	40%	48%
Newham	50%	43%
Southwark	35%	43%
Tower Hamlets	50%	37%

Unit	Proposed test	10% WC unit sizes	Blocks 1-4	Blocks 1-4 WC	Blocks 5-8	Blocks 5-8 WC	Houses	WC houses
1 bed flat	Size M3	50	58	3,600	464	800	232	
2 Bed Flat		70	87	5,040	696	2520	348	
3 Bed Flat		86	103			6364	618	
4 Bed Flat		99	118			1782	236	
2 bed terraced house		79	94				2844	376
3 bed Terraced/ Towr		93	119				3348	476
4 bed Terraced/ Towr		121	135					
							total	29744



	<b>Scheme Type 6</b>							
area ha	1.33							
Units	920							
Density	691.7							
1 bed f	45%							
2 bed f	40%							
3 bed f	15%							
4 bed r								
2 bed h								
3 bed h								
4 bed h								
floors	45							

Assumptions:  
 No abnormal costs  
 Baseline at target affordable  
 Test at achieved affordable where LESS than target  
 Test impact of lifts on blocks  
 Assume no CIL offset for existing buildings

Proposed configuration	Blocks	Flats per floor	Storeys	1 bed	2 bed	3 bed	Unit types	Numbers
	1	8	45	148	130	54	Standard Units	332
				15	13		WC units	28
	2	8	45	148	130	54	Standard Units	332
				15	13		WC units	28
	3	8	25	72	62	28	Standard Units	162
				18	18	2	WC units	38
							Total	920
							WC units	92

NB Wheelchair units only at lower levels

Locations	Target affordable	Actual affordable
Greenwich	35%	47%
Southwark	35%	43%
Tower Hamlets	50%	37%

Locations based on highest density

	Proposed test	10% WC unit sizes	Blocks 1 & 2	Blocks 1 & 2 WC	Block 3	Block 3 WC
Unit	Size M3					
1 bed flat	50	58	14800	1740	3600	1044
2 Bed Flat	70	87	18200	2262	4340	1566
3 Bed Flat	86	103	9288		2408	206
4 Bed Flat	99	118				
2 bed terraced house	79	94				
3 bed Terraced/ Tower	93	119				
4 bed Terraced/ Tower	121	135				
					Total	59454

## Appendix 12

Details of cost analysis and value evidence for scheme types and case study locations



MODEL CATEGORIES										UNDERGROUND PARKING		BARNDIG & DAEMANN				BRYANT				CROWDON				GREENWICH				HOUNDSON				NEWMAN				SOUTHWALK				TOWER HAMLETS			
SITE 1	Total No. Accessible		Total	Private	Alternative	Private	Alternative	Private	Alternative	Private	Alternative	Private	Alternative	Private	Alternative	Private	Alternative	Private	Alternative	Private	Alternative	Private	Alternative	Private	Alternative	Private	Alternative	Private	Alternative	Private	Alternative	Private	Alternative	Private	Alternative								
	Stalls	Units																																		Cost	Cost	Cost	Cost	Cost	Cost	Cost	Cost
	1	2																																									
12 Floors	10	50	70	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%								
1 bed flat	10	50	70																																								
2 bed flat	10	50	70																																								
1 bed house	10	50	70																																								
2 bed house	10	50	70																																								
1 bed flat accessible	10	50	70																																								
2 bed flat accessible	10	50	70																																								
1 bed house accessible	10	50	70																																								
2 bed house accessible	10	50	70																																								
On site carbon costs	100%		1.2%		600000		100%		1.2%		600000		100%		1.2%		600000		100%		1.2%		600000		100%		1.2%		600000		100%		1.2%		600000								
Off site carbon costs	100%		1.2%		600000		100%		1.2%		600000		100%		1.2%		600000		100%		1.2%		600000		100%		1.2%		600000		100%		1.2%		600000								
Private	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%									
Alternative	0%	100%	0%	100%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%									
Private	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%	100%	0%							
Alternative	0%	100%	0%	100%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	100%	0%						

Plus 5% costs



### Plus 8% costs

MODEL	MODEL CRITERIA				UNDERGROUND PARKING				BARRIERS & SIGNAGE				BENT				CANTON				GREENWICH				HIGHLAND				NEWMAN				SOUTHWEST				TOWER HILTS			
	Total No. Accessible	Size	Total		Private	Alternate	Private	Alternate	Cost	Av. Rate/ft.	Private	Alternate	Private	Alternate	Cost	Av. Rate/ft.	Private	Alternate	Private	Alternate	Cost	Av. Rate/ft.	Private	Alternate	Private	Alternate	Cost	Av. Rate/ft.	Private	Alternate	Private	Alternate	Cost	Av. Rate/ft.						
SITE 1	3 Floors				1.4	50	30																																	
	1st flr				1.4	50	30																																	
	2nd flr				1.3	70	90																																	
	3rd flr				1.7	20	20																																	
	1st flr accessible				1.7	17	17																																	
	2nd flr accessible				1.1	17	17																																	
	3rd flr accessible				1.7	17	17																																	
	1st flr accessible premium				1.1	17	17																																	
	2nd flr accessible premium				1.1	17	17																																	
	3rd flr accessible premium				1.7	17	17																																	
	Total for accessible				5.5	6	14																																	
	Total for accessible premium				2.9	17	17																																	
	On site carbon costs				1.00%	6000000	1.00%																																	
	Off site carbon costs				1.33%	750000	1.00%																																	
	+ 8% costs																																							

## Value evidence for case study locations – Scheme Type 1

Barking & D: Evidence				Assumed values based on this evidence				Sensitivity figures -0.5%				
Rightmove				Estimated								
On the market				Floor area	£/M2							
4 bed terraced house	£ 380,000		pre owned	No info								
2 bed flat	£ 230,000		pre owned	50	£ 4,600	1 bed flat	50	154000	3080	1 bed flat	50	153230
1 bed ET house	£ 200,000		pre owned	No info		2 Bed Flat	70	220000	3143	2 Bed Flat	70	218900
1 bed maisonette	£ 180,000		pre owned	40	£ 4,500	3 Bed Flat	86	250000	2907	3 Bed Flat	86	248750
1 bed flat	£ 150,000			42	£ 3,571	4 Bed Flat	99	300000	3030	4 Bed Flat	99	298500
						3 bed Terr	93	350000	3763	3 bed Terr	93	348250
Sold						4 bed Terr	121	385000	3182	4 bed Terr	121	383075
3 bed flat	Nov-14	£ 186,000.00	pre owned	83	£ 2,241							
1 bed flat	Nov-14	£ 150,100.00	pre owned	No info								
<a href="http://Home.co.uk">Home.co.uk</a>												
This report displays the average* asking prices for property for sale in IG11 for each month from March 2014 to March 2015. The price trends are broken down by property type and number of bedrooms. We also display graphs of median* property asking prices, which may be more helpful for spotting trends. You can view the Property Asking Prices Report for IG11 over another date range or view the report for another location using the options at the bottom of the page.												
<b>Average Asking Prices By Type in IG11 (£000's)</b>												
	Mar-14	Mar-15	Change									
Detached	£364,986	£800,000	119%									
Semi	£331,792	£374,930	13%									
Terraced	£295,291	£330,411	12%									
Flat	£165,759	£186,780	13%									
All	£250,444	£268,875	7%									
<b>Average Ask Average Ask Average Ask Average Asking Prices By Number of Bedrooms in IG11 (£000's)</b>												
	Mar-14	Mar-15	Change									
5+ Bedrooms	£426,247	£495,360	16%									
4 Bedrooms	£362,430	£371,099	2%									
3 Bedrooms	£266,597	£286,170	7%									
2 Bedrooms	£191,698	£217,312	13%									
1 Bedroom	£142,827	£153,974	8%									
All	£250,444	£268,875	7%									
House Prices Report for IG11 - November 2013 to November 2014												
This report displays the average* property sale price for each type of property in IG11 for each month from November 2013 to November 2014. You can view the House Prices Report for IG11 over another date range or view the report for another location using the options at the bottom of the page.												
<b>Average Property Selling Prices in IG11 (£000's)</b>												
	Nov-13	Nov-14	Change									
Semi	£321,665	£357,500	11%									
Terraced	£237,550	£257,667	8%									
Flat	£129,033	£159,587	24%									
All	£206,291	£211,832	3%									

Brent		Evidence		Assumed values based on this evidence										Sensitivity analysis -0.5% value			
<b>Rightmove</b>																	
<b>On the market</b>		within 1/4 mile															
				Area	£/m2	<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>				<b>Unit</b>	<b>Size M3</b>	<b>Estimate d value</b>			
8 bed semi		£	699,950	pre-owned			1 bed flat	50	230000	4600		1 bed flat	50	228850			
3 bed apartment		£	549,950	pre-owned			2 Bed Flat	70	300000	4286		2 Bed Flat	70	298500			
3 bed semi		£	475,000	pre-owned	133	3571.429	3 Bed Flat	86	380000	4419		3 Bed Flat	86	378100			
3 bed terraced		£	430,000	pre-owned	94.6	4545.455	4 Bed Flat	99	450000	4545		4 Bed Flat	99	447750			
3 bed terraced		£	395,000	pre-owned			3 bed Ter	93	450000	4839		3 bed Ter	93	447750			
3 bed terraced		£	375,000	pre-owned	86	4360.465	4 bed Ter	121	575000	4752		4 bed Ter	121	572125			
2 bed flat		£	312,500	pre-owned	71.8	4352.368											
2 bed flat		£	289,950	New	56.5	5131.858											
2 bed flat		£	265,000	pre-owned	64	4140.625											
1 bed flat		£	225,000	pre-owned													
<b>Sold</b>																	
3 bed terraced		Jan-15	£	385,000	pre-owned												
2 bed terraced		Dec-14	£	310,000	pre-owned												
2 bed flat		Oct-14	£	244,950	pre-owned												
1 bed flat		Aug-14	£	180,000	pre-owned												
<a href="http://Home.co.uk">Home.co.uk</a>																	
<b>Asking prices</b>																	
<b>Average by type</b>			Mar-14	Mar-15	Change												
Detached			£595,964	£681,639	14%												
Semi			£491,038	£545,552	11%												
Terraced			£361,078	£392,138	9%												
Flat			£229,896	£268,316	17%												
All			£385,288	£381,083	-1%												
<b>Average by bedrooms</b>			Mar-14	Mar-15	Change												
5+ Bedrooms			£624,614	£742,825	19%												
4 Bedrooms			£550,802	£568,823	3%												
3 Bedrooms			£382,320	£410,259	7%												
2 Bedrooms			£255,078	£281,221	10%												
1 Bedroom			£188,719	£218,184	16%												
All			£385,288	£381,083	-1%												
<b>Sold prices</b>																	
<b>Averages</b>			Nov-13	Nov-14	Change												
Detached			£463,333	£587,500	27%												
Semi			£347,994	£416,350	20%												
Terraced			£318,738	£357,200	12%												
Flat			£197,604	£208,500	6%												
All			£283,288	£393,278	39%												



Croydon		Evidence																																																									
<b>Rightmove</b>												Assumed values based on this evidence					Sensitivity analysis -0.5% value																																										
<b>On the market</b>						Estimated																																																					
						Floor area £/M2																																																					
3 bed terraced				450000 pre owned		71.3						<table border="1"> <thead> <tr> <th>Unit</th> <th>Size M3</th> <th>Estimated value</th> </tr> </thead> <tbody> <tr> <td>1 bed flat</td> <td>50</td> <td>290000</td> </tr> <tr> <td>2 Bed Flat</td> <td>70</td> <td>375000</td> </tr> <tr> <td>3 Bed Flat</td> <td>86</td> <td>400000</td> </tr> <tr> <td>4 Bed Flat</td> <td>99</td> <td>475000</td> </tr> <tr> <td>3 bed Terr</td> <td>93</td> <td>475000</td> </tr> <tr> <td>4 bed Ter</td> <td>121</td> <td>525000</td> </tr> </tbody> </table>			Unit	Size M3	Estimated value	1 bed flat	50	290000	2 Bed Flat	70	375000	3 Bed Flat	86	400000	4 Bed Flat	99	475000	3 bed Terr	93	475000	4 bed Ter	121	525000	<table border="1"> <thead> <tr> <th>Unit</th> <th>Size M3</th> <th>Estimate d value</th> </tr> </thead> <tbody> <tr> <td>1 bed flat</td> <td>50</td> <td>288550</td> </tr> <tr> <td>2 Bed Flat</td> <td>70</td> <td>373125</td> </tr> <tr> <td>3 Bed Flat</td> <td>86</td> <td>398000</td> </tr> <tr> <td>4 Bed Flat</td> <td>99</td> <td>472625</td> </tr> <tr> <td>3 bed Terr</td> <td>93</td> <td>472625</td> </tr> <tr> <td>4 bed Ter</td> <td>121</td> <td>522375</td> </tr> </tbody> </table>			Unit	Size M3	Estimate d value	1 bed flat	50	288550	2 Bed Flat	70	373125	3 Bed Flat	86	398000	4 Bed Flat	99	472625	3 bed Terr	93	472625	4 bed Ter	121	522375
Unit	Size M3	Estimated value																																																									
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4 bed Ter	121	522375																																																									
1 bed flat		290000	New		52.2	£	5,556	1 bed flat	50	290000	5800	1 bed flat	50	288550																																													
2 bed flat		375000	New					2 Bed Flat	70	375000	5357	2 Bed Flat	70	373125																																													
4 bed terraced		499950	pre owned		131.1	£	3,814	3 Bed Flat	86	400000	4651	3 Bed Flat	86	398000																																													
3 bed flat		350000	New Conversion		79.2	£	4,419	4 Bed Flat	99	475000	4798	4 Bed Flat	99	472625																																													
2 bed flat		350000	pre owned					3 bed Terr	93	475000	5108	3 bed Terr	93	472625																																													
2 bed penthouse duplex		345000	pre owned		98	£	3,520	4 bed Ter	121	525000	4339	4 bed Ter	121	522375																																													
2 bed flat		275000	pre owned																																																								
2 bed flat		265000	pre owned		60.9	£	4,351																																																				
1 bed flat		255000	pre owned		45.2	£	5,642																																																				
1 bed flat		249950	pre owned Conv.		48.3	£	5,175																																																				
<b>Sold</b>																																																											
4 bed terrace	Jan-15	370000	pre owned		130	£	2,846																																																				
3 bed terrace	Dec-14	360000	pre owned																																																								
2 bed terrace	Nov-14	290000	pre owned																																																								
3 bed flat	Nov-14	320000	pre owned		172	£	1,860																																																				
3 bed flat	Sep-14	310000	pre owned																																																								
2 bed flat	Aug-14	347600	pre owned		72.4	£	4,801																																																				
1 bed flat	Aug-14	189000	pre owned		45	£	4,200																																																				
<a href="http://Home.co.uk">Home.co.uk</a>																																																											
<b>Average Asking Prices By Type</b>																																																											
		Mar-14	Mar-15	Change																																																							
Detached		£937,709	£1,124,729	20%																																																							
Semi		£650,474	£768,990	18%																																																							
Terraced		£507,098	£561,263	11%																																																							
Flat		£319,363	£364,123	14%																																																							
All		£468,902	£542,220	16%																																																							
<b>Average Asking Prices By Number of Bedrooms</b>																																																											
		Mar-14	Mar-15	Change																																																							
5+ Bedrooms		£969,193	£1,118,291	15%																																																							
4 Bedrooms		£582,023	£675,091	16%																																																							
3 Bedrooms		£472,246	£485,775	3%																																																							
2 Bedrooms		£353,897	£382,081	8%																																																							
1 Bedroom		£242,753	£293,344	21%																																																							
All		£468,902	£542,220	16%																																																							
<b>Average Property Selling Prices</b>																																																											
		Nov-13	Nov-14	Change																																																							
Detached		£1,101,667	£565,000	-49%																																																							
Semi		£657,678	£602,091	-8%																																																							
Terraced		£373,711	£445,167	19%																																																							
Flat		£251,818	£319,790	27%																																																							
All		£345,840	£404,417	17%																																																							



Hounslow		Evidence															
<b>Rightmove</b>								Assumed values based on this evidence				Sensitivity analysis -0.5% value					
<b>On the market</b>				Estimated		Floor area		£/M2									
4 bed terraced		364950 pre owned		85		£ 4,294											
2 bed flat		275000 pre owned		65		£ 4,231											
<b>Sold</b>																	
3 bed terrace		Sep-14		370000 pre owned													
1 bed flat		May-14		195000 new													
1 bed flat		May-14		187000 new													
				VERY LITTLE EVIDENCE													
<a href="#">Home.co.uk</a>																	
<b>Average Asking Prices By Type</b>																	
		Mar-14		Mar-15		Change											
Detached		£618,625		£624,975		1%											
Semi		£385,863		£422,547		10%											
Terraced		£308,596		£343,723		11%											
Flat		£196,837		£214,032		9%											
All		£295,417		£337,117		14%											
<b>Average Asking Prices By Number of Bedrooms</b>																	
		Mar-14		Mar-15		Change											
5+ Bedrooms		£630,699		£551,641		-13%											
4 Bedrooms		£409,900		£436,208		6%											
3 Bedrooms		£362,168		£386,795		7%											
2 Bedrooms		£227,675		£251,089		10%											
1 Bedroom		£178,602		£183,057		2%											
All		£295,417		£337,117		14%											
<b>Average Property Selling Prices</b>																	
		Nov-13		Nov-14		Change											
Detached		-		-		-											
Semi		£330,380		£360,000		9%											
Terraced		£310,333		£394,000		27%											
Flat		£149,500		£236,238		58%											
All		£236,181		£310,869		32%											

**Newham Evidence**

**Rightmove  
On the market**

Estimated  
Floor area £/M2

Assumed values based on this evidence

Sensitivity analysis -0.5% value

2 bed terraced house		429995	pre owned	88.11	£ 4,880
2 bed flat		500000	pre owned	70.18	£ 7,125
2 bed flat		210000	pre owned	46	£ 4,565
1 bed flat		340000	pre owned		
1 bed flat		234000	new	48.69	£ 4,806
1 bed flat		228000	new	53	£ 4,302

Unit	Size M3	Estimated value
1 bed flat	50	250000
2 Bed Flat	70	350000
3 Bed Flat	86	450000
4 Bed Flat	99	500000
3 bed Terr	93	525000
4 bed Terr	121	625000

Unit	Size M3	Estimated value
1 bed flat	50	248750
2 Bed Flat	70	348250
3 Bed Flat	86	447750
4 Bed Flat	99	497500
3 bed Terr	93	522375
4 bed Terr	121	621875

**Sold**

3 bed terra	Jan-15	300000	pre owned	81.5	£ 3,681
2 bed terra	Jul-14	215000	pre owned		
2 bed flat	Aug-14	142000	pre owned	57.6	£ 2,465
2 bed flat	Mar-14	190000	pre owned		
1 bed flat	Jul-14	125000	pre owned	53	£ 2,358

VERY LITTLE EVIDENCE

[Home.co.uk](http://Home.co.uk)

**Average Asking Prices By Type**

	Mar-14	Mar-15	Change
Detached	£390,000	£379,500	-3%
Semi	£318,136	£338,183	6%
Terraced	£339,732	£408,889	20%
Flat	£363,521	£463,463	27%
All	£363,701	£458,338	26%

**Average Asking Prices By Number of Bedrooms**

	Mar-14	Mar-15	Change
5+ Bedro	£420,000	£432,500	3%
4 Bedroo	£344,083	£672,856	96%
3 Bedroo	£450,152	£697,367	55%
2 Bedroo	£386,900	£443,046	15%
1 Bedroo	£263,989	£354,051	34%
All	£363,701	£458,338	26%

**Average Property Selling Prices**

	Nov-13	Nov-14	Change
Detached	£320,000	-	-
Semi	£285,000	-	-
Terraced	£267,850	£294,250	10%
Flat	£276,904	£311,210	12%
All	£275,620	£307,098	11%

Southwark	Evidence																		
<b>Rightmove</b>																			
<b>On the market</b>						Estimated Floor area £/M2				Assumed values based on this evidence							Sensitivity analysis -0.5% value		
4 bed townhouse			879999	pre owned		108.8 £ 8,088													
3 bed terraced			950000	pre owned		154.7 £ 6,141													
3 bed terraced			800000	pre owned		70.1 £ 11,412													
2 bed terraced			499999	pre owned		56.2 £ 8,897													
2 bed flat	14th floor		960000	New															
2 bed flat	Penthouse		950000	pre owned	Refurb	94 £ 10,106													
2 bed flat			950000	New		90.5 £ 10,497													
2 bed flat			510000	pre owned		67.4 £ 7,567													
1 bed flat	15th floor		585000	New															
1 bed flat			375000	pre owned		43 £ 8,721													
1 bed flat			350000	pre owned		36 £ 9,722													
<b>Sold</b>																			
3 bed terraced	Dec-14		580000	pre owned		89 £ 6,517													
3 bed terraced	Nov-14		685000	pre owned		80.9 £ 8,467													
2 bed terraced	Dec-14		449950	pre owned															
2 bed flat	Nov-14		370000	pre owned		53.3 £ 8,442													
2 bed flat	Mar-14		495000	pre owned															
1 bed flat	Sep-14	Low rise	405000	pre owned															
<a href="http://Home.co.uk">Home.co.uk</a>																			
<b>Average Asking Prices By Type</b>																			
	Mar-14	Mar-15	Change																
Detached	£699,999	£1,041,667	49%																
Semi	£625,000	£591,667	-5%																
Terraced	£622,917	£698,636	12%																
Flat	£644,416	£574,538	-11%																
All	£636,390	£596,178	-6%																
<b>Average Asking Prices By Number of Bedrooms</b>																			
	Mar-14	Mar-15	Change																
5+ Bedrooms	£835,000	£1,228,571	47%																
4 Bedrooms	£1,150,000	£843,495	-27%																
3 Bedrooms	£1,019,345	£834,258	-18%																
2 Bedrooms	£563,861	£599,364	6%																
1 Bedroom	£383,017	£424,220	11%																
All	£636,390	£596,178	-6%																
<b>Average Property Selling Prices</b>																			
	Nov-13	Nov-14	Change																
Detached	-	-	-																
Semi	-	£467,000	-																
Terraced	£666,857	£690,000	3%																
Flat	£315,366	£442,551	40%																
All	£347,740	£486,117	40%																

Tower Hamlets		Evidence																					
<b>Rightmove</b>														Assumed values based on this evidence		Sensitivity analysis -0.5% value							
<b>On the market</b>						Estimated																	
						Floor area £/M2																	
3 bed penthouse				2500000		pre owned		250		£ 10,000													
3 bed penthouse				2100000		pre owned		219		£ 9,589													
3 bed penthouse				1900000		pre owned		215		£ 8,837													
3 bed flat		29th floor		1600000		New		168.4		£ 9,501													
3 bed flat		36th floor Landmark east		1450000		New		132		£ 10,985													
2 bed flat		Duplex luxury		1600000		pre owned Refurb		222.7		£ 7,185													
2 bed flat		1 west india quay		1290000		New		141		£ 9,149													
2 bed flat		West India Quay		24th floor		830000		New		87.79		£ 9,454											
1 bed flat		Landmark East		views		550000		New		56		£ 9,821											
1 bed flat		Landmark East		36th floor		525000		New		48.9		£ 10,736											
1 bed flat		Landmark East		28th floor		500000		New		51.8		£ 9,653											
1 bed flat		Discovery dock				475000		pre owned		49.5		£ 9,596		Lots of 2 beds around 700000-800000									
<b>Sold</b>																							
No evidence showing bedroom numbers or floor areas																							
<a href="http://Home.co.uk">Home.co.uk</a>																							
<b>Average Asking Prices By Type</b>																							
		Mar-14		Mar-15		Change																	
Detached		£1,202,250		£329,500		-73%																	
Semi		£534,993		£579,374		8%																	
Terraced		£705,664		£624,261		-12%																	
Flat		£600,799		£572,294		-5%																	
All		£606,573		£575,703		-5%																	
<b>Average Asking Prices By Number of Bedrooms</b>																							
		Mar-14		Mar-15		Change																	
5+ Bedrooms		£2,066,428		£1,000,000		-52%																	
4 Bedrooms		£2,352,772		£1,682,447		-28%																	
3 Bedrooms		£970,297		£882,751		-9%																	
2 Bedrooms		£575,323		£607,801		6%																	
1 Bedroom		£392,996		£421,794		7%																	
All		£606,573		£575,703		-5%																	
<b>Average Property Selling Prices</b>																							
		Nov-13		Nov-14		Change																	
Detached		-		£702,000		-																	
Semi		£330,000		-		-																	
Terraced		£554,750		£474,000		-15%																	
Flat		£418,718		£371,605		-11%																	
All		£422,248		£381,515		-10%																	

## Scheme Type 2 Evidence

Barking & Dagenham Evidence														
Rightmove														
On the market						Estimated								Assumed values based on this evidence
						Floor area	£/M2							
4 bed terraced house			£ 380,000		pre owned	No info								
2 bed flat			£ 257,500		pre owned	67.9	£ 3,792							
1 bed ET house			£ 200,000		pre owned	No info								
1 bed maisonette			£ 180,000		pre owned	40	£ 4,500							
1 bed flat			£ 175,000			43.9	£ 3,986							
Sold														
3 bed flat		Nov-14	£ 186,000.00		pre owned		83	£ 2,241						
1 bed flat		Nov-14	£ 150,100.00		pre owned	No info								3% value increase
<a href="#">Home.co.uk</a>														
<b>Average Asking Prices By Type in IG11 (£000's)</b>														
		Mar-14		Mar-15	Change									
Detached		£364,986		£800,000	119%									
Semi		£331,792		£374,930	13%									
Terraced		£295,291		£330,411	12%									
Flat		£165,759		£186,780	13%									
All		£250,444		£268,875	7%									
<b>Average Asking Prices Average Ask Average Ask Average Asking Prices By Number of Bedrooms in IG11 (£000's)</b>														
		Mar-14		Mar-15	Change									
5+ Bedrooms		£426,247		£495,360	16%									
4 Bedrooms		£362,430		£371,099	2%									
3 Bedrooms		£266,597		£286,170	7%									
2 Bedrooms		£191,698		£217,312	13%									
1 Bedroom		£142,827		£153,974	8%									
All		£250,444		£268,875	7%									
<b>Average Property Selling Prices in IG11 (£000's)</b>														
		Nov-13		Nov-14	Change									
Semi		£321,665		£357,500	11%									
Terraced		£237,550		£257,667	8%									
Flat		£129,033		£159,587	24%									
All		£206,291		£211,832	3%									

Brent		Evidence																			
Assumed values based on this evidence																					
<b>Rightmove</b>																					
<b>On the market</b>		within 1/4 mile																			
				Area		£/m2															
2 bed flat		Cedar House		£ 485,000		New		63.3		7661.927		Unit		Size M3		Estimated value					
2 bed flat		Emerald gardens		£ 790,000		New						1 bed flat		50		300000				6000	
1 bed flat		Cedar House		£ 330,000		New		49.9		6613.226		2 Bed Flat		70		385000				5500	
1 bed flat		Emerald gardens		£ 340,000		New						3 Bed Flat		86		425000				4942	
						Limited evidence						4 Bed Flat		99		475000				4798	
												3 bed Ter		93		470000				5054	
												4 bed Ter		121		600000				4959	
<b>Sold</b>																					
2 bed terraced		Dec-14		£ 336,000		pre-owned		78.1		4302.177											
2 bed flat		Oct-14		£ 270,000		pre-owned		55.3		4882.459											
						Limited evidence															
<a href="http://Home.co.uk">Home.co.uk</a>																					
<b>Asking prices</b>																					
<b>Average by type</b>																					
		Mar-14		Mar-15		Change															
Detached		£744,774		£921,504		24%						1 bed flat		50		309000					
Semi		£498,399		£547,645		10%						2 Bed Flat		70		396550					
Terraced		£380,771		£476,538		25%						3 Bed Flat		86		437750					
Flat		£252,864		£320,200		27%						4 Bed Flat		99		489250					
All		£409,401		£474,770		16%						3 bed Ter		93		484100					
												4 bed Ter		121		618000					
<b>Average by bedrooms</b>																					
		Mar-14		Mar-15		Change															
5+ Bedrooms		£716,513		£831,485		16%															
4 Bedrooms		£540,134		£747,422		38%															
3 Bedrooms		£361,804		£442,715		22%															
2 Bedrooms		£251,368		£334,580		33%															
1 Bedroom		£168,545		£255,415		52%															
All		£409,401		£474,770		16%															
<b>Sold prices</b>																					
<b>Averages</b>																					
		Nov-13		Nov-14		Change															
Detached		£522,500		£580,000		11%															
Semi		£415,939		£476,167		14%															
Terraced		£256,300		£410,333		60%															
Flat		£219,764		£215,489		-2%															
All		£268,874		£356,291		33%															



Croydon		Evidence															
<b>Rightmove</b>		Assumed values based on this evidence															
<b>On the market</b>				Estimated													
				Floor area		£/M2											
3 bed terraced		330000 pre owned															
2 bed terraced		310000 Pre owned		63		£ 4,921											
2 bed flat		Saffron Tower 25th floor		430000 New		66.23 £ 6,493											
2 bed flat		slit level conversion		265000 pre owned		97 £ 2,732											
1 bed flat		Saffron Tower 9th floor		330000 New		49.32 £ 6,691											
1 bed flat		Saffron Tower 15th floor		320000 pre owned Conv.		43.8 £ 7,306											
<b>Sold</b>																	
2 bed terrace		May-14		310000 New		97 £ 3,196											
3 bed terrace		Oct-14		312000 pre owned		77.2 £ 4,041											
						3% value increase											
2 bed terrace		Jan-15		276000 pre owned		70.4 £ 3,920											
2 bed flat		Aug-14		242500 pre owned													
1 bed flat		Dec-14		173000 pre owned		47.7 £ 3,627											
<a href="#">Home.co.uk</a>																	
<b>Average Asking Prices By Type</b>																	
		Mar-14		Mar-15		Change											
Detached		£835,539		£688,768		-18%											
Semi		£337,672		£396,255		17%											
Terraced		£283,520		£327,926		16%											
Flat		£222,048		£288,540		30%											
All		£308,841		£359,652		16%											
<b>Average Asking Prices By Number of Bedrooms</b>																	
		Mar-14		Mar-15		Change											
5+ Bedrooms		£911,246		£944,480		4%											
4 Bedrooms		£457,882		£493,443		8%											
3 Bedrooms		£309,661		£379,954		23%											
2 Bedrooms		£257,019		£300,932		17%											
1 Bedroom		£175,285		£246,737		41%											
All		£308,841		£359,652		16%											
<b>Average Property Selling Prices</b>																	
		Nov-13		Nov-14		Change											
Detached		£456,000		£470,000		3%											
Semi		£269,287		£353,861		31%											
Terraced		£235,119		£295,955		26%											
Flat		£183,752		£210,530		15%											
All		£233,841		£290,221		24%											

Greenwich Evidence															
<b>Rightmove</b>										Assumed values based on this evidence					
<b>On the market</b>										Estimated Floor area		£/M2			
3 bed flat	Howe House	420000 -	440000 new							<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>			
2 bed flat			340000 new conversion	80	£ 4,250					1 bed flat	50	240000	4800		
2 bed flat	Howerd Court		365000 pre owned	71	£ 5,141					2 Bed Flat	70	325000	4643		
2 bed flat			275000 pre owned	55	£ 5,000					3 Bed Flat	86	385000	4477		
2 bed flat	Maritime House		255000 pre owned	56.4	£ 4,521					4 Bed Flat	99	400000	4040		
1 bed flat	Vista building		220000 pre owned							3 bed Terr	93	395000	4247		
1 bed flat	Vista building		195000 pre owned	38.6	£ 5,052					4 bed Terr	121	425000	3512		
1 bed flat			220000 new												
										3% value increase					
<b>Sold</b>										<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>			
2 bed terrace	Aug-14		282000 pre owned							1 bed flat	50	247200			
2 bed flat	Sep-14	Fraser House	250000 pre owned							2 Bed Flat	70	334750			
2 bed flat	Dec-14	Maritime House	272500 pre owned							3 Bed Flat	86	396550			
										4 Bed Flat	99	412000			
										3 bed Terr	93	406850			
										4 bed Terr	121	437750			
<a href="http://Home.co.uk">Home.co.uk</a>															
<b>Average Asking Prices By Type</b>															
	Mar-14	Mar-15	Change												
Detached	£1,774,988	£475,990	-73%												
Semi	£300,449	£392,646	31%												
Terraced	£289,229	£356,394	23%												
Flat	£224,113	£314,119	40%												
All	£296,706	£341,157	15%												
<b>Average Asking Prices By Number of Bedrooms</b>															
	Mar-14	Mar-15	Change												
5+ Bedrooms	£1,489,369	£579,540	-61%												
4 Bedrooms	£349,090	£415,882	19%												
3 Bedrooms	£328,646	£419,121	28%												
2 Bedrooms	£242,059	£300,469	24%												
1 Bedroom	£153,522	£236,763	54%												
All	£296,706	£341,157	15%												
<b>Average Property Selling Prices</b>															
	Nov-13	Nov-14	Change												
Detached	-	-	-												
Semi	£282,811	£312,599	11%												
Terraced	£246,409	£310,000	26%												
Flat	£237,649	£229,176	-4%												
All	£245,562	£275,855	12%												

Hounslow		Evidence																
<b>Rightmove</b>										Assumed values based on this evidence								
<b>On the market</b>										Estimated								
										Floor area £/M2								
2 bed flat	Hounslow Quarter			325000	New			66	£ 4,924									
1 bed flat	Hounslow Quarter			265000	New													
<b>Sold</b>																		
4 bed terrace	Nov-14			460000	pre owned			144.4	£ 3,186									
2 bed terrace	Aug-14			271000	pre owned													
1 bed flat	Dec-14	Blenheim Centre		277000	Second sale													
2 bed flat	Oct-14	Blenheim Centre		249950	Second sale			71	£ 3,520									
										VERY LITTLE EVIDENCE								
<a href="http://Home.co.uk">Home.co.uk</a>												3% value increase						
<b>Average Asking Prices By Type</b>																		
	Mar-14	Mar-15	Change															
Detached	£895,000	£561,633	-37%															
Semi	£410,263	£514,870	25%															
Terraced	£339,514	£406,345	20%															
Flat	£193,946	£244,110	26%															
All	£311,459	£389,925	25%															
<b>Average Asking Prices By Number of Bedrooms</b>																		
	Mar-14	Mar-15	Change															
5+ Bedrooms	£622,475	£687,475	10%															
4 Bedrooms	£485,581	£545,483	12%															
3 Bedrooms	£383,710	£417,966	9%															
2 Bedrooms	£226,667	£304,050	34%															
1 Bedroom	£194,976	£207,148	6%															
All	£311,459	£389,925	25%															
<b>Average Property Selling Prices</b>																		
	Nov-13	Nov-14	Change															
Detached	-	-	-															
Semi	£350,346	£403,564	15%															
Terraced	£319,750	£352,389	10%															
Flat	£188,071	£207,773	10%															
All	£273,113	£306,739	12%															

Newham		Evidence														
<b>Rightmove</b>										Assumed values based on this evidence						
<b>On the market</b>										Estimated Floor area £/M2						
3 bed flat	Custom House	779950	new	106	£ 7,358	<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>								
3 bed flat	Royal Dockside	779950	new	100	£ 7,800	1 bed flat	50	275000				5500				
3 bed flat	Royal Quat Latitude Court	540000	new	123.4	£ 4,376	2 Bed Flat	70	375000				5357				
2 bed flat	Basin approach	399000-	450000	new	67.34	£ 6,683	3 Bed Flat	86	500000			5814				
1 bed flat	Albert basin way	269995	pre owned	50.8	£ 5,315	4 Bed Flat	99	575000				5808				
1 bed flat	Royal Dockside	355000	new			3 bed Terraced/ Town	93	450000				4839				
<b>Sold</b>										4 bed Terraced/ Town				121	600000	4959
3 bed terra	Nov-14	280000	pre owned	Major road location												
2 bed terra	Jul-14	276000	pre owned													
										VERY LITTLE EVIDENCE						
<a href="#">Home.co.uk</a>										3% value increase						
<b>Average Asking Prices By Type</b>										<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>				
	Mar-14	Mar-15	Change			1 bed flat	50	283250								
Detached	£587,500	£565,000	-4%			2 Bed Flat	70	386250								
Semi	£279,722	£341,088	22%			3 Bed Flat	86	515000								
Terraced	£298,696	£318,758	7%			4 Bed Flat	99	592250								
Flat	£185,591	£205,096	11%			3 bed Terraced/ Town	93	463500								
All	£256,437	£282,770	10%			4 bed Terraced/ Town	121	618000								
										-0.5% value						
<b>Average Asking Prices By Number of Bedrooms</b>										<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>				
	Mar-14	Mar-15	Change			1 bed flat	50	273625								
5+ Bedroo	£576,489	£470,821	-18%			2 Bed Flat	70	373125								
4 Bedroo	£332,358	£361,243	9%			3 Bed Flat	86	497500								
3 Bedroo	£278,129	£302,946	9%			4 Bed Flat	99	572125								
2 Bedroo	£188,550	£229,553	22%			3 bed Terraced/ Town	93	447750								
1 Bedroo	£152,683	£165,617	8%			4 bed Terraced/ Town	121	597000								
All	£256,437	£282,770	10%													
<b>Average Property Selling Prices</b>																
	Nov-13	Nov-14	Change													
Detached	£363,500	-	-													
Semi	£300,000	£227,000	-24%													
Terraced	£234,880	£272,564	16%													
Flat	£145,667	£185,632	27%													
All	£223,713	£239,284	7%													

southwark	Evidence																																																	
<b>Rightmove</b>												Assumed values based on this evidence																																						
<b>On the market</b>												Estimated Floor area £/M2																																						
3 bed flat				375000	pre owned		69	£	5,435																																									
3 bed flat				340000	pre owned		71.9	£	4,729																																									
4 bed flat	split level			399900	pre owned		95	£	4,209																																									
2 bed flat				284000	pre owned		58	£	4,897																																									
1 bed flat	conversion			400000	pre owned		51.1	£	7,828																																									
<b>Sold</b>												penthouse																																						
3 bed terraced	Dec-14			750000	pre owned		114.5	£	6,550																																									
4 bed terraced	Dec-14			1700000	pre owned		278	£	6,115																																									
2 bed terraced	Oct-14			499950	pre owned		59.6	£	8,388																																									
1 bed flat	Dec-14			275000	pre owned		55.6	£	4,946																																									
2 bed flat	Sep-14			358000	pre owned		85.3	£	4,197																																									
2 bed flat	Sep-14			426000	pre owned		74.2	£	5,741																																									
<a href="http://Home.co.uk">Home.co.uk</a>																																																		
<b>Average Asking Prices By Type</b>																																																		
		Mar-14	Mar-15	Change																																														
Detached		£3,075,000	£1,050,000	-66%																																														
Semi		£1,297,500	£1,143,958	-12%																																														
Terraced		£800,590	£867,399	8%																																														
Flat		£315,459	£416,062	32%																																														
All		£542,181	£604,228	11%																																														
<b>Average Asking Prices By Number of Bedrooms</b>																																																		
		Mar-14	Mar-15	Change																																														
5+ Bedrooms		£1,579,994	£1,216,429	-23%																																														
4 Bedrooms		£688,495	£892,797	30%																																														
3 Bedrooms		£517,045	£600,369	16%																																														
2 Bedrooms		£390,254	£441,821	13%																																														
1 Bedroom		£249,653	£337,434	35%																																														
All		£542,181	£604,228	11%																																														
<b>Average Property Selling Prices</b>																																																		
		Nov-13	Nov-14	Change																																														
Detached		-	-	-																																														
Semi		£933,500	-	-																																														
Terraced		£876,227	£850,079	-3%																																														
Flat		£306,555	£391,339	28%																																														
All		£475,402	£528,961	11%																																														
												3% value increase																																						
												<table border="1"> <thead> <tr> <th>Unit</th> <th>Size M3</th> <th>Estimated value</th> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td>1 bed flat</td> <td>50</td> <td>350000</td> <td></td> <td>7000</td> </tr> <tr> <td>2 Bed Flat</td> <td>70</td> <td>430000</td> <td>800000</td> <td>6143</td> </tr> <tr> <td>3 Bed Flat</td> <td>86</td> <td>500000</td> <td></td> <td>5814</td> </tr> <tr> <td>4 Bed Flat</td> <td>99</td> <td>650000</td> <td></td> <td>6566</td> </tr> <tr> <td>3 bed Terraced/ Town</td> <td>93</td> <td>650000</td> <td></td> <td>6989</td> </tr> <tr> <td>4 bed Terraced/ Town</td> <td>121</td> <td>875000</td> <td></td> <td>7231</td> </tr> </tbody> </table>				Unit	Size M3	Estimated value			1 bed flat	50	350000		7000	2 Bed Flat	70	430000	800000	6143	3 Bed Flat	86	500000		5814	4 Bed Flat	99	650000		6566	3 bed Terraced/ Town	93	650000		6989	4 bed Terraced/ Town	121	875000		7231
Unit	Size M3	Estimated value																																																
1 bed flat	50	350000		7000																																														
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Unit	Size M3	Estimated value																																																
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3 bed Terraced/ Town	93	646750																																																
4 bed Terraced/ Town	121	870625																																																

Tower Hamlets		Evidence																		
<b>Rightmove</b>										Assumed values based on this evidence										
<b>On the market</b>										Estimated										
										Floor area £/M2										
3 bed penthouse				5000000	New	luxury		310	£ 16,129											
3 bed penthouse	luxury			3499950	New															
3 bed penthouse		17th floor		3500000	New			241	£ 14,523											
3 bed flat	16th floor			2500000	New			148	£ 16,892											
3 bed flat	6th floor	kingswood gardens		1975000	New			154	£ 12,825											
3 bed flat	14th floor			2600000	New			132	£ 19,697											
2 bed flat	kingswood gardens			1800000	New			130.1	£ 13,836											
2 bed flat	Goodmans Fields	1000000-		1323999	New			91	£ 14,549											
1 bed flat	Goodmans Fields	11th floor		995000	New															
1 bed flat	Goodmans Fields			975000	New			65	£ 15,000											
1 bed flat	Meranti House			890000	New			64.2	£ 13,863											
1 bed flat	Royal mint gardens	6th floor		739950	New			57.22	£ 12,932											
<b>Sold</b>																				
No evidence showing bedroom numbers or floor areas																				
Studio	Royal mint place		Dec-14	312000	New			35.67	£ 8,747											
2 bed split level flat			Dec-14	645000	New			97	£ 6,649											
1 bed flat	Conant Mews		Dec-14	402000	Pre owned			40.6	£ 9,901											
<a href="http://Home.co.uk">Home.co.uk</a>																				
<b>Average Asking Prices By Type</b>																				
		Mar-14	Mar-15	Change																
Detached		£600,000	£960,000	60%																
Semi		£711,236	£716,333	1%																
Terraced		£1,481,500	£1,549,155	5%																
Flat		£723,708	£797,009	10%																
All		£742,239	£827,022	11%																
<b>Average Asking Prices By Number of Bedrooms</b>																				
		Mar-14	Mar-15	Change																
5+ Bedrooms		£2,900,000	£1,554,166	-46%																
4 Bedrooms		£1,049,879	£1,284,419	22%																
3 Bedrooms		£1,302,671	£1,107,391	-15%																
2 Bedrooms		£755,933	£821,786	9%																
1 Bedroom		£507,453	£596,812	18%																
All		£742,239	£827,022	11%																
<b>Average Property Selling Prices</b>																				
		Nov-13	Nov-14	Change																
Detached		-	-	-																
Semi		-	-	-																
Terraced		£995,000	£1,404,600	41%																
Flat		£418,267	£460,969	10%																
All		£433,647	£542,317	25%																

### Scheme Type 3 Evidence

Barking & Dagenham		Evidence																	
<b>Rightmove</b>										Assumed values based on this evidence									
<b>On the market</b>										Estimated									
										Floor area £/M2									
4 bed town house				850000	Pre owned	123	£ 6,911												
3 bed Terraced				950000	Pre owned	115.6	£ 8,218												
3 bed flat		Windlass Court, bethnal green		675000	New			<b>Unit</b>		<b>Size M3</b>		<b>Estimated value</b>							
1 bed flat				390000	New	39.4	£ 9,898	1 bed flat		50		385000		£ 7,700					
1 bed flat		Repossession		295000	New	48	£ 6,146	2 Bed Flat		70		500000		£ 7,143					
<b>Sold</b>										3 Bed Flat		86		625000		£ 7,267			
3 bed flat				Dec-14	560000	Pre owned	75.1	£ 7,457	4 Bed Flat		99		725000		£ 7,323				
4 bed town house				Dec-14	690000	Pre owned	102.8	£ 6,712	3 bed Ter		93		800000		£ 8,602				
1 bed flat				Jan-15	385000	Pre owned	41.4	£ 9,300	4 bed Ter		121		900000		£ 7,438				
2 bed terraced				Dec-14	803000	Pre owned	102.7	£ 7,819											
2 bed duplex				Nov-14	711000	Pre owned	90.6	£ 7,848											
										-0.5% value									
										<b>Unit</b>		<b>Size M3</b>		<b>Estimated value</b>					
										1 bed flat		50		383075					
										2 Bed Flat		70		497500					
										3 Bed Flat		86		621875					
										4 Bed Flat		99		721375					
										3 bed Ter		93		796000					
										4 bed Ter		121		895500					
<a href="http://Home.co.uk">Home.co.uk</a>																			
<b>Average Asking Prices By Type</b>																			
		Mar-14		Mar-15		Change													
Detached		-		£442,500		-													
Semi		-		£825,000		-													
Terraced		£984,992		£732,143		-26%													
Flat		£488,329		£542,563		11%													
All		£550,184		£623,311		13%													
<b>Average Asking Prices By Number of Bedrooms</b>																			
		Mar-14		Mar-15		Change													
5+ Bedrooms		£913,324		£2,250,000		146%													
4 Bedrooms		£1,100,000		£531,808		-52%													
3 Bedrooms		£671,214		£672,496		0%													
2 Bedrooms		£535,317		£585,482		9%													
1 Bedroom		£463,434		£429,820		-7%													
All		£550,184		£623,311		13%													
<b>Average Property Selling Prices</b>																			
		Nov-13		Nov-14		Change													
Detached		-		-		-													
Semi		-		-		-													
Terraced		£753,333		£801,500		6%													
Flat		£419,186		£421,473		1%													
All		£441,462		£442,015		0%													

Brent	Evidence														
<b>Rightmove</b>													Assumed values based on this evidence		
<b>On the market</b>															
													Estimated		
													Floor area	£/M2	
3 bed terraced				445000	pre owned				84	£	5,298				
3 bed flat				465000	New										
2 bed flat	Zenith Close Colindale			389950	new			82.8	£	4,710					
1 bed flat	Airco close			229950	New										
<b>Sold</b>															
3 bed terrace	Oct-14			400000	pre owned			77.7	£	5,148					
1 bed flat	Sep-14			232750	new			50	£	4,655					
<a href="http://Home.co.uk">Home.co.uk</a>													Limited evidence		
<b>Average Asking Prices By Type</b>															
		Mar-14	Mar-15	Change											
Detached		£756,145	£904,998	20%											
Semi		£443,371	£551,364	24%											
Terraced		£356,233	£429,024	20%											
Flat		£273,807	£351,761	28%											
All		£359,139	£420,708	17%											
<b>Average Asking Prices By Number of Bedrooms</b>															
		Mar-14	Mar-15	Change											
5+ Bedrooms		£724,056	£878,526	21%											
4 Bedrooms		£604,093	£681,889	13%											
3 Bedrooms		£441,456	£526,037	19%											
2 Bedrooms		£284,482	£360,526	27%											
1 Bedroom		£228,838	£270,163	18%											
All		£359,139	£420,708	17%											
<b>Average Property Selling Prices</b>															
Detached	-		£413,000	-											
Semi		£416,700	£481,300	16%											
Terraced		£310,000	£364,875	18%											
Flat		£224,672	£257,079	14%											
All		£272,568	£325,006	19%											





Greenwich Evidence									
<b>Rightmove</b>					Assumed values based on this evidence				
<b>On the market</b>					Estimated				
					Floor area		£/M2		
3 bed flat	Howe House	420000 -	440000	new					
2 bed flat			340000	new conversion	80	£ 4,250			
2 bed flat	Howerd Court		365000	pre owned	71	£ 5,141			
2 bed flat			275000	pre owned	55	£ 5,000			
2 bed flat	Maritime House		255000	pre owned	56.4	£ 4,521			
1 bed flat	Vista building		220000	pre owned					
1 bed flat	Vista building		195000	pre owned	38.6	£ 5,052			
1 bed flat			220000	new					
<b>Sold</b>									
2 bed terrace	Aug-14		282000	pre owned					
2 bed flat	Sep-14	Fraser House	250000	pre owned					
2 bed flat	Dec-14	Maritime House	272500	pre owned					
<a href="http://Home.co.uk">Home.co.uk</a>									
<b>Average Asking Prices By Type</b>									
	Mar-14	Mar-15	Change						
Detached	£1,774,988	£475,990	-73%						
Semi	£300,449	£392,646	31%						
Terraced	£289,229	£356,394	23%						
Flat	£224,113	£314,119	40%						
All	£296,706	£341,157	15%						
<b>Average Asking Prices By Number of Bedrooms</b>									
	Mar-14	Mar-15	Change						
5+ Bedroom	£1,489,369	£579,540	-61%						
4 Bedroom	£349,090	£415,882	19%						
3 Bedroom	£328,646	£419,121	28%						
2 Bedroom	£242,059	£300,469	24%						
1 Bedroom	£153,522	£236,763	54%						
All	£296,706	£341,157	15%						
<b>Average Property Selling Prices</b>									
	Nov-13	Nov-14	Change						
Detached	-	-	-						
Semi	£282,811	£312,599	11%						
Terraced	£246,409	£310,000	26%						
Flat	£237,649	£229,176	-4%						
All	£245,562	£275,855	12%						



Newham		Evidence																			
<b>Rightmove</b>										Assumed values based on this evidence											
<b>On the market</b>										Estimated											
										Floor area £/M2											
3 bed flat	Custom House		779950	new	106	£	7,358			<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>									
3 bed flat	Royal Dockside		779950	new	100	£	7,800			1 bed flat	50	260000	£	5,200							
3 bed flat	Royal Quat Latitude Court		540000	new	123.4	£	4,376			2 Bed Flat	70	355000	£	5,071							
2 bed flat	Basin approach	399000-	450000	new	67.34	£	6,683			3 Bed Flat	86	425000	£	4,942							
1 bed flat	Albert basin way		269995	pre owned	50.8	£	5,315			4 Bed Flat	99	550000	£	5,556							
1 bed flat	Royal Dockside		355000	new						3 bed Terr	93	475000	£	5,108							
<b>Sold</b>										4 bed Terr											
3 bed terra	Nov-14		280000	pre owned	Major road location																
2 bed terra	Jul-14		276000	pre owned																	
VERY LITTLE EVIDENCE																					
<a href="http://Home.co.uk">Home.co.uk</a>																					
<b>Average Asking Prices By Type</b>																					
	Mar-14	Mar-15	Change																		
Detached	£587,500	£565,000	-4%																		
Semi	£279,722	£341,088	22%																		
Terraced	£298,696	£318,758	7%																		
Flat	£185,591	£205,096	11%																		
All	£256,437	£282,770	10%																		
<b>Average Asking Prices By Number of Bedrooms</b>																					
	Mar-14	Mar-15	Change																		
5+ Bedroo	£576,489	£470,821	-18%																		
4 Bedroo	£332,358	£361,243	9%																		
3 Bedroo	£278,129	£302,946	9%																		
2 Bedroo	£188,550	£229,553	22%																		
1 Bedroo	£152,683	£165,617	8%																		
All	£256,437	£282,770	10%																		
<b>Average Property Selling Prices</b>																					
	Nov-13	Nov-14	Change																		
Detached	£363,500	-	-																		
Semi	£300,000	£227,000	-24%																		
Terraced	£234,880	£272,564	16%																		
Flat	£145,667	£185,632	27%																		
All	£223,713	£239,284	7%																		

Southwark		Evidence																	
<b>Rightmove</b>										Assumed values based on this evidence									
<b>On the market</b>										Estimated									
										Floor area £/M2									
3 bed flat	Park View Apartments		625000	New	73.15	£ 8,544													
2 bed flat	penthouse	Elephant & Castle	1250000	New	93.32	£ 13,395													
2 bed flat	Elephant Park		765000	Re sale	67.8	£ 11,283													
2 bed flat	Elephant		649000	New	73	£ 8,890													
2 bed flat	Crampton Street		480000	New	59	£ 8,136													
1 bed flat	Park View Apartments		450000	pre owned	48.8	£ 9,221													
										Lots of 2 beds 550-600000									
<b>Sold</b>																			
1 bed flat	Dec-14	Former Local Authority	250000	pre owned	49.3	£ 5,071													
1 bed flat	Nov-14	Former Local Authority	276000	pre owned	41.4	£ 6,667													
1 bed flat	Nov-14	Crampton Street conver	457500	pre owned	53.79	£ 8,505													
2 bed flat	Jul-14	Conversion	510000	pre owned	61.6	£ 8,279													
2 bed flat	Sep-14	Former Local Authority	290000	pre owned	46.89	£ 6,185													
3 bed flat	Dec-14		335000	pre owned	67.4	£ 4,970													
<a href="http://Home.co.uk">Home.co.uk</a>																			
<b>Average Asking Prices By Type</b>																			
		Mar-14	Mar-15	Change															
Detached	-	-	-	-															
Semi	£280,000	£688,317	146%																
Terraced	£736,250	£926,658	26%																
Flat	£397,077	£474,810	20%																
All	£474,024	£502,266	6%																
<b>Average Asking Prices By Number of Bedrooms</b>																			
		Mar-14	Mar-15	Change															
5+ Bedroom	£799,950	£1,225,000	53%																
4 Bedroom	£757,143	£609,285	-20%																
3 Bedroom	£515,000	£538,112	4%																
2 Bedroom	£498,545	£529,134	6%																
1 Bedroom	£280,381	£407,670	45%																
All	£474,024	£502,266	6%																
<b>Average Property Selling Prices</b>																			
		Nov-13	Nov-14	Change															
Detached	-	-	-	-															
Semi	-	-	-	-															
Terraced	£421,667	£371,250	-12%																
Flat	£285,000	£278,000	-2%																
All	£310,625	£298,722	-4%																

Unit	Size M3	Estimated value
1 bed flat	50	400000
2 Bed Flat	70	560000
3 Bed Flat	86	625000
4 Bed Flat	99	800000
3 bed Ter	93	720000
4 bed Ter	121	950000

-0.5% value

Unit	Size M3	Estimated value
1 bed flat	50	398000
2 Bed Flat	70	557200
3 Bed Flat	86	621875
4 Bed Flat	99	796000
3 bed Ter	93	716400
4 bed Ter	121	945250

Tower Hamlets		Evidence																																													
<b>Rightmove</b>										Assumed values based on this evidence																																					
<b>On the market</b>										Estimated																																					
										Floor area £/M2																																					
4 bed town house				850000	Pre owned	123	£	6,911																																							
3 bed Terraced				950000	Pre owned	115.6	£	8,218																																							
3 bed flat	Windlass Court, bethnal green			675000	New																																										
1 bed flat				390000	New	39.4	£	9,898																																							
1 bed flat	Repossession			295000	New	48	£	6,146																																							
<b>Sold</b>																																															
3 bed flat		Dec-14	560000	Pre owned		75.1	£	7,457																																							
4 bed town house		Dec-14	690000	Pre owned		102.8	£	6,712																																							
1 bed flat		Jan-15	385000	Pre owned		41.4	£	9,300																																							
2 bed terraced		Dec-14	803000	Pre owned		102.7	£	7,819																																							
2 bed duplex		Nov-14	711000	Pre owned		90.6	£	7,848																																							
										-0.5% value																																					
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<b>Average Asking Prices By Type</b>																																															
		Mar-14	Mar-15	Change																																											
Detached	-		£442,500	-																																											
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<b>Average Asking Prices By Number of Bedrooms</b>																																															
		Mar-14	Mar-15	Change																																											
5+ Bedrooms	£913,324		£2,250,000	146%																																											
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Detached	-		-	-																																											
Semi	-		-	-																																											
Terraced	£753,333		£801,500	6%																																											
Flat	£419,186		£421,473	1%																																											
All	£441,462		£442,015	0%																																											

### Scheme Type 4 evidence

<b>Barking &amp; Dagenham Evidence</b>													
Rightmove								Assumed values based on this evidence					
On the market				Estimated									
				Floor area £/M2									
2 bed flat	Hewetts Quay		230000	pre owned				<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>			
3 bed flat	Benedicts wharf		280000	pre owned				1 bed flat	50	154000	£	3,080	
1 bed flat	Abbey Road Barking		185000	pre owned	54.1	£ 3,420		2 Bed Flat	70	220000	£	3,143	
				Very little evidence									
Sold													
2 bed flat	Nov-14		£ 182,000.00					3 Bed Flat	86	250000	£	2,907	
2 bed flat	Oct-14	Skipper Court	£ 190,000.00	pre owned		83	£ 2,289	4 Bed Flat	99	300000	£	3,030	
1 bed flat	Aug-14	Rill Court	£ 164,000.00	pre owned		No info		3 bed Ter	93	350000	£	3,763	
<a href="http://Home.co.uk">Home.co.uk</a>													
<b>Average Asking Prices By Type in IG11 (£000's)</b>								Sensitivity analysis -0.5% value					
	Mar-14	Mar-15	Change					<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>			
Detached	£364,986	£800,000	119%					1 bed flat	50	153230			
Semi	£331,792	£374,930	13%					2 Bed Flat	70	218900			
Terraced	£295,291	£330,411	12%					3 Bed Flat	86	248750			
Flat	£165,759	£186,780	13%					4 Bed Flat	99	298500			
All	£250,444	£268,875	7%					3 bed Ter	93	348250			
								4 bed Ter	121	383075			
<b>Average Asking Prices: Average Ask</b>				<b>Average Asking Prices By Number of Bedrooms in IG11 (£000's)</b>									
	Mar-14	Mar-15	Change										
5+ Bedrooms	£426,247	£495,360	16%										
4 Bedrooms	£362,430	£371,099	2%										
3 Bedrooms	£266,597	£286,170	7%										
2 Bedrooms	£191,698	£217,312	13%										
1 Bedroom	£142,827	£153,974	8%										
All	£250,444	£268,875	7%										
<b>Average Property Selling Prices in IG11 (£000's)</b>													
	Nov-13	Nov-14	Change										
Semi	£321,665	£357,500	11%										
Terraced	£237,550	£257,667	8%										
Flat	£129,033	£159,587	24%										
All	£206,291	£211,832	3%										

Brent	Evidence												
										Assumed values based on this evidence			
<b>Rightmove</b>													
<b>On the market</b>		within 1/4 mile											
					Area	£/m2				<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>	
2 bed flat	Cedar House		£ 485,000	New	63.3	7661.927				1 bed flat	50	300000 £ 6,000	
2 bed flat	Emerald gardens		£ 790,000	New						2 Bed Flat	70	385000 £ 5,500	
1 bed flat	Cedar House		£ 330,000	New	49.9	6613.226				3 Bed Flat	86	425000 £ 4,942	
1 bed flat	Emerald gardens		£ 340,000	New						4 Bed Flat	99	475000 £ 4,798	
			Limited evidence								3 bed Ter	93	470000 £ 5,054
<b>Sold</b>											4 bed Ter	121	600000 £ 4,959
2 bed terraced		Dec-14	£ 336,000	pre-owned	78.1	4302.177							
2 bed flat		Oct-14	£ 270,000	pre-owned	55.3	4882.459							
			Limited evidence										
<a href="http://Home.co.uk">Home.co.uk</a>													
<b>Asking prices</b>										Sensitivity analysis -0.5% value			
<b>Average by type</b>										<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>	
		Mar-14	Mar-15	Change						1 bed flat	50	298500	
Detached		£744,774	£921,504	24%						2 Bed Flat	70	383075	
Semi		£498,399	£547,645	10%						3 Bed Flat	86	422875	
Terraced		£380,771	£476,538	25%						4 Bed Flat	99	472625	
Flat		£252,864	£320,200	27%						3 bed Ter	93	467650	
All		£409,401	£474,770	16%						4 bed Ter	121	597000	
<b>Average by bedrooms</b>													
		Mar-14	Mar-15	Change									
5+ Bedrooms		£716,513	£831,485	16%									
4 Bedrooms		£540,134	£747,422	38%									
3 Bedrooms		£361,804	£442,715	22%									
2 Bedrooms		£251,368	£334,580	33%									
1 Bedroom		£168,545	£255,415	52%									
All		£409,401	£474,770	16%									
<b>Sold prices</b>													
<b>Averages</b>													
		Nov-13	Nov-14	Change									
Detached		£522,500	£580,000	11%									
Semi		£415,939	£476,167	14%									
Terraced		£256,300	£410,333	60%									
Flat		£219,764	£215,489	-2%									
All		£268,874	£356,291	33%									



Croydon	Evidence																																
<b>Rightmove</b>		Assumed values based on this evidence																															
<b>On the market</b>		Estimated Floor area £/M2																															
3 bed terraced		330000		pre owned																													
2 bed terraced		310000		Pre owned		63		£ 4,921																									
2 bed flat		Saffron Tower 25th floor		430000		New		66.23		£ 6,493		1 bed flat		50		265000		320000 penthouse £ 5,300															
2 bed flat		slit level conversion		265000		pre owned		97		£ 2,732		2 Bed Flat		70		300000		385000 penthouse £ 4,286															
1 bed flat		Saffron Tower 9th floor		330000		New		49.32		£ 6,691		3 Bed Flat		86		370000		£ 4,302															
1 bed flat		Saffron Tower 15th floor		320000		pre owned Conv.		43.8		£ 7,306		4 Bed Flat		99		425000		£ 4,293															
												3 bed Terr		93		375000		£ 4,032															
												4 bed Terr		121		450000		£ 3,719															
<b>Sold</b>																																	
2 bed terrace		May-14		310000		New		97		£ 3,196																							
3 bed terrace		Oct-14		312000		pre owned		77.2		£ 4,041																							
2 bed terrace		Jan-15		276000		pre owned		70.4		£ 3,920																							
2 bed flat		Aug-14		242500		pre owned																											
1 bed flat		Dec-14		173000		pre owned		47.7		£ 3,627		Sensitivity analysis -0.5% value																					
												Unit		Size M3		Estimated value																	
												1 bed flat		50		263675																	
<a href="#">Home.co.uk</a>												2 Bed Flat		70		298500																	
<b>Average Asking Prices By Type</b>												3 Bed Flat		86		368150																	
		Mar-14		Mar-15		Change																											
Detached		£835,539		£688,768		-18%																											
Semi		£337,672		£396,255		17%																											
Terraced		£283,520		£327,926		16%																											
Flat		£222,048		£288,540		30%																											
All		£308,841		£359,652		16%																											
<b>Average Asking Prices By Number of Bedrooms</b>												4 Bed Flat		99		422875																	
		Mar-14		Mar-15		Change																											
5+ Bedrooms		£911,246		£944,480		4%																											
4 Bedrooms		£457,882		£493,443		8%																											
3 Bedrooms		£309,661		£379,954		23%																											
2 Bedrooms		£257,019		£300,932		17%																											
1 Bedroom		£175,285		£246,737		41%																											
All		£308,841		£359,652		16%																											
<b>Average Property Selling Prices</b>												3 bed Terr		93		373125																	
		Nov-13		Nov-14		Change																											
Detached		£456,000		£470,000		3%																											
Semi		£269,287		£353,861		31%																											
Terraced		£235,119		£295,955		26%																											
Flat		£183,752		£210,530		15%																											
All		£233,841		£290,221		24%																											

Greenwich Evidence																				
<b>Rightmove</b>										Estimated		Assumed values based on this evidence								
<b>On the market</b>										Floor area £/M2										
3 bed terraced			650000	pre owned		116.5	£ 5,579													
3 bed flat	City Quays		425000	new		78	£ 5,449													
2 bed terraced			475000	pre owned		100.3	£ 4,736													
2 bed flat			350000	pre owned		54.8	£ 6,387													
1 bed flat			299950	pre owned		65.39	£ 4,587													
1 bed flat			270000	pre owned		43.2	£ 6,250													
<b>Sold</b>																				
2 bed terraced		Dec-14	467500	pre owned		73.8	£ 6,335													
3 bed terraced		Jan-15	488000	pre owned		108.5	£ 4,498													
4 bed terraced		Dec-14	635000	pre owned		129	£ 4,922													
1 bed flat		Dec-14	265000	pre owned		48.02	£ 5,519													
2 bed flat		Nov-14	342000	pre owned		70	£ 4,886													
3 bed maisonette		Nov-14	425000	pre owned		83.2	£ 5,108													
4 bed terraced		Nov-14	890000	pre owned		130	£ 6,846													
<a href="http://Home.co.uk">Home.co.uk</a>																				
<b>Average Asking Prices By Type</b>																				
		Mar-14	Mar-15	Change																
Detached	-	-	-	-																
Semi	£584,986	£487,307		-17%																
Terraced	£452,129	£562,222		24%																
Flat	£255,553	£295,899		16%																
All	£322,900	£428,497		33%																
<b>Average Asking Prices By Number of Bedrooms</b>																				
		Mar-14	Mar-15	Change																
5+ Bedrooms	£899,950	£683,333		-24%																
4 Bedrooms	£487,500	£575,395		18%																
3 Bedrooms	£398,428	£479,545		20%																
2 Bedrooms	£269,000	£329,062		22%																
1 Bedroom	£229,184	£251,939		10%																
All	£322,900	£428,497		33%																
<b>Average Property Selling Prices</b>																				
		Nov-13	Nov-14	Change																
Detached	-	£550,000	-																	
Semi	£534,150	£370,000		-31%																
Terraced	£486,000	£458,656		-6%																
Flat	£224,325	£251,300		12%																
All	£396,900	£336,991		-15%																

Unit	Size M3	Estimated value		
1 bed flat	50	275000	£	5,500
2 Bed Flat	70	365000	£	5,214
3 Bed Flat	86	450000	£	5,233
4 Bed Flat	99	525000	£	5,303
3 bed Terr	93	500000	£	5,376
4 bed Terr	121	650000	£	5,372

Sensitivity analysis -0.5% value				
Unit	Size M3	Estimated value		
1 bed flat	50	273625		
2 Bed Flat	70	363175		
3 Bed Flat	86	447750		
4 Bed Flat	99	522375		
3 bed Terr	93	497500		
4 bed Terr	121	646750		

Hounslow	Evidence																			
<b>Rightmove</b>										Assumed values based on this evidence										
<b>On the market</b>										Estimated										
										Floor area £/M2										
2 bed flat	Hounslow Quarter		325000	New		66	£	4,924		<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>								
1 bed flat	Hounslow Quarter		265000	New						1 bed flat	50	260000	£	5,200						
<b>Sold</b>																				
4 bed terrace	Nov-14		460000	pre owned		144.4	£	3,186		2 Bed Flat	70	300000	£	4,286						
2 bed terrace	Aug-14		271000	pre owned						3 Bed Flat	86	385000	£	4,477						
1 bed flat	Dec-14	Blenheim Centre	277000	Second sale						4 Bed Flat	99	425000	£	4,293						
2 bed flat	Oct-14	Blenheim Centre	249950	Second sale		71	£	3,520		3 bed Ter	93	400000	£	4,301						
										VERY LITTLE EVIDENCE										
<a href="http://Home.co.uk">Home.co.uk</a>																				
<b>Average Asking Prices By Type</b>										Sensitivity analysis -0.5% value										
	Mar-14	Mar-15	Change							<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>								
Detached	£895,000	£561,633	-37%							1 bed flat	50	258700								
Semi	£410,263	£514,870	25%							2 Bed Flat	70	298500								
Terraced	£339,514	£406,345	20%							3 Bed Flat	86	383075								
Flat	£193,946	£244,110	26%							4 Bed Flat	99	422875								
All	£311,459	£389,925	25%							3 bed Ter	93	398000								
										4 bed Ter	121	497500								
<b>Average Asking Prices By Number of Bedrooms</b>																				
	Mar-14	Mar-15	Change																	
5+ Bedrooms	£622,475	£687,475	10%																	
4 Bedrooms	£485,581	£545,483	12%																	
3 Bedrooms	£383,710	£417,966	9%																	
2 Bedrooms	£226,667	£304,050	34%																	
1 Bedroom	£194,976	£207,148	6%																	
All	£311,459	£389,925	25%																	
<b>Average Property Selling Prices</b>																				
	Nov-13	Nov-14	Change																	
Detached	-	-	-																	
Semi	£350,346	£403,564	15%																	
Terraced	£319,750	£352,389	10%																	
Flat	£188,071	£207,773	10%																	
All	£273,113	£306,739	12%																	

Newham		Evidence																		
<b>Rightmove</b>										Assumed values based on this evidence										
<b>On the market</b>										Estimated										
										Floor area £/M2										
3 bed flat	Royal Gateway Galliard		540000	new		95	£	5,684		<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>								
2 bed flat	Penthouse Royal Gateway		665000	new		84	£	7,917		1 bed flat	50	330000	£	6,600						
2 bed flat	Royal Gateway	435000-	550000	new		70	£	7,857		2 Bed Flat	70	435000	£	6,214						
1 bed flat	Eddington Court	7th floor	365000	new		51	£	7,157		3 Bed Flat	86	520000	£	6,047						
1 bed flat	The Grainstore		330000	Conversion		53.6	£	6,157		4 Bed Flat	99	575000	£	5,808						
<b>Sold</b>										3 bed Ter										
3 bed terra	Nov-14	Ex LA	335000	pre owned						4 bed Ter	121	600000	£	4,959						
2 bed terra	Oct-14		285000	pre owned																
VERY LITTLE EVIDENCE																				
<a href="http://Home.co.uk">Home.co.uk</a>																				
<b>Average Asking Prices By Type</b>										Sensitivity analysis -0.5% value										
		Mar-14	Mar-15	Change						<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>								
Detached		£390,000	£379,500	-3%						1 bed flat	50	328350								
Semi		£318,136	£338,183	6%						2 Bed Flat	70	432825								
Terraced		£339,732	£408,889	20%						3 Bed Flat	86	517400								
Flat		£363,521	£463,463	27%						4 Bed Flat	99	572125								
All		£363,701	£458,338	26%						3 bed Ter	93	537300								
										4 bed Ter	121	597000								
<b>Average Asking Prices By Number of Bedrooms</b>																				
		Mar-14	Mar-15	Change																
5+ Bedroo		£420,000	£432,500	3%																
4 Bedroo		£344,083	£672,856	96%																
3 Bedroo		£450,152	£697,367	55%																
2 Bedroo		£386,900	£443,046	15%																
1 Bedroo		£263,989	£354,051	34%																
All		£363,701	£458,338	26%																
<b>Average Property Selling Prices</b>																				
		Nov-13	Nov-14	Change																
Detached	-		£290,000	-																
Semi		£245,000	£306,000	25%																
Terraced		£260,333	£273,300	5%																
Flat		£238,587	£297,983	25%																
All		£241,241	£289,935	20%																

Southwark		Evidence																		
<b>Rightmove</b>										Estimated		Assumed values based on this evidence								
<b>On the market</b>										Floor area £/M2										
4 bed town house				599950	pre owned			92	£ 6,521											
3 bed terraced				699950	pre owned			107.7	£ 6,499											
2 bed terraced				650000	pre owned			73	£ 8,904											
3 bed flat				350000	pre owned			73.7	£ 4,749											
2 bed flat				284950	pre owned			58.4	£ 4,879											
1 bed flat				299950	pre owned			43.37	£ 6,916											
Lots of 2 beds 550-600000																				
<b>Sold</b>																				
1 bed flat	Aug-14			250000	pre owned															
2 bed flat	Jan-15	Honeywood House		250000	pre owned			60.3	£ 4,146											
2 bed flat	Nov-14	Honeywood House		256500	pre owned			58	£ 4,422											
3 bed semi	Oct-14	Period		850000	pre owned			126	£ 6,746											
<a href="#">Home.co.uk</a>										Sensitivity analysis -0.5% value										
<b>Average Asking Prices By Type</b>																				
	Mar-14	Mar-15	Change																	
Detached	-	-	-																	
Detached	£662,471	-	-																	
Semi	£656,310	£765,595	17%																	
Terraced	£631,647	£707,029	12%																	
Flat	£333,622	£365,598	10%																	
<b>Average Asking Prices By Number of Bedrooms</b>																				
	Mar-14	Mar-15	Change																	
5+ Bedrooms	£784,980	£1,066,995	36%																	
4 Bedrooms	£756,645	£699,981	-7%																	
3 Bedrooms	£482,570	£501,762	4%																	
2 Bedrooms	£451,954	£410,597	-9%																	
1 Bedroom	£241,902	£297,984	23%																	
All	£454,328	£485,926	7%																	
<b>Average Property Selling Prices</b>																				
	Nov-13	Nov-14	Change																	
Detached	-	-	-																	
Semi	£1,040,000	£595,000	-43%																	
Terraced	£548,581	£609,289	11%																	
Flat	£274,936	£323,821	18%																	
All	£390,816	£445,581	14%																	

Unit	Size M3	Estimated value		
1 bed flat	50	275000	£	5,500
2 Bed Flat	70	350000	£	5,000
3 Bed Flat	86	450000	£	5,233
4 Bed Flat	99	500000	£	5,051
3 bed Terr	93	575000	£	6,183
4 bed Terr	121	675000	£	5,579

Unit	Size M3	Estimated value
1 bed flat	50	273625
2 Bed Flat	70	348250
3 Bed Flat	86	447750
4 Bed Flat	99	497500
3 bed Terr	93	572125
4 bed Terr	121	671625

Tower Hamlets		Evidence																					
<b>Rightmove</b>																							
<b>On the market</b>								Estimated		Assumed values based on this evidence													
								Floor area															
								£/M2															
3 bed penthouse				2500000	pre owned			250	£ 10,000														
3 bed penthouse				2100000	pre owned			219	£ 9,589														
3 bed penthouse				1900000	pre owned			215	£ 8,837														
3 bed flat	29th floor			1600000	New			168.4	£ 9,501														
3 bed flat	36th floor	Landmark east		1450000	New			132	£ 10,985														
2 bed flat	Duplex luxury			1600000	pre owned Refurb			222.7	£ 7,185														
2 bed flat	1 west india quay			1290000	New			141	£ 9,149														
2 bed flat	West India Quay		24th floor	830000	New			87.79	£ 9,454														
1 bed flat	Landmark East		views	550000	New			56	£ 9,821														
1 bed flat	Landmark East		36th floor	525000	New			48.9	£ 10,736														
1 bed flat	Landmark East		28th floor	500000	New			51.8	£ 9,653														
1 bed flat	Discovery dock			475000	pre owned			49.5	£ 9,596														
<b>Sold</b>																							
No evidence showing bedroom numbers or floor areas																							
<a href="http://Home.co.uk">Home.co.uk</a>																							
<b>Average Asking Prices By Type</b>																							
		Mar-14	Mar-15	Change																			
Detached		£1,202,250	£329,500	-73%																			
Semi		£534,993	£579,374	8%																			
Terraced		£705,664	£624,261	-12%																			
Flat		£600,799	£572,294	-5%																			
All		£606,573	£575,703	-5%																			
<b>Average Asking Prices By Number of Bedrooms</b>																							
		Mar-14	Mar-15	Change																			
5+ Bedrooms		£2,066,428	£1,000,000	-52%																			
4 Bedrooms		£2,352,772	£1,682,447	-28%																			
3 Bedrooms		£970,297	£882,751	-9%																			
2 Bedrooms		£575,323	£607,801	6%																			
1 Bedroom		£392,996	£421,794	7%																			
All		£606,573	£575,703	-5%																			
<b>Average Property Selling Prices</b>																							
		Nov-13	Nov-14	Change																			
Detached		-	£702,000	-																			
Semi		£330,000	-	-																			
Terraced		£554,750	£474,000	-15%																			
Flat		£418,718	£371,605	-11%																			
All		£422,248	£381,515	-10%																			







Croydon		Evidence																																									
<b>Rightmove</b>										Assumed values based on this evidence																																	
<b>On the market</b>										Coulsden - attractive area																																	
										Estimated Floor area £/M2																																	
4 bed semi				572500	New		151	£	3,791																																		
3 bed flat				400000	New																																						
2 bed Maisonette				250000	Pre owned																																						
2 bed terraced				310000	pre owned																																						
3 bed flat				290000	pre owned Conv.		82.3	£	3,524																																		
1 bed flat				160000	pre owned Conv.		46.9	£	3,412																																		
2 bed flat				465000	New																																						
1 bed flat				345000	New																																						
<b>Sold</b>										63 £ 3,968																																	
2 bed flat		Oct-14		227000	pre owned																																						
2 bed flat		Sep-14		250000	pre owned																																						
										0.5% decrease in value																																	
										<table border="1"> <thead> <tr> <th>Unit</th> <th>Size M3</th> <th>Estimated value</th> </tr> </thead> <tbody> <tr> <td>1 bed flat</td> <td>50</td> <td>263675</td> </tr> <tr> <td>2 Bed Flat</td> <td>70</td> <td>323375</td> </tr> <tr> <td>3 Bed Flat</td> <td>86</td> <td>398000</td> </tr> <tr> <td>4 Bed Flat</td> <td>99</td> <td>442775</td> </tr> <tr> <td>2 bed terra</td> <td>79</td> <td>363175</td> </tr> <tr> <td>3 bed Terr</td> <td>93</td> <td>398000</td> </tr> <tr> <td>4 bed Terr</td> <td>121</td> <td>497500</td> </tr> </tbody> </table>										Unit	Size M3	Estimated value	1 bed flat	50	263675	2 Bed Flat	70	323375	3 Bed Flat	86	398000	4 Bed Flat	99	442775	2 bed terra	79	363175	3 bed Terr	93	398000	4 bed Terr	121	497500
Unit	Size M3	Estimated value																																									
1 bed flat	50	263675																																									
2 Bed Flat	70	323375																																									
3 Bed Flat	86	398000																																									
4 Bed Flat	99	442775																																									
2 bed terra	79	363175																																									
3 bed Terr	93	398000																																									
4 bed Terr	121	497500																																									
<a href="#">Home.co.uk</a>										Very limited evidence																																	
<b>Average Asking Prices By Type</b>																																											
		Mar-14	Mar-15	Change																																							
Detached		£897,493	£1,062,825	18%																																							
Semi		£376,315	£443,233	18%																																							
Terraced		£283,750	£339,784	20%																																							
Flat		£164,800	£266,039	61%																																							
All		£627,602	£646,519	3%																																							
<b>Average Asking Prices By Number of Bedrooms</b>										3 % increase in value																																	
		Mar-14	Mar-15	Change																																							
5+ Bedrooms		£1,180,171	£1,469,318	25%																																							
4 Bedrooms		£581,233	£594,317	2%																																							
3 Bedrooms		£420,976	£444,716	6%																																							
2 Bedrooms		£217,381	£355,781	64%																																							
1 Bedroom		£114,179	£156,799	37%																																							
All		£627,602	£646,519	3%																																							
<b>Average Property Selling Prices</b>																																											
		Nov-13	Nov-14	Change																																							
Detached		£492,031	£519,375	6%																																							
Semi		£364,292	£383,500	5%																																							
Terraced		£362,900	£317,777	-12%																																							
Flat		£178,057	£200,500	13%																																							
All		£352,155	£368,805	5%																																							

Greenwich		Evidence																			
<b>Rightmove</b>										Estimated		Assumed values based on this evidence									
<b>On the market</b>										Floor area £/M2											
3 bed terraced	Platinum Riverside	675000	pre owned		100	£ 6,750															
3 bed flat	Platinum Riverside	700000	new		79.15	£ 8,844															
4 bed townhouse		550000	pre owned		110.4	£ 4,982															
2 bed flat	Farnsworth Court	775000	New		121.49	£ 6,379															
2 bed flat	School square	479995	pre owned		80.7	£ 5,948															
1 bed flat	River views	400000	New		49.7	£ 8,048															
<b>Sold</b>																					
2 bed terraced	Jul-14	523875	pre owned		75.3	£ 6,957															
3 bed terraced	Jan-15	430000	pre owned		98.3	£ 4,374															
3 bed terraced	Nov-14	600000	pre owned		93.7	£ 6,403															
1 bed flat	Jan-15	285000	pre owned																		
2 bed flat	Dec-14	415000	pre owned		83	£ 5,000															
<a href="http://Home.co.uk">Home.co.uk</a>																					
<b>Average Asking Prices By Type</b>																					
	Mar-14	Mar-15	Change																		
Detached	£718,333	£904,667	26%																		
Semi	£1,527,500	£808,750	-47%																		
Terraced	£811,663	£740,366	-9%																		
Flat	£558,700	£496,543	-11%																		
All	£612,654	£549,823	-10%																		
<b>Average Asking Prices By Number of Bedrooms</b>																					
	Mar-14	Mar-15	Change																		
5+ Bedroom:	£2,023,333	£2,000,000	-1%																		
4 Bedroom:	£930,998	£979,734	5%																		
3 Bedroom:	£799,908	£686,502	-14%																		
2 Bedroom:	£507,461	£557,644	10%																		
1 Bedroom	£335,569	£329,496	-2%																		
All	£612,654	£549,823	-10%																		
<b>Average Property Selling Prices</b>																					
	Nov-13	Nov-14	Change																		
Detached	-	-	-																		
Semi	£1,048,333	-	-																		
Terraced	£777,578	£604,708	-22%																		
Flat	£403,593	£470,808	17%																		
All	£510,608	£497,149	-3%																		

Unit	Size M3	Estimated value		
1 bed flat	50	320000	£	6,400
2 Bed Flat	70	430000	£	6,143
3 Bed Flat	86	575000	£	6,686
4 Bed Flat	99	625000	£	6,313
2 bed terra	79	485000	£	6,139
3 bed Terr	93	700000	£	7,527
4 bed Terr	121	850000	£	7,025

0.5% decrease in value

Unit	Size M3	Estimated value		
1 bed flat	50	318400		
2 Bed Flat	70	427850		
3 Bed Flat	86	572125		
4 Bed Flat	99	621875		
2 bed terra	79	482575		
3 bed Terr	93	696500		
4 bed Terr	121	845750		

3 % increase in value

Unit	Size M3	Estimated value		
1 bed flat	50	329600		
2 Bed Flat	70	442900		
3 Bed Flat	86	592250		
4 Bed Flat	99	643750		
2 bed terra	79	499550		
3 bed Terr	93	721000		
4 bed Terr	121	875500		



Newham		Evidence																	
<b>Rightmove</b>										Assumed values based on this evidence									
<b>On the market</b>										Estimated									
										Floor area £/M2									
3 bed flat	9th floor		625000	new	Plan	86.7	£	7,209		<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>							
2 bed flat	Stratford Central		550000	new	Plan	80.2	£	6,858		1 bed flat	50	330000	£	6,600					
2 bed flat	Stratford Plaza		495000	new		86.4	£	5,729		2 Bed Flat	70	435000	£	6,214					
1 bed flat	Stratford Central		450000	new		61.2	£	7,353		3 Bed Flat	86	500000	£	5,814					
1 bed flat	9th floor Stratosphere		375000	new		52.5	£	7,143		4 Bed Flat	99	575000	£	5,808					
<b>Sold</b>										2 bed terra									
3 bed flat	Dec-14		365000	pre-owned		84	£	4,345		3 bed Terr	93	540000	£	5,806					
1 bed flat	Nov-14		241500	pre-owned						4 bed Ter	121	600000	£	4,959					
1 bed flat	Aug-14		245000	pre-owned															
3 bed terra	Nov-14		420000	pre-owned		89.7	£	4,682											
										VERY LITTLE EVIDENCE									
<a href="#">Home.co.uk</a>										0.5% decrease in value									
										<b>Unit</b>									
										<b>Size M3</b>									
										<b>Estimated value</b>									
<b>Average Asking Prices By Type</b>										1 bed flat									
	Mar-14	Mar-15	Change							2 Bed Flat	70	432825							
Detached	£799,998	£345,000	-57%							3 Bed Flat	86	497500							
Semi	£452,990	£473,782	5%							4 Bed Flat	99	572125							
Terraced	£383,902	£444,623	16%							2 bed terra	79	457700							
Flat	£255,962	£354,749	39%							3 bed Terr	93	537300							
All	£294,163	£389,252	32%							4 bed Ter	121	597000							
										565									
<b>Average Asking Prices By Number of Bedrooms</b>										52.4885									
	Mar-14	Mar-15	Change							3 % increase in value									
5+ Bedroc	£514,264	£605,714	18%							<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>							
4 Bedroc	£392,486	£515,499	31%							1 bed flat	50	339900							
3 Bedroc	£377,754	£412,690	9%							2 Bed Flat	70	448050							
2 Bedroc	£271,479	£397,651	46%							3 Bed Flat	86	515000							
1 Bedroc	£236,384	£316,337	34%							4 Bed Flat	99	592250							
All	£294,163	£389,252	32%							2 bed terra	79	473800							
										3 bed Terr									
										4 bed Ter									
<b>Average Property Selling Prices</b>										618000									
	Nov-13	Nov-14	Change																
Detached	-	-	-																
Semi	£325,000	£395,000	22%																
Terraced	£302,781	£354,763	17%																
Flat	£202,090	£270,177	34%																
All	£246,625	£309,540	26%																



Tower Hamlets	Evidence												
<b>Rightmove</b>													
<b>On the market</b>													
4 bed town house			849950	pre owned		110.7	£ 7,678						
3 bed townhouse			725000	pre owned		105.4	£ 6,879						
3 bed flat			650000	New		114.8	£ 5,662						
2 bed flat	Waterside		600000	New		88.6	£ 6,772						
2 bed flat	Parkside Quarter	450000-	500000	New		69.96	£ 7,147						
2 bed Terraced house			450000	pre owned		65.8	£ 6,839						
2 bed flat			450000	pre owned		82	£ 5,488						
1 bed flat	Parkside Quarter	From	400000	New									
1 bed flat	Stebondale Road	2nd floor	365000	New		50.5	£ 7,228						
<b>Sold</b>													
3 bed flat	Jan-15		365000										
3 bed town house	Jan-15		780000			142	£ 5,493						
2 bed terraced	Dec-14		442000			62.9	£ 7,027						
3 bed flat	Dec-14		380000			83.9	£ 4,529						
2 bed flat	Dec-14		357500			67.7	£ 5,281						
1 bed flat	Nov-14		305000			40	£ 7,625						
<a href="#">Home.co.uk</a>													
<b>Average Asking Prices By Type</b>													
	Mar-14	Mar-15	Change										
Detached	£1,202,250	£329,500	-73%										
Semi	£534,993	£579,374	8%										
Terraced	£705,664	£624,261	-12%										
Flat	£600,799	£572,294	-5%										
All	£606,573	£575,703	-5%										
<b>Average Asking Prices By Number of Bedrooms</b>													
	Mar-14	Mar-15	Change										
5+ Bedrooms	£2,066,428	£1,000,000	-52%										
4 Bedrooms	£2,352,772	£1,682,447	-28%										
3 Bedrooms	£970,297	£882,751	-9%										
2 Bedrooms	£575,323	£607,801	6%										
1 Bedroom	£392,996	£421,794	7%										
All	£606,573	£575,703	-5%										
<b>Average Property Selling Prices</b>													
	Nov-13	Nov-14	Change										
Detached	-	£702,000	-										
Semi	£330,000	-	-										
Terraced	£554,750	£474,000	-15%										
Flat	£418,718	£371,605	-11%										
All	£422,248	£381,515	-10%										

Assumed values based on this evidence

Estimated  
Floor area £/M2

Unit	Size M3	Estimated value		
1 bed flat	50	375000	550000	£ 7,500
2 Bed Flat	70	475000	750000	£ 6,786
3 Bed Flat	86	600000	950000	£ 6,977
4 Bed Flat	99	750000	1000000	£ 7,576
2 bed terra	79	500000		£ 6,329
3 bed Terr	93	700000		£ 7,527
4 bed Terr	121	850000		£ 7,025

0.5% decrease in value

Unit	Size M3	Estimated value
1 bed flat	50	373125
2 Bed Flat	70	472625
3 Bed Flat	86	597000
4 Bed Flat	99	746250
2 bed terra	79	497500
3 bed Terr	93	696500
4 bed Terr	121	845750

3 % increase in value

Unit	Size M3	Estimated value
1 bed flat	50	386250
2 Bed Flat	70	489250
3 Bed Flat	86	618000
4 Bed Flat	99	772500
2 bed terra	79	515000
3 bed Terr	93	721000
4 bed Terr	121	875500

## Scheme Type 6 evidence

Greenwich	Evidence	Woolwich																
<b>Rightmove</b>			Assumed values based on this evidence															
<b>On the market</b>			Estimated Floor area £/M2															
3 bed flat	Howe House	420000 -	440000	new														
2 bed flat			340000	new conversion	80	£	4,250											
2 bed flat	Howerd Court		365000	pre owned	71	£	5,141											
2 bed flat			275000	pre owned	55	£	5,000											
2 bed flat	Maritime House		255000	pre owned	56.4	£	4,521											
1 bed flat	Vista building		220000	pre owned														
1 bed flat	Vista building		195000	pre owned	38.6	£	5,052											
1 bed flat			220000	new														
3% value increase																		
<b>Sold</b>																		
2 bed terrace	Aug-14		282000	pre owned														
2 bed flat	Sep-14	Fraser House	250000	pre owned														
2 bed flat	Dec-14	Maritime House	272500	pre owned														
<a href="http://Home.co.uk">Home.co.uk</a>																		
<b>Average Asking Prices By Type</b>																		
			Mar-14	Mar-15	Change													
Detached			£1,774,988	£475,990	-73%													
Semi			£300,449	£392,646	31%													
Terraced			£289,229	£356,394	23%													
Flat			£224,113	£314,119	40%													
All			£296,706	£341,157	15%													
<b>Average Asking Prices By Number of Bedrooms</b>																		
			Mar-14	Mar-15	Change													
5+ Bedrooms			£1,489,369	£579,540	-61%													
4 Bedrooms			£349,090	£415,882	19%													
3 Bedrooms			£328,646	£419,121	28%													
2 Bedrooms			£242,059	£300,469	24%													
1 Bedroom			£153,522	£236,763	54%													
All			£296,706	£341,157	15%													
<b>Average Property Selling Prices</b>																		
			Nov-13	Nov-14	Change													
Detached			-	-	-													
Semi			£282,811	£312,599	11%													
Terraced			£246,409	£310,000	26%													
Flat			£237,649	£229,176	-4%													
All			£245,562	£275,855	12%													

Greenwich		evidence	SE10				
As case study 1				<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>	
				1 bed flat	50	380000	£ 7,600
				2 Bed Flat	70	520000	£ 7,429
				3 Bed Flat	86	650000	£ 7,558
				3% value increase			
				<b>Unit</b>	<b>Size M3</b>	<b>Estimated value</b>	
				1 bed flat	50	391400	
				2 Bed Flat	70	535600	
				3 Bed Flat	86	669500	



Southwark		Evidence																																
<b>Rightmove</b>										Assumed values based on this evidence																								
<b>On the market</b>										Estimated																								
										Floor area £/M2																								
3 bed flat	Park View Apartments		625000	New	73.15	£	8,544																											
2 bed flat	penthouse	Elephant & Castle	1250000	New	93.32	£	13,395																											
2 bed flat	Elephant Park		765000	Re sale	67.8	£	11,283																											
2 bed flat	Elephant		649000	New	73	£	8,890																											
2 bed flat	Crampton Street		480000	New	59	£	8,136																											
1 bed flat	Park View Apartments		450000	pre owned	48.8	£	9,221																											
										Lots of 2 beds 550-600000																								
<b>Sold</b>																																		
1 bed flat	Dec-14	Former Local Authority	250000	pre owned	49.3	£	5,071																											
1 bed flat	Nov-14	Former Local Authority	276000	pre owned	41.4	£	6,667																											
1 bed flat	Nov-14	Crampton Street conver	457500	pre owned	53.79	£	8,505																											
2 bed flat	Jul-14	Conversion	510000	pre owned	61.6	£	8,279																											
2 bed flat	Sep-14	Former Local Authority	290000	pre owned	46.89	£	6,185																											
3 bed flat	Dec-14		335000	pre owned	67.4	£	4,970																											
										3% value increase																								
										<table border="1"> <thead> <tr> <th>Unit</th> <th>Size M3</th> <th>Estimated value</th> </tr> </thead> <tbody> <tr> <td>1 bed flat</td> <td>50</td> <td>463500</td> </tr> <tr> <td>2 Bed Flat</td> <td>70</td> <td>602550</td> </tr> <tr> <td>3 Bed Flat</td> <td>86</td> <td>721000</td> </tr> <tr> <td>4 Bed Flat</td> <td>99</td> <td>875500</td> </tr> </tbody> </table>										Unit	Size M3	Estimated value	1 bed flat	50	463500	2 Bed Flat	70	602550	3 Bed Flat	86	721000	4 Bed Flat	99	875500
Unit	Size M3	Estimated value																																
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Unit	Size M3	Estimated value																																
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<a href="http://Home.co.uk">Home.co.uk</a>																																		
<b>Average Asking Prices By Type</b>																																		
		Mar-14	Mar-15	Change																														
Detached	-	-	-	-																														
Semi	£280,000	£688,317	146%																															
Terraced	£736,250	£926,658	26%																															
Flat	£397,077	£474,810	20%																															
All	£474,024	£502,266	6%																															
<b>Average Asking Prices By Number of Bedrooms</b>																																		
		Mar-14	Mar-15	Change																														
5+ Bedroom	£799,950	£1,225,000	53%																															
4 Bedrooms	£757,143	£609,285	-20%																															
3 Bedrooms	£515,000	£538,112	4%																															
2 Bedrooms	£498,545	£529,134	6%																															
1 Bedroom	£280,381	£407,670	45%																															
All	£474,024	£502,266	6%																															
<b>Average Property Selling Prices</b>																																		
		Nov-13	Nov-14	Change																														
Detached	-	-	-	-																														
Semi	-	-	-	-																														
Terraced	£421,667	£371,250	-12%																															
Flat	£285,000	£278,000	-2%																															
All	£310,625	£298,722	-4%																															

Tower Hamlets		Evidence																	
<b>Rightmove</b>										Assumed values based on this evidence									
<b>On the market</b>										Estimated									
										Floor area £/M2									
4 bed penthouse		45th floor		7000000	New			464.5	£ 15,070										
5 bed triplex	43rd-45th floor			4250000	New			413.4	£ 10,281										
3 bed flat	27th floor	Dollar bay		2500000	New														
2 bed flat	Pan peninsula	37th floor		1800000	New			142.38	£ 12,642										
2 bed flat	Trinity Tower			1575000	New			187.3	£ 8,409										
2 bed flat	Trinity Tower	15th floor	rraced house	1000000	New			113	£ 8,850										
2 bed flat	Baltimore Wharf	41st floor		969000	New			69	£ 14,043										
2 bed flat	South Quay	7th floor		785000	New	From		85.7	£ 9,160										
2 bed flat	Baltimore Wharf	2nd floor		750000	New			77.06	£ 9,733										
2 bed flat	Indescon square			700000	New			71	£ 9,859										
2 bed flat	Lincoln Plaza	18th floor		680000	Off plan resale			70.4	£ 9,659										
1 bed pan peninsula square	32nd floor			555000	New			54.16	£ 10,247										
1 bed baltimore tower	6th floor			495000	New			50	£ 9,900										
1 bed Cobalt point	3rd floor			450000	New			50.44	£ 8,921										
<b>Sold</b>																			
<b>No evidence with bedroom numbers and floor areas</b>																			
<a href="http://Home.co.uk">Home.co.uk</a>																			
<b>Average Asking Prices By Type</b>																			
		Mar-14		Mar-15	Change														
Detached		£1,202,250		£329,500	-73%														
Semi		£534,993		£579,374	8%														
Terraced		£705,664		£624,261	-12%														
Flat		£600,799		£572,294	-5%														
All		£606,573		£575,703	-5%														
<b>Average Asking Prices By Number of Bedrooms</b>																			
		Mar-14		Mar-15	Change														
5+ Bedrooms		£2,066,428		£1,000,000	-52%														
4 Bedrooms		£2,352,772		£1,682,447	-28%														
3 Bedrooms		£970,297		£882,751	-9%														
2 Bedrooms		£575,323		£607,801	6%														
1 Bedroom		£392,996		£421,794	7%														
All		£606,573		£575,703	-5%														
<b>Average Property Selling Prices</b>																			
		Nov-13		Nov-14	Change														
Detached		-		£702,000	-														
Semi		£330,000		-	-														
Terraced		£554,750		£474,000	-15%														
Flat		£418,718		£371,605	-11%														
All		£422,248		£381,515	-10%														

## Appendix 13

Details of zero carbon cost and carbon reduction assumptions applied to scheme types/case studies

## Assumptions

houses	4.7	54.5	1.8	13.7	13																
apartments, non-cooled	32.4	27	5.3	15.6	15.5																
apartments, cooled	32.4	27	5.3	15.6	15.5	<i>note - not included cooling in building regs compliance level, in order to have same target level (TER) as non-cooled</i>															
<b>Lean</b>																					
<b>Improvement on 2013 benchmarks</b>		DHW	space heating	regulated electricity																	
houses		5%	11%	10%	<i>note - DHW improvement from better boiler efficiencies, better heat storage &amp; distribution, and assuming Code 4 / equivalent water efficiency standards (~2-3% reduction in DHW gas consumption) - consistency with stu</i>																
apartments - low rise / no cooling		5%	5%	5%																	
apartments - high rise / cooling		5%	0%	-12%	<i>note - overall increase in electricity compared to notional, due to cooling; no improvement in space heating as likely curtain wall and/or highly glazed</i>																
<b>Resulting Lean benchmarks</b>																					
	DHW	space heating	regulated electricity	BER																	
	kWh/sqm/yr	kWh/sqm/yr	kWh/sqm/yr	kgCO2/sqm/yr	% improvement on 2013																
houses	4.465	48.7775	1.62	12.34	10.1%																
apartments - low rise / no cooling	30.78	25.65	5.035	14.80	5.0%																
apartments - high rise / cooling	30.78	27	5.936	15.56	0.1%																
<b>PV efficiency</b>																					
		800 kWh/kWp																			
		8 sqm/kWp																			
resulting annual production		100 kWh/sqm	<i>note: manufacturers can quote as much as 140kWh/sqm: conservative assumption</i>																		
<b>CHP</b>																					
thermal load available:		100% of DHW load																			
		30% space heating	<i>note - could increase to 40-50% on larger schemes: conservative assumption</i>																		
elec eff		27%	<i>note - could increase to 30-33% for large engines (300kWe upwards, but none in these case studies): conservative assumption</i>																		
thermal efficiency		50%																			
boiler efficiency displaced by CHP		92%																			
<b>Exclusions</b>																					
Carbon calculations focus on residential areas: excludes non-resi treated areas eg corridors, GF commercial etc																					

## Scheme Type 1

STEP 1: BASELINE SCHEME						
target level:		35%	improvement on Part L 2013	i.e.	<b>41,118</b>	kgCO2/yr
<b>1a: Lean</b>						
	total sqm		DHW	space heating	regulated electricity	regulated CO2
	sqm		kWh/yr	kWh/yr	kWh/yr	kgCO2/yr
total houses	2,782		12,422	135,699	4,507	34,333
total apartments - non cooled	1,610		49,556	41,297	8,106	23,831
total apartments - cooled	0		0	0	0	0
<b>total</b>	<b>4,392</b>		<b>61,977</b>	<b>176,996</b>	<b>12,613</b>	<b>58,164</b>
					<i>check overall % on 2013:</i>	<b>8.1%</b>
<b>1b: enhanced fabric or CHP or renewables to 19% on site (~ Code level 4 equivalent)</b>						
<b>for costing purposes - PVs</b>						
required CO2 saving from PVs to reach 19% target		6,925	kgCO2/yr	<span style="color: red;">check area against roof...</span>		
required panel production per year:		13,343	kWh/yr	<i>check: PV area per dwelling:</i>		
<b>required panel area:</b>		<b>133</b>	<b>sqm</b>	<b>2.517544578 sqm PV/dwelling</b>		
panel CO2 savings per year:		11.91%				
scheme's resulting CO2 emissions		51,239	kgCO2/yr			
<b>1c: offsets to 35% baseline</b>						
remainder carbon to offset as part of baseline 35% target		10,121	kgCO2/year			
<i>check</i>		<i>£18,218.45</i>	<i>per scheme</i>			
		<i>£344</i>	<i>per dwelling</i>			
<b>STEP 2: ZERO CARBON</b>						
Additional carbon to offset to reach zero carbon		41,118	kgCO2/year			
<i>check</i>		<i>£74,012</i>	<i>per scheme</i>			
		<i>£1,396.46</i>	<i>per dwelling</i>			
<b>carbon offsets grand total</b>		<b>£92,231</b>	<b>per scheme</b>			
		<b>£1,740</b>	<b>per dwelling</b>			

## Scheme Type 2 (uncooled)

<b>total</b>	<b>22,944</b>	<b>357,493</b>			
<b>STEP 1: BASELINE SCHEME</b>					
target level:		35% improvement on Part L 2013	i.e.	<b>232,370</b>	kgCO2/yr
<b>1a: Lean</b>					
	total sqm	DHW	space heating	regulated electricity	regulated CO2
	sqm	kWh/yr	kWh/yr	kWh/yr	kgCO2/yr
total houses	0	0	0	0	0
total apartments - non cooled	22,944	706,216	588,514	115,523	339,618
total apartments - cooled	0	0	0	0	0
<b>total</b>	<b>22,944</b>	<b>706,216</b>	<b>588,514</b>	<b>115,523</b>	<b>339,618</b>
				<i>check overall % on 2013:</i>	<b>5.0%</b>
<b>1b: enhanced fabric or CHP or renewables to 19% on site (~ Code level 4 equivalent)</b>					
<b>for costing purposes - CHP</b>					
thermal output available to CHP	882,770	kWh/yr			
CHP annual running hours (full load equivalent)	5,000	hrs/yr			
CHP thermal capacity	177	kWt		<i>check: CHP kWe/dwelling</i>	
CHP electrical capacity	95	kWe		<i>0.263367965</i>	
CHP fuel input	353	kW fuel			
Additional gas consumption from CHP	806,008	kWh/yr			
Electricity produced by CHP	476,696	kWh/yr			
Net CO2 savings from CHP	73,308	kgCO2/yr			
Net CO2 savings from CHP as % of Lean scheme	21.6%				
scheme's resulting CO2 emissions	266,311	kgCO2/yr			
scheme's overall % improvement on Part L 2013	25.51%				
<b>1c: offsets to 35% baseline</b>					
remainder carbon to offset as part of baseline 35% target	33,940	kgCO2/year			
<i>check</i>	<i>£61,092 per scheme</i>				
	<i>£169 per dwelling</i>				
<b>STEP 2: ZERO CARBON</b>					
Additional carbon to offset to reach zero carbon	232,370	kgCO2/year			
<i>check</i>	<i>£418,267 per scheme</i>				
	<i>£1,155 per dwelling</i>				
<i>carbon offsets grand total</i>	<i>£479,359 per scheme</i>				
	<i>£1,324 per dwelling</i>				

### Scheme Type 2 (cooled)

<b>grand total nb of dwellings</b>	<b>362</b>				
	<b>total sqm</b>	<b>total regulated CO2</b>			
	sqm	kgCO2/yr			
total houses	0	0			
total apartments - non cooled	10532	164,100			
total apartments - cooled	12412	193,393			
<b>total</b>	<b>22,944</b>	<b>357,493</b>			
<b>STEP 1: BASELINE SCHEME</b>					
target level:	35% improvement on Part L 2013		i.e.	<b>232,370</b>	kgCO2/yr
<b>1a: Lean</b>					
	<b>total sqm</b>	<b>DHW</b>	<b>space heating</b>	<b>regulated electricity</b>	<b>regulated CO2</b>
	sqm	kWh/yr	kWh/yr	kWh/yr	kgCO2/yr
total houses	0	0	0	0	0
total apartments - non cooled	10,532	324,175	270,146	53,029	155,895
total apartments - cooled	12,412	382,041	335,124	73,678	193,146
<b>total</b>	<b>22,944</b>	<b>706,216</b>	<b>605,270</b>	<b>126,706</b>	<b>349,042</b>
				<i>check overall % on 2013:</i>	<b>2.4%</b>
<b>1b: enhanced fabric or CHP or renewables to 19% on site (~ Code level 4 equivalent)</b>					
<b>for costing purposes - CHP</b>					
thermal output available to CHP	887,797	kWh/yr			
CHP annual running hours (full load equivalent)	5,000	hrs/yr			
CHP thermal capacity	178	kWt	<i>check: CHP kWt/dwelling</i>		
CHP electrical capacity	96	kWe	<i>0.264867691</i>		
CHP fuel input	355	kW fuel			
Additional gas consumption from CHP	810,597	kWh/yr			
Electricity produced by CHP	479,411	kWh/yr			
Net CO2 savings from CHP	73,725	kgCO2/yr			
Net CO2 savings from CHP as % of Lean scheme	21.1%				
scheme's resulting CO2 emissions	275,317	kgCO2/yr			
scheme's overall % improvement on Part L 2013	22.99%				
<b>1c: offsets to 35% baseline</b>					
remainder carbon to offset as part of baseline 35% target	42,946	kgCO2/year			
<i>check</i>	<i>£77,303.26 per scheme</i>				
	<i>£214 per dwelling</i>				
<b>STEP 2: ZERO CARBON</b>					
Additional carbon to offset to reach zero carbon	232,370	kgCO2/year			
<i>check</i>	<i>£418,267 per scheme</i>				
	<i>£1,155 per dwelling</i>				
<i>carbon offsets grand total</i>	<i>£495,570 per scheme</i>				
	<i>£1,369 per dwelling</i>				

### Scheme Type 3 (Uncooled)

STEP 1: BASELINE SCHEME					
target level:		35% improvement on Part L 2013	i.e.	412,664	kgCO2/yr
1a: Lean					
	total sqm	DHW	space heating	regulated electricity	regulated CO2
	sqm	kWh/yr	kWh/yr	kWh/yr	kgCO2/yr
total houses	0	0	0	0	0
total apartments - non cooled	40,746	1,254,162	1,045,135	205,156	603,124
total apartments - cooled	0	0	0	0	0
<b>total</b>	<b>40,746</b>	<b>1,254,162</b>	<b>1,045,135</b>	<b>205,156</b>	<b>603,124</b>
				check overall % on 2013:	5.0%
1b: enhanced fabric or CHP or renewables to 19% on site (~ Code level 4 equivalent)					
for costing purposes - CHP					
thermal output available to CHP	1,567,702	kWh/yr			
CHP annual running hours (full load equivalent)	5,000	hrs/yr			
CHP thermal capacity	314	kWt	check: CHP kWe/dwelling		
CHP electrical capacity	169	kWe	0.26331548		
CHP fuel input	627	kW fuel			
Additional gas consumption from CHP	1,431,380	kWh/yr			
Electricity produced by CHP	846,559	kWh/yr			
Net CO2 savings from CHP	130,186	kgCO2/yr			
Net CO2 savings from CHP as % of Lean scheme	21.6%				
scheme's resulting CO2 emissions	472,938	kgCO2/yr			
scheme's overall % improvement on Part L 2013	25.51%				
1c: offsets to 35% baseline					
remainder carbon to offset as part of baseline 35% target	60,274	kgCO2/year			
check	£108,493	per scheme			
	£169	per dwelling			
STEP 2: ZERO CARBON					
Additional carbon to offset to reach zero carbon	412,664	kgCO2/year			
check	£742,795	per scheme			
	£1,155	per dwelling			
carbon offsets grand total	£851,288	per scheme			
	£1,324	per dwelling			



### Scheme Type 3 (Cooled)

STEP 1: BASELINE SCHEME					
target level:		35% improvement on Part L 2013	i.e.	412,664	kgCO2/yr
1a: Lean					
	total sqm	DHW	space heating	regulated electricity	regulated CO2
	sqm	kWh/yr	kWh/yr	kWh/yr	kgCO2/yr
total houses	0	0	0	0	0
total apartments - non cooled	30,454	937,374	781,145	153,336	450,781
total apartments - cooled	10,292	316,788	277,884	61,093	160,157
<b>total</b>	<b>40,746</b>	<b>1,254,162</b>	<b>1,059,029</b>	<b>214,429</b>	<b>610,938</b>
				<i>check overall % on 2013:</i>	<b>3.8%</b>
1b: enhanced fabric or CHP or renewables to 19% on site (~ Code level 4 equivalent)					
<b>for costing purposes - CHP</b>					
thermal output available to CHP	1,571,871	kWh/yr			
CHP annual running hours (full load equivalent)	5,000	hrs/yr			
CHP thermal capacity	314	kWt		<i>check: CHP kWe/dwelling</i>	
CHP electrical capacity	170	kWe		0.264015592	
CHP fuel input	629	kW fuel			
Additional gas consumption from CHP	1,435,186	kWh/yr			
Electricity produced by CHP	848,810	kWh/yr			
Net CO2 savings from CHP	130,532	kgCO2/yr			
Net CO2 savings from CHP as % of Lean scheme	21.4%				
scheme's resulting CO2 emissions	480,406	kgCO2/yr			
scheme's overall % improvement on Part L 2013	24.33%				
1c: offsets to 35% baseline					
remainder carbon to offset as part of baseline 35% target	67,742	kgCO2/year			
<i>check</i>	<i>£121,935.41 per scheme</i>				
	<i>£190 per dwelling</i>				
STEP 2: ZERO CARBON					
Additional carbon to offset to reach zero carbon	412,664	kgCO2/year			
<i>check</i>	<i>£742,795 per scheme</i>				
	<i>£1,155 per dwelling</i>				
<i>carbon offsets grand total</i>	<i>£864,730 per scheme</i>				
	<i>£1,345 per dwelling</i>				

## Scheme Type 4

STEP 1: BASELINE SCHEME					
target level:		35% improvement on Part L 2013	i.e.	<b>142,117</b>	kgCO2/yr
1a: Lean					
	total sqm sqm	DHW kWh/yr	space heating kWh/yr	regulated electricity kWh/yr	regulated CO2 kgCO2/yr
total houses	9,723	43,413	474,264	15,751	119,993
total apartments - non cooled	5,470	168,367	140,306	27,541	80,967
total apartments - cooled	0	0	0	0	0
<b>total</b>	<b>15,193</b>	<b>211,780</b>	<b>614,569</b>	<b>43,293</b>	<b>200,960</b>
				check overall % on 2013:	<b>8.1%</b>
1b: enhanced fabric or CHP or renewables to 19% on site (~ Code level 4 equivalent)					
for costing purposes - PVs					
required CO2 saving from PVs to reach 19% target		23,860 kgCO2/yr		check area against roof...	
required panel production per year:		45,974 kWh/yr		check: PV area per dwelling:	
<b>required panel area:</b>		<b>460 sqm</b>		<b>2.526036501 sqm PV/dwelling</b>	
panel CO2 savings per year:		11.87%			
scheme's resulting CO2 emissions		177,100 kgCO2/yr			
1c: offsets to 35% baseline					
remainder carbon to offset as part of baseline 35% target		34,983 kgCO2/year			
check		£62,968.84 per scheme			
		£346 per dwelling			
STEP 2: ZERO CARBON					
Additional carbon to offset to reach zero carbon		142,117 kgCO2/year			
check		£255,811 per scheme			
		£1,405.55 per dwelling			
carbon offsets grand total		£318,780 per scheme			
		£1,752 per dwelling			

## Scheme Type 5

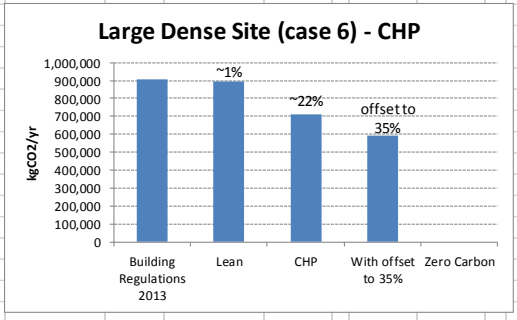
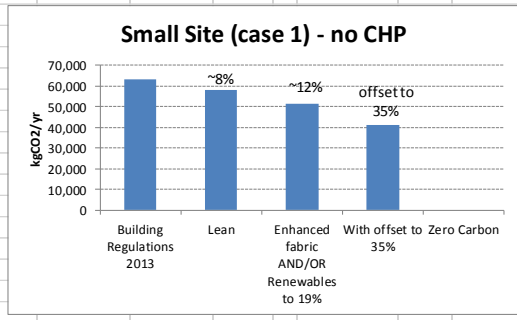
STEP 1: BASELINE SCHEME					
target level:		35% improvement on Part L 2013	i.e.	301,789	kgCO2/yr
<b>1a: Lean</b>					
	total sqm	DHW	space heating	regulated electricity	regulated CO2
	sqm	kWh/yr	kWh/yr	kWh/yr	kgCO2/yr
total houses	8,560	38,220	417,535	13,867	105,640
total apartments - non cooled	22,260	685,163	570,969	112,079	329,494
total apartments - cooled	0	0	0	0	0
<b>total</b>	<b>30,820</b>	<b>723,383</b>	<b>988,504</b>	<b>125,946</b>	<b>435,134</b>
				check overall % on 2013:	6.3%
<b>1b: enhanced fabric or CHP or renewables to 19% on site (~ Code level 4 equivalent)</b>					
<b>for costing purposes - CHP</b>					
thermal output available to CHP	1,019,935	kWh/yr			
CHP annual running hours (full load equivalent)	5,000	hrs/yr			
CHP thermal capacity	204	kWt		check: CHP kWe/dwelling	
CHP electrical capacity	110	kWe		0.27538232	
CHP fuel input	408	kW fuel			
Additional gas consumption from CHP	931,245	kWh/yr			
Electricity produced by CHP	550,765	kWh/yr			
Net CO2 savings from CHP	84,698	kgCO2/yr			
Net CO2 savings from CHP as % of Lean scheme	19.5%				
scheme's resulting CO2 emissions	350,436	kgCO2/yr			
scheme's overall % improvement on Part L 2013	24.52%				
<b>1c: offsets to 35% baseline</b>					
remainder carbon to offset as part of baseline 35% target	48,647	kgCO2/year			
check	£87,564.64	per scheme			
	£219	per dwelling			
<b>STEP 2: ZERO CARBON</b>					
Additional carbon to offset to reach zero carbon	301,789	kgCO2/year			
check	£543,220	per scheme			
	£1,358	per dwelling			
carbon offsets grand total	£630,784	per scheme			
	£1,577	per dwelling			

## Scheme Type 6

STEP 1: BASELINE SCHEME					
target level:		35% improvement on Part L 2013	i.e.	590,324	kgCO2/yr
1a: Lean					
	total sqm	DHW	space heating	regulated electricity	regulated CO2
	sqm	kWh/yr	kWh/yr	kWh/yr	kgCO2/yr
total houses	0	0	0	0	0
total apartments - non cooled	13,144	404,572	337,144	66,180	194,558
total apartments - cooled	45,144	1,389,532	1,218,888	267,975	702,498
<b>total</b>	<b>58,288</b>	<b>1,794,105</b>	<b>1,556,032</b>	<b>334,155</b>	<b>897,056</b>
				check overall % on 2013:	1.2%
1b: enhanced fabric or CHP or renewables to 19% on site (~ Code level 4 equivalent)					
CHP					
thermal output available to CHP	2,260,914	kWh/yr			
CHP annual running hours (full load equivalent)	5,000	hrs/yr			
CHP thermal capacity	452	kWt		check: CHP kW/dwelling	
CHP electrical capacity	244	kWe		0.265411658	
CHP fuel input	904	kW fuel			
Additional gas consumption from CHP	2,064,313	kWh/yr			
Electricity produced by CHP	1,220,894	kWh/yr			
Net CO2 savings from CHP	187,752	kgCO2/yr			
Net CO2 savings from CHP as % of Lean scheme	20.9%				
scheme's resulting CO2 emissions	709,304	kgCO2/yr			
scheme's overall % improvement on Part L 2013	21.90%				
1c: offsets to 35% baseline					
remainder carbon to offset as part of baseline 35% target	118,979	kgCO2/year			
check	£214,163	per scheme			
	£233	per dwelling			
STEP 2: ZERO CARBON					
Additional carbon to offset to reach zero carbon	590,324	kgCO2/year			
check	£1,062,584	per scheme			
	£1,155	per dwelling			
carbon offsets grand total	£1,276,746	per scheme			
	£1,388	per dwelling			

### Summary of additional carbon offset costs

		1		2a (no cooling)	2b (high-rise cooled)		3a (no cooling)	3b (high-rise cooled)		4		5		6 (80% cooled)	
area, sqm		4,392		22,944	22,944		40,746	40,746		15,193		30,820		58,288	
number of dwellings		53		362	362		643	643		182		400		920	
<b>Baseline 35% improvement</b>															
Building Regulations 2013	kgCO2/year	63,259		357,493	357,493		634,868	634,868		218,642		464,290		908,191	
Lean	kgCO2/year	58,164	8%	339,618	5% 349,042	2%	603,124	5% 610,938	4%	200,960	8%	435,134	6%	897,056	1%
Enhanced fabric AND/OR Renewables to 19%	kgCO2/year	51,239	19%							177,100	19%				
CHP	kgCO2/year			266,311	26% 275,317	23%	472,938	26% 480,406	24%			350,436	25%	709,304	22%
With offset to 35%	kgCO2/year	41,118	35%	232,370	35% 232,370	35%	412,664	35% 412,664	35%	142,117	35%	301,789	35%	590,324	35%
<b>Zero Carbon</b>		0		0	0		0	0		0		0		0	
equivalent PVs to reach 19%	sqm panel	133								460					
indicative CHP size (electrical capacity)	kWe			95	96		169	170				110		244	
Carbon offset to reach 35% target	kgCO2/year	10,121		33,940	42,946		60,274	67,742		34,983		48,647		118,979	
Carbon Offset to Zero Carbon	kgCO2/year	41,118		232,370	232,370		412,664	412,664		142,117		301,789		590,324	
carbon offset to 35%, per sqm	kgCO2/year	2.3		1.5	1.9		1.5	1.7		2.3		1.6		2.0	
carbon offset to 35%, per dwelling	kgCO2/year	191.0		93.8	118.6		93.7	105.4		192.2		121.6		129.3	
carbon offset to zero carbon, per sqm	kgCO2/year	9.4		10.1	10.1		10.1	10.1		9.4		9.8		10.1	
carbon offset to zero carbon, per dwelling	kgCO2/year	775.8		641.9	641.9		641.8	641.8		780.9		754.5		641.7	
carbon offset payment to zero carbon, per dwelling	£	£1,396		£1,155	£1,155		£1,155	£1,155		£1,406		£1,358		£1,155	



## Appendix 14

Details of scheme type 1 case study results







## Appendix 15

Details of scheme type 2 case study results

Case study 2 results																						
Residual land values																						
Baseline																						
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets													
£/ha		£ -1,258,000	£ 18,397,000	£ 16,606,000	£ 12,362,000	£ 9,388,000	£ 19,032,000	£ 45,804,000	£ 96,955,000													
Benchmark	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4	Viabile	27	84%										
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01	Not viable	5	16%										
Land Values	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3													
	£ millions	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99												
Case study 2 results																						
Residual land values																						
Baseline with carbon costs/offsets																						
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets													
£/ha		Not viable	£ 17,224,000	£ 15,447,000	£ 11,201,000	£ 8,217,000	£ 17,816,000	£ 44,588,000	£ 95,768,000													
Percentage of baseline		Not viable	94%	93%	91%	88%	94%	97%	99%													
Benchmark	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4	Viabile	27	84%										
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01	Not viable	5	16%										
Land Values	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3													
	£ millions	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99												
Residual land values																						
Baseline With underground car parking																						
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets													
£/ha		£ -10,322,000	£ 9,702,000	£ 7,945,000	£ 3,624,000	£ 569,517	£ 10,387,000	£ 37,244,000	£ 88,394,000													
Percentage of baseline		-821%	53%	48%	29%	6%	55%	81%	91%													
Benchmark	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4	Viabile	19	59%	17.37	Viabile	20	63%						
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01	Not viable	13	41%	10.98	Not viable	12	38%						
Land Values	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3				3.31									
	£ millions	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99				2.24								
Residual land values																						
With underground car parking and carbon costs/offsets																						
Test Borough		Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets													
£/ha		Not viable	£ 8,503,000	£ 6,739,000	£ 2,406,000	£ -662,324	£ 9,143,000	£ 36,021,000	£ 87,212,000													
Percentage of baseline		Not viable	49%	44%	21%	-8%	51%	81%	91%													
Benchmark	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4	Viabile	19	59%	17.37	Viabile	20	63%						
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01	Not viable	13	41%	10.98	Not viable	12	38%						
Land Values	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3				3.31									
	£ millions	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99				2.24								

CIL threshold bands	No. of Boroughs Viable	% Viable
CIL Highest	6	75%
CIL Medium high	7	88%
CIL Medium low	7	88%
CIL low	7	88%

Actual
Newham
£ 15,922,000

Newham
Actual
£ 14,682,000

Sensitivity analysis 5% cost increase																
Residual land values										With underground car parking and carbon costs/offsets plus 5% build cost increase					Newham Actual affordable	
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets						£ 9,092,000	
£/ha		Not viable	£ 2,859,000	£ 1,369,000	-£ 3,017,000	Not viable	£ 3,479,000	£ 30,157,000	£ 80,658,000							
Percentage of baseline		Not viable	16%	8%	Not viable	Not viable	18%	66%	83%						Newham	
Benchmark	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4	12	38%	17.37	12	38%		
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01	20	63%	10.98	20	63%		
Land Values	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3						3.31	
	£ millions	1.5	2	1.6	2.24	1.975	2.24	3	2.99						2.24	
Sensitivity analysis 8% cost increase																
Residual land values										With underground car parking and carbon costs/offsets plus 8% build cost increase					Newham Actual affordable	
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets						£ 5,750,000	
£/ha		Not viable	Not viable	Not viable	Not viable	Not viable	£ 81,000	£ 26,663,000	£ 76,737,000							
Percentage of baseline		Not viable	Not viable	Not viable	Not viable	Not viable	0.4%	58.2%	79.1%						Newham	
Benchmark	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4	8	25%	17.37	10	31%		
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01	24	75%	10.98	22	69%		
Land Values	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3						3.31	
	£ millions	1.5	2	1.6	2.24	1.975	2.24	3	2.99						2.24	
Sensitivity analysis 8% cost increase -0.5% value																
Residual land values										With underground car parking and carbon costs/offsets plus 8% build cost increase - 0.5% value					Newham Actual affordable	
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets						£ 5,134,000	
£/ha		Not viable	Not viable	Not viable	Not viable	Not viable	Not viable	£ 25,909,000	£ 75,715,000							
Percentage of baseline		Not viable	Not viable	Not viable	Not viable	Not viable	Not viable	57%	78%						Newham	
Benchmark	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4	8	25%	17.37	10	31%		
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01	24	75%	10.98	22	69%		
Land Values	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3						3.31	
	£ millions	1.5	2	1.6	2.24	1.975	2.24	3	2.99						2.24	
Sensitivity analysis 5% cost increase +3% value increase																
Residual land values										With underground car parking and carbon costs/offsets plus 5% build cost increase					Newham Actual affordable	
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets						£ 12,728,000	
£/ha		Not viable	£ 6,342,000	£ 4,843,000	£ 395,430	Not viable	£ 6,916,000	Viable	Viable							
Percentage of baseline		Not viable	34%	29%	3%	Not viable	36%	Viable	Viable						Newham	
Benchmark	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4	18	56%	17.37	19	59%		
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01	14	44%	10.98	13	41%		
Land Values	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3						3.31	
	£ millions	1.5	2	1.6	2.24	1.975	2.24	3	2.99						2.24	

## Appendix 16

Details of scheme type 3 case study results



Residual land values		With underground car parking and carbon costs/offsets																		
<b>Test Borough</b>		Not relevant	Not relevant	-£ 360,000	-£ 670,000	Not relevant	Not relevant	£ 29,497,000	£ 23,568,000											
£/ha		Not relevant	Not relevant	Not relevant	Not relevant	Not relevant	Not relevant	80%	77%											
Percentage of baseline		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets											
Benchmark Land Values £ millions	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4	Viable	8	25%	Newham actual affordable	Brent with Grant	Hounslow with grant					
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01	Unviable	24	75%	£ 1,291,000	£ 2,134,000	Not viable	Viable	9	28%		
	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3											
	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99											
Sensitivity analysis		Plus 8% costs																		
Residual land values		With underground car parking and carbon costs/offsets																		
<b>Test Borough</b>		Not relevant	Not relevant	Not relevant	Not relevant	Not relevant	Not relevant	£ 27,402,000	£ 21,605,000											
£/ha		Not relevant	Not relevant	Not relevant	Not relevant	Not relevant	Not relevant	75%	70%											
Percentage of baseline		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets											
Benchmark Land Values £ millions	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4	Viable	8	25%	Newham actual affordable	Brent with Grant	Hounslow with grant					
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01	Unviable	24	75%	Not viable	£ 267,000	Not viable	Viable	8	25%		
	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3											
	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99											
Sensitivity plus 8% and - 0.5% value																				
Residual land values		With underground car parking and carbon costs/offsets																		
<b>Test Borough</b>		Not relevant	Not relevant	Not relevant	Not relevant	Not relevant	Not relevant	£ 26,903,000	£ 21,196,000											
£/ha		Not relevant	Not relevant	Not relevant	Not relevant	Not relevant	Not relevant	73%	69%											
Percentage of baseline		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets											
Benchmark Land Values £ millions	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4	Viable	8	25%	Not viable	Not viable	Not viable	Viable	8	25%		
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01	Unviable	24	75%	Newham actual affordable	Brent with Grant	Hounslow with grant	Unviable	24	75%		
	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3											
	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99											
Sensitivity plus 8% and - 0.5% value																				

## Appendix 17

Details of scheme type 4 case study results

Case study 4 results												
Residual land values		Baseline										
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets	4 yr delivery programme		
£/ha		£ 4,437,000	£ 5,868,000	£ 4,640,000	£ 8,869,000	£ 3,736,000	£ 7,028,000	£ 10,156,000	£ 15,894,000			
Benchmark Land Values £ millions	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4			
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01	Viable	25	78%
	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3	Unviable	7	22%
	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99			
Residual land values		With carbon offsets and costs to zero carbon										
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets			
Baseline		£ 4,437,000	£ 5,868,000	£ 4,640,000	£ 8,869,000	£ 3,736,000	£ 7,028,000	£ 10,156,000	£ 15,894,000			
£/ha with carbon costs		£ 3,699,000	£ 5,596,000	£ 4,363,000	£ 8,599,000	£ 3,464,000	£ 6,745,000	£ 9,886,000	£ 15,621,000			
Percentage of baseline		83%	95%	94%	97%	93%	96%	97%	98%			
Benchmark Land Values £ millions	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4			
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01			
	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3	Viable	20	63%
	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99	Unviable	12	38%
Sensitivity analysis												
Residual land values		With carbon costs and offsets +5% increase in build costs										
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets			
£/ha		£ 3,067,000	£ 4,850,000	£ 3,657,000	£ 7,892,000	£ 2,717,000	£ 5,960,000	£ 9,111,000	£ 14,756,000			
Percentage of baseline		69%	83%	79%	89%	73%	85%	90%	93%			
Benchmark Land Values £ millions	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4			
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01	Viable	19	59%
	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3	Unviable	13	41%
	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99			



Residual land values		With carbon costs and offsets +8% increase in build costs										
Test Borough	Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets				
£/ha	£ 2,681,000	£ 4,407,000	£ 3,235,000	£ 7,464,000	£ 2,270,000	£ 5,483,000	£ 8,641,000	£ 14,244,000				
Percentage of baseline	60%	75%	70%	84%	61%	78%	85%	90%				
Benchmark	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4			
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01			
Land Values	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3	Viable	19	59%
£ millions	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99	Unviable	13	41%
Residual land values		With carbon costs and offsets +8% increase in build costs and -0.5% values										
Test Borough	Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets				
£/ha	£ 2,595,000	£ 4,316,000	£ 3,148,000	£ 7,358,000	£ 2,185,000	£ 5,384,000	£ 8,529,000	£ 14,101,000				
Percentage of baseline	58%	74%	68%	83%	58%	77%	84%	89%				
Benchmark	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4			
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01			
Land Values	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3			
£ millions	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99			

## Appendix 18

Details of scheme type 5 case study results

Case study 5 results												
Residual land values		Baseline										
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets	6 yr delivery programme		
£/ha		£ 278,019	£ 3,180,000	£ 3,243,000	£ 6,495,000	£ 5,333,000	£ 4,528,000	£ 5,277,000	£ 7,815,000			
Benchmark Land Values £ millions	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4			
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01			
	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3	Viable	15	47%
	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99	Unviable	17	53%
RLV												
Residual land values		Baseline with carbon costs and offsets										
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets			
£/ha Baseline		£ 278,019	£ 3,180,000	£ 3,243,000	£ 6,495,000	£ 5,333,000	£ 4,528,000	£ 5,277,000	£ 7,815,000			
£/ha with carbon costs		Not viable	£ 3,049,000	£ 3,114,000	£ 6,364,000	£ 5,202,000	£ 4,397,000	£ 5,147,000	£ 7,684,000			
Percentage of baseline		Not viable	96%	96%	98%	98%	97%	98%	98%			
Benchmark Land Values £ millions	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4			
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01			
	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3	Viable	15	47%
	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99	Unviable	17	53%
Sensitivity analysis												
RLV												
Residual land values		Baseline with carbon costs and offsets +5% build cost increase										
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets			
£/ha with carbon costs +5% costs		Not viable	£ 2,494,000	£ 2,581,000	£ 5,755,000	£ 4,589,000	£ 3,810,000	£ 4,590,000	£ 7,077,000			
Percentage of baseline		Not viable	78%	80%	89%	86%	84%	87%	91%			
Benchmark Land Values £ millions	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4			
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01			
	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3	Viable	14	44%
	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99	Unviable	18	56%
Sensitivity analysis												
RLV												
Residual land values		Baseline with carbon costs and offsets +8% build cost increase										
Test Borough		Barking & Dagenham	Brent	Croydon	Greenwich	Hounslow	Newham	Southwark	Tower Hamlets			
£/ha		Not viable	£ 2,156,000	£ 2,266,000	£ 5,384,000	£ 4,230,000	£ 3,453,000	£ 4,252,000	£ 6,720,000			
Percentage of baseline		Not viable	68%	70%	83%	79%	76%	81%	86%			
Benchmark Land Values £ millions	Highest	1.5	5	4.4	14.31	7.595	17.37	18	15.4			
	Medium High	1.5	5	1.6	8.16	3.94	10.98	12	10.01			
	Medium Low	1.5	2.5	1.6	3.75	2.55	3.31	6	5.3	Viable	14	44%
	Low	1.5	2	1.6	2.24	1.975	2.24	3	2.99	Unviable	18	56%

RLV													
<b>Residual land values</b>		<b>Baseline with carbon costs and offsets +8% build cost increase and 0.5% decrease in value</b>											
<b>Test Borough</b>		<b>Barking &amp; Dagenham</b>	<b>Brent</b>	<b>Croydon</b>	<b>Greenwich</b>	<b>Hounslow</b>	<b>Newham</b>	<b>Southwark</b>	<b>Tower Hamlets</b>				
<b>£/ha</b>		Not viable	£ 2,093,000	£ 2,199,000	£ 5,295,000	£ 4,147,000	£ 3,381,000	£ 4,179,000	£ 6,637,000				
<b>Percentage of baseline</b>		Not viable	66%	68%	82%	78%	75%	79%	85%				
<b>Benchmark Land Values £ millions</b>		<b>Barking &amp; Dagenham</b>	<b>Brent</b>	<b>Croydon</b>	<b>Greenwich</b>	<b>Hounslow</b>	<b>Newham</b>	<b>Southwark</b>	<b>Tower Hamlets</b>				
Highest													
Medium High		1.5	5	4.4	14.31	7.595	17.37	18	15.4				
Medium Low		1.5	5	1.6	8.16	3.94	10.98	12	10.01				
Low		1.5	2.5	1.6	3.75	2.55	3.31	6	5.3	Viable	14	44%	
		1.5	2	1.6	2.24	1.975	2.24	3	2.99	Unviable	18	56%	
Sensitivity analysis													
<b>Residual land values</b>		<b>Baseline with carbon costs and offsets +8% build cost increase and 3% increase in value</b>											
<b>Test Borough</b>		<b>Barking &amp; Dagenham</b>	<b>Brent</b>	<b>Croydon</b>	<b>Greenwich</b>	<b>Hounslow</b>	<b>Newham</b>	<b>Southwark</b>	<b>Tower Hamlets</b>				
<b>£/ha</b>		Not viable	£ 2,534,000	£ 2,666,000	£ 5,918,000	£ 4,799,000	£ 3,884,000	£ 4,683,000	£ 7,222,000				
<b>Percentage of baseline</b>		Not viable	80%	82%	91%	90%	86%	89%	92%				
<b>Benchmark Land Values £ millions</b>		<b>Barking &amp; Dagenham</b>	<b>Brent</b>	<b>Croydon</b>	<b>Greenwich</b>	<b>Hounslow</b>	<b>Newham</b>	<b>Southwark</b>	<b>Tower Hamlets</b>				
Highest													
Medium High		1.5	5	4.4	14.31	7.595	17.37	18	15.4				
Medium Low		1.5	5	1.6	8.16	3.94	10.98	12	10.01				
Low		1.5	2.5	1.6	3.75	2.55	3.31	6	5.3	Viable	15	47%	
		1.5	2	1.6	2.24	1.975	2.24	3	2.99	Unviable	17	53%	

## Appendix 19

Details of scheme type 6 case study results

		Case study 6 results		Baseline									
<b>Residual land values</b>													
<b>Test Borough</b>		<b>Greenwich</b>		<b>Southwark</b>		<b>Tower Hamlets</b>				<b>Greenwich SE10</b>		<b>8 yr delivery programme</b>	
<b>£/ha Baseline</b>		-£ 46,096,000		£ 9,445,450		£ 11,066,102				<b>RLV</b>		£ 8,588,000	
<b>Benchmark Land Values £ millions</b>	Highest	14.31		18		15.4				<b>% of baseline</b>		<b>Greenwich SE10</b>	
	Medium High	8.16		12		10.01		Viable 5 42%		14.31		Viable 8 67%	
	Medium Low	3.75		6		5.3		Unviable 7 58%		8.16		Unviable 4 33%	
	Low	2.24		3		2.99				<b>Benchmark Land Values £ millions</b>		3.75	
		2.24								2.24			
<b>Case study 6 results</b>													
<b>Residual land values</b>													
<b>Test Borough</b>		<b>Greenwich</b>		<b>Southwark</b>		<b>Tower Hamlets</b>				<b>Greenwich SE10</b>		<b>8 yr delivery programme</b>	
<b>£/ha</b>		Not viable		£ 8,468,000		£ 10,033,000				<b>RLV</b>		£ 7,552,000	
<b>Percentage of baseline</b>		Not viable		90%		91%				<b>% of baseline</b>		88%	
<b>Benchmark Land Values £ millions</b>	Highest	14.31		18		15.4				<b>Benchmark Land Values £ millions</b>		14.31	
	Medium High	8.16		12		10.01		Viable 5 42%		8.16		Viable 7 58%	
	Medium Low	3.75		6		5.3		Unviable 7 58%		3.75		Unviable 5 42%	
	Low	2.24		3		2.99				2.24			
<b>With underground car parking</b>													
<b>Residual land values</b>													
<b>Test Borough</b>		<b>Greenwich</b>		<b>Southwark</b>		<b>Tower Hamlets</b>				<b>Greenwich SE10</b>		<b>8 yr delivery programme</b>	
<b>£/ha</b>		Not viable		£ 5,808,000		£ 7,428,000				<b>RLV</b>		£ 4,980,000	
<b>Percentage of baseline</b>		Not viable		61%		67%				<b>% of baseline</b>		58%	
<b>Benchmark Land Values £ millions</b>	Highest	14.31		18		15.4				<b>Benchmark Land Values £ millions</b>		14.31	
	Medium High	8.16		12		10.01		Viable 3 25%		8.16		Viable 5 42%	
	Medium Low	3.75		6		5.3		Unviable 9 75%		3.75		Unviable 7 58%	
	Low	2.24		3		2.99				2.24			
<b>With underground car parking and carbon</b>													
<b>Residual land values</b>													
<b>Test Borough</b>		<b>Greenwich</b>		<b>Southwark</b>		<b>Tower Hamlets</b>				<b>Greenwich SE10</b>		<b>8 yr delivery programme</b>	
<b>£/ha</b>		Not viable		£ 4,831,000		£ 6,396,000				<b>RLV</b>		£ 3,953,000	
<b>Percentage of baseline</b>		Not viable		51%		58%				<b>% of baseline</b>		46%	
<b>Benchmark Land Values £ millions</b>	Highest	14.31		18		15.4				<b>Benchmark Land Values £ millions</b>		14.31	
	Medium High	8.16		12		10.01		Viable 3 25%		8.16		Viable 5 42%	
	Medium Low	3.75		6		5.3		Unviable 9 75%		3.75		Viable 5 42%	
	Low	2.24		3		2.99				2.24		Unviable 7 58%	

Sensitivity analysis													
		With underground car parking -5% costs											
<b>Residual land values</b>													
<b>Test Borough</b>		<b>Greenwich</b>	<b>Southwark</b>					<b>Greenwich</b>					
<b>£/ha</b>		Not viable	-£ 5,177,000					-£ 4,498,000					
<b>Percentage of baseline</b>		Not viable	Not viable					Not viable					
<b>Benchmark Land Values £ millions</b>	Highest	14.31	18					14.31					
	Medium High	8.16	12					8.16					
	Medium Low	3.75	6					3.75					
	Low	2.24	3					2.24					
				Viable	0	0%							
				Unviable	12	100%							
<b>With underground car parking -8% costs +3% value</b>													
<b>Residual land values</b>													
<b>Test Borough</b>		<b>Greenwich</b>	<b>Southwark</b>					<b>Greenwich</b>					
<b>£/ha</b>		Not viable	£ 793,147					£ 736,781					
<b>Percentage of baseline</b>		Not viable	8%					15%					
<b>Benchmark Land Values £ millions</b>	Highest	14.31	18					14.31					
	Medium High	8.16	12					8.16					
	Medium Low	3.75	6					3.75					
	Low	2.24	3					2.24					
				Viable	0	0%							
				Unviable	12	100%							
								Viable	0	0%			
								Unviable	12	100%			

## Appendix 20

Details of scheme type 6 case study results



Total number of case studies tested, including variants					Without Barking & Dagenham					By CIL Value threshold					
<b>Baseline</b>					<b>Baseline</b>					<b>Baseline</b>					
		Viabile	Not viable	Total			Viabile	Not viable	Total			Viabile	Not viable	Total	%
Scheme type	1	29	3	32	Scheme type	1	25	3	28	Threshold	1	19	27	46	41%
Scheme type	2	27	5	32	Scheme type	2	27	1	28	Threshold	2	27	19	46	59%
Scheme type	3	18	14	32	Scheme type	3	18	10	28	Threshold	3	40	6	46	87%
Scheme type	4	25	7	32	Scheme type	4	21	7	28	Threshold	4	41	5	46	89%
Scheme type	5	15	17	32	Scheme type	5	15	13	28			127	57	184	
Scheme type	6	8	8	16	Scheme type	6	8	8	16			69%	31%		
		122	54	176			114	42	156						
		69%	31%				73%	27%							
<b>With Underground car parking (where relevant)</b>					<b>With Underground car parking (where relevant)</b>					<b>UGCP</b>					
		Viabile	Not viable	Total			Viabile	Not viable	Total			Viabile	Not viable	Total	%
Scheme type	1	0	0	0	Scheme type	1	0	0	0	Threshold	1	6	16	22	27%
Scheme type	2	22	14	36	Scheme type	2	22	10	30	Threshold	2	7	15	22	32%
Scheme type	3	19	25	44	Scheme type	3	19	21	40	Threshold	3	11	11	22	50%
Scheme type	4	0	0	0	Scheme type	4	0	0	0	Threshold	4	15	7	22	68%
Scheme type	5	0	0	0	Scheme type	5	0	0	0			39	49	88	
Scheme type	6	5	11	16	Scheme type	6	5	11	16			44%	56%		
		46	50	96			46	42	86						
		48%	52%				53%	49%							
<b>With lifts (Access requirements)</b>					<b>With lifts (Access requirements)</b>					<b>Lifts</b>					
		Viabile	Not viable	Total			Viabile	Not viable	Total			Viabile	Not viable	Total	%
Scheme type	1	29	3	32	Scheme type	1	25	3	28	Threshold	1	6	2	8	75%
Scheme type	2	0	0	0	Scheme type	2	0	0	0	Threshold	2	7	1	8	88%
Scheme type	3	0	0	0	Scheme type	3	0	0	0	Threshold	3	8	-	8	100%
Scheme type	4	0	0	0	Scheme type	4	0	0	0	Threshold	4	8	-	8	100%
Scheme type	5	0	0	0	Scheme type	5	0	0	0			29	3	32	
Scheme type	6	0	0	0	Scheme type	6	0	0	0			91%	9%		
		29	3	32			25	3	28						
		91%	9%				89%	11%							
<b>With lifts and impact on unit mix (access requirements)</b>					<b>With lifts and impact on unit mix (access requirements)</b>					<b>Lifts &amp; Mix change</b>					
		Viabile	Not viable	Total			Viabile	Not viable	Total			Viabile	Not viable	Total	%
Scheme type	1	29	3	32	Scheme type	1	25	3	28	Threshold	1	6	2	8	75%
Scheme type	2	0	0	0	Scheme type	2	0	0	0	Threshold	2	7	1	8	88%
Scheme type	3	0	0	0	Scheme type	3	0	0	0	Threshold	3	8	-	8	100%
Scheme type	4	0	0	0	Scheme type	4	0	0	0	Threshold	4	8	-	8	100%
Scheme type	5	0	0	0	Scheme type	5	0	0	0			29	3	32	
Scheme type	6	0	0	0	Scheme type	6	0	0	0			91%	9%		
		29	3	32			25	3	28						
		91%	9%				89%	11%							

With access (where relevant) and with costs to achieve zero carbon				
		Viabile	Not viable	Total
Scheme type 1	1	58	6	64
Scheme type 2	2	27	5	36
Scheme type 3	3	18	14	32
Scheme type 4	4	25	7	32
Scheme type 5	5	15	17	32
Scheme type 6	6	7	9	16
		150	58	212
		71%	27%	

With access (where relevant) and with costs to achieve zero carbon				
		Viabile	Not viable	Total
Scheme type 1	1	50	6	56
Scheme type 2	2	27	1	32
Scheme type 3	3	18	10	28
Scheme type 4	4	21	7	28
Scheme type 5	5	15	13	28
Scheme type 6	6	7	9	16
		138	46	188
		73%	24%	

Access and Zero Carbon		All relevant case studies			%
		Viabile	Not viable	Total	Viabile
Threshold 1	1	19	27	46	41%
Threshold 2	2	25	21	46	54%
Threshold 3	3	39	7	46	85%
Threshold 4	4	41	5	46	89%
		124	60	184	
		67%	33%		

With UG car parking (where relevant) and with costs to achieve zero carbon				
		Viabile	Not viable	Total
Scheme type 1	1	0	0	0
Scheme type 2	2	22	14	36
Scheme type 3	3	18	26	44
Scheme type 4	4	0	0	0
Scheme type 5	5	0	0	0
Scheme type 6	6	5	11	16
		45	51	96
		47%	53%	

With access and UG car parking (where relevant) and with costs to achieve zero carbon				
		Viabile	Not viable	Total
Scheme type 1	1	0	0	0
Scheme type 2	2	22	10	32
Scheme type 3	3	18	22	40
Scheme type 4	4	0	0	0
Scheme type 5	5	0	0	0
Scheme type 6	6	5	11	16
		45	43	88
		51%	49%	

UGCP access and Zero Carbon		All relevant case studies			%
		Viabile	Not viable	Total	Viabile
Threshold 1	1	6	16	22	27%
Threshold 2	2	7	15	22	32%
Threshold 3	3	11	11	22	50%
Threshold 4	4	15	7	22	68%
		39	49	88	
		44%	56%		

All costs +5% cost increase				
		Viabile	Not viable	Total
Scheme type 1	1	27	5	32
Scheme type 2	2	14	22	36
Scheme type 3	3	9	35	44
Scheme type 4	4	20	12	32
Scheme type 5	5	14	18	32
Scheme type 6	6	0	16	16
		84	108	192
		44%	56%	

All costs +5% cost increase				
		Viabile	Not viable	Total
Scheme type 1	1	23	5	28
Scheme type 2	2	14	18	30
Scheme type 3	3	9	31	40
Scheme type 4	4	16	12	28
Scheme type 5	5	14	14	28
Scheme type 6	6	0	16	16
		76	96	170
		45%	56%	

+5% build costs		All relevant case studies			%
		Viabile	Not viable	Total	Viabile
Threshold 1	1	10	36	46	22%
Threshold 2	2	15	31	46	33%
Threshold 3	3	27	19	46	59%
Threshold 4	4	29	17	46	63%
		81	103	184	
		44%	56%		

All costs + 8% cost increase				
		Viabile	Not viable	Total
Scheme type 1	1	27	5	32
Scheme type 2	2	10	26	36
Scheme type 3	3	8	36	44
Scheme type 4	4	19	13	32
Scheme type 5	5	14	18	32
Scheme type 6	6	0	0	0
		78	98	176
		44%	56%	

All costs + 8% cost increase				
		Viabile	Not viable	Total
Scheme type 1	1	23	5	28
Scheme type 2	2	10	22	30
Scheme type 3	3	8	31	40
Scheme type 4	4	15	13	28
Scheme type 5	5	14	14	28
Scheme type 6	6	0	0	0
		70	85	154
		45%	55%	

+8% build costs		All relevant case studies			%
		Viabile	Not viable	Total	Viabile
Threshold 1	1	10	36	46	22%
Threshold 2	2	15	31	46	33%
Threshold 3	3	24	22	46	52%
Threshold 4	4	27	19	46	59%
		76	108	184	
		41%	59%		

decrease. NB only tested where 5% and 8% increases demonstrated adequate viability				NB only tested where 5% and 8% increases demonstrated adequate viability				+8% build costs - .5% value				All relevant case studies				%
		Viabile	Not viable	Total			Viabile	Not viable	Total			Viabile	Not viable	Total	Viabile	
Scheme type	1	27	5	32	Scheme type	1	23	5	28	Threshold	1	6	24	30	20%	
Scheme type	2	0	0	0	Scheme type	2	0	0	0	Threshold	2	11	19	30	37%	
Scheme type	3	0	0	0	Scheme type	3	0	0	0	Threshold	3	20	10	30	67%	
Scheme type	4	19	13	32	Scheme type	4	15	13	28	Threshold	4	23	7	30	77%	
Scheme type	5	14	18	32	Scheme type	5	14	14	28			60	60	120		
Scheme type	6	0	0	0	Scheme type	6	0	0	0			50%	50%			
		60	36	96			52	32	84							
		63%	38%				62%	38%								
Overall aggregate		643	461	1108	Overall aggregate		453	346	794	Two lowest CIL viability threshold levels viable in a majority of cases for all tests Biggest impacts are requirement for underground car parking, and cost sensitivity <b>Impact of access requirements and move to carbon neutral is minimal</b>						
		58%	42%				57%	44%								